TENNESSEE BUSINESS AND ECONOMIC OUTLOOK

FALL 2007

THE UNIVERSITY of TENNESSEE
Center for Business and Economic Research

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Introduction

The contracting residential construction sector continues to be a major drag on the state and national economies and the primary concern for the economy in the quarters ahead. Housing starts and the value of residential construction have plummeted, and home prices for the nation are expected to fall in 2007 and 2008. The broad-based weaknesses in the housing sector, including the subprime mortgage mess, have lead to tighter credit markets that have affected a wide class of potential borrowers. Concerns about spillovers to the broader economy caused the Federal Reserve (Fed) to lower interest rates by one-half a percentage point on September 18. Some have criticized this move as a bailout for investors who made bad lending and borrowing decisions. The reality is that the Fed's move was a bailout for the economy as a whole. The problems in the residential housing market are real and have raised the risk of a recession.

Fortunately the economy has remained reasonably resilient despite the housing market contraction. Consumers have not retrenched, business fixed investment in structures has been strong, federal government spending on the war in Iraq remains robust and the falling dollar has helped support stronger export markets. Economic growth, as measured by the increase in inflation-adjusted gross domestic product (GDP), should tally 2.0 percent for 2007 and 2008. These growth rates are well below the 2.9 percent pace of growth for 2006. Gradual improvement is expected in the latter quarters of 2008 and into 2009.

The Tennessee economy has slowed over the course of the year just like its national counterpart, with a deceleration in the rates of job and income growth. While the state unemployment rate enjoyed a brief low of 4.1 percent in August, it jumped to 4.7 percent in September. As with the nation, the housing market in Tennessee has weakened. One indication is falling residential building permits for the state's metropolitan areas.

Growth in Tennessee will likely slow further in the quarters ahead. By the end of 2008, the economy should gain steam, bolstering job growth and income growth to stronger levels. Expect inflation-adjusted personal income to advance 2.4 percent in 2007 and 2.7 percent in 2008. Nonfarm job growth in Tennessee should be 0.7 percent in 2007, improving to 0.9 percent in 2008. This outlook is contingent on a turnaround in the housing market and the absence of adverse shocks to the economy.

The remainder of this report is organized as follows. The first section below provides an overview of economic conditions for the nation, followed by the national economic outlook. Next is an overview of economic conditions in Tennessee and the forecast for the state economy. The final section provides a detailed discussion of the situation in the subprime mortgage market.

U.S. Forecast

Current Economic Conditions

The housing market continues to put downward pressure on the economy's growth path. New home sales continue to fall, with August showing sales at only 91.6 percent of the level seen in July and 78.7 percent of the level in August of 2006. Housing starts in August were down nearly 20 percent from the previous August. And the value of residential fixed investment slipped by 16.3 percent and 11.8 percent in the first two quarters of the year. It is hard to find a bright spot in today's housing market.

The Fed surprised many in September with a one-half percentage point cut in the federal funds rate. Easing inflationary pressures gave the Fed more maneuvering room to address the economy-wide weaknesses generated by the contracting housing sector. The chained price index for GDP was up 3.2 percent in 2006, but showed increases of less than 3.0 percent in each of the first two quarters of 2007 (on a year-over-year

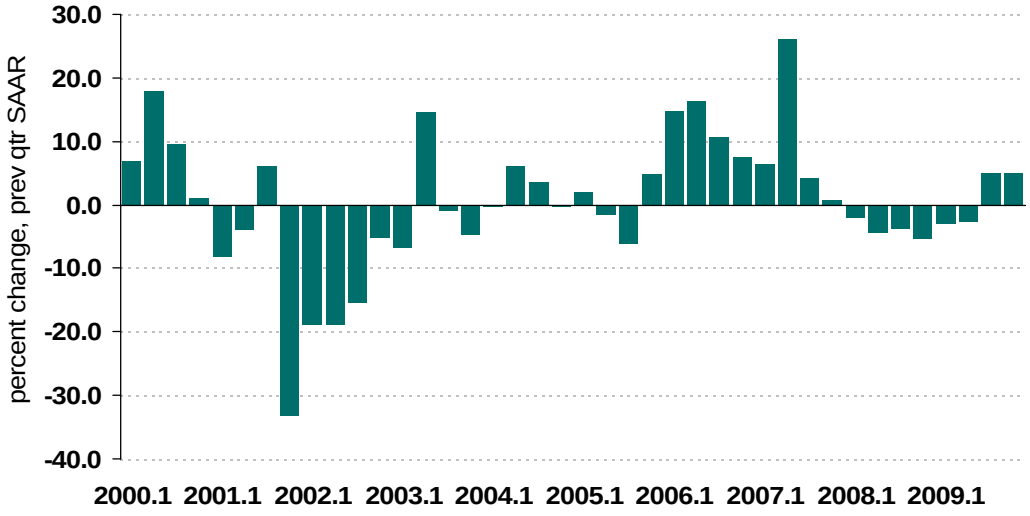
basis). Other measures of inflation show a similar pattern. The Fed was initially criticized for its perceived weak response to the problems in the housing market when it simply reduced the discount rate. The Fed was then criticized by some for a perceived overreaction when the federal funds rate was reduced by one-half a percentage point. The policy change was a reaction to the broad-based weakening of national economic conditions. The Fed's job is to stabilize macroeconomic conditions, not to buy favor from the public.

While inflationary pressures may have eased, energy prices have seen little if any relief. In 2002, a barrel of West Texas Intermediate (WTI) crude oil traded for $26.11; in 2006, the average price had spiked to $66.12. Oil prices dipped under $60 in the first quarter of 2007, but have drifted up since then. Reports from as recently as October 19th show oil prices breaking the $90 mark for the first time in history. Natural gas prices have also risen dramatically, though prices in 2006 were actually below prices in the previous year. Higher energy prices eat into household disposable income and reduce the household's capacity to buy other goods and services. Business profits are also eroded by high energy prices.

Business spending on equipment and software has weakened appreciably and is expected to show only 1.0 percent growth for the year. At the same time, nonresidential fixed investment in structures has helped the construction and building material sectors avoid a wholesale collapse while at the same time buoying the overall economy. (See Figure 1.) Investment in structures was up 8.4 percent in 2006 and up 6.4 percent in the first quarter of 2007. At the close of the second quarter, investment had jumped 26.2 percent. The gains have been broad-based and include investment in manufacturing facilities. The investment in manufacturing structures is especially notable in the face of ongoing job losses in manufacturing. The state and national economies continue to churn out more and more manufactured products using fewer and fewer production workers.

As shown in Figure 2, the dollar continues to fall in international currency markets. Strong growth abroad, low domestic interest rates, a low national savings rate and the federal deficit have all contributed to the dollar's slide. The downside is higher costs for

Figure 1: Real Gross Private Investment in Nonresidential Structures: 2000.1–2009.4



Source: Global Insight, Inc.

imported products, including both consumer goods and intermediate business inputs, as well as higher costs associated with traveling abroad. The upside includes a stronger outlook for U.S. exports (especially manufactured goods) and a decline in the trade deficit. Exports grew 8.4 percent in 2006 while imports were up at the slower rate of 5.9 percent. Despite this improvement, the trade deficit will be sustained for the foreseeable future. The falling dollar will continue to be a major underlying force of strength for the economy well into 2009.

Analysts and observers were taken aback when the initial employment report for August showed job losses for the national economy. While data revisions have turned that loss into a modest gain, labor market conditions have nonetheless deteriorated over the course of 2007. After averaging 4.5 percent in the first two quarters of the year, the nation's unemployment rate inched forward to 4.6 percent in August and to 4.7 percent in September. Nonfarm job growth was up 1.9 percent in 2006 (well ahead of Tennessee's 1.5 percent rate of job growth). But year-over-year job growth totaled 1.5 percent in the first quarter and 1.4 percent in the second quarter of 2007. U.S. manufacturing employment was down 0.2 percent in 2006, but year-over-year losses of 0.7 percent and 1.2 percent were seen in the first two quarters of the year. All signs point to a further weakening of conditions in the nation's labor markets as the economy moves into 2008.

U.S. Forecast Summary

The economy is at a critical juncture, and the risk of recession is as high as it has been for many years. Former Fed Chairman Alan Greenspan has publicly stated that the risk of recession is less than 50/50—that is a substantial risk. But the economy's fundamentals viewed through today's lens seem sufficiently resilient to ward off an economic downturn. Investment in structures, the falling dollar and strong growth in federal government expenditures should allow the national economy to remain on course. While economic conditions will weaken further through early 2008, growth should begin to pick up when the housing market situation begins to turn around toward the end of next year. A delayed rebound in the housing sector

Figure 2: U.S. Dollar Trade-Weighted Exchange Rate with Major Trading Partners: 2000.1–2009.4

Source: Global Insight, Inc.

could have a significant negative impact on economic prosperity for the state and the nation. Residential housing will have to post gains to offset the expected slowdown in nonresidential construction.

Inflation-adjusted GDP will show slower growth through the first quarter of 2008, and then begin to rebound. On an annual basis, expect GDP to advance 2.0 percent in both 2007 and 2008. These annual figures mask the anticipated acceleration in output growth that will take place starting in the second quarter of 2008. By the fourth quarter of 2008, growth is expected to reach a respectable 3.0 percent rate. Consumer spending is expected to advance 2.0 percent in 2008, offering no help or hindrance to overall growth prospects.

The housing sector is expected to turn around in the middle of 2008, though there are no signs of a turnaround at this time. Residential fixed investment is projected to return to the black in the third quarter of 2008. Nonetheless, 2008 as a whole will see residential investment fall by nearly 18 percent. The following year will see residential investment expand 6.2 percent. Housing starts are projected to bottom out in the first quarter of 2008 and then grow throughout the short-term forecast horizon. Sales of existing homes will start to expand in the third quarter of 2008. Both housing starts and existing home sales will fall in 2008 despite the anticipated mid-year recovery.

Investment in nonresidential structures has been an important driver for the economy in recent quarters as discussed above. However, this is expected to change as early as the first quarter of 2008 when investment in structures will fall by 4.3 percent. Both 2008 and 2009 will see investment in non-residential structures fall. Housing starts, on the other hand, are expected to bottom out in the first quarter of 2008 and then drift upward through 2009. Home sales are expected to gain some momentum in the third quarter of 2008. And residential fixed investment will return to the black by the third quarter as well. The expected rebound in housing will be essential to overcoming the anticipated slowdown in nonresidential structures and to maintaining the overall health of the economy.

The path for monetary policy depends on the course taken by the economy. One federal funds rate cut of one-quarter of a percentage point is built into the current forecast. It is expected that this will occur before the first of the year. Stronger economic conditions would keep the Fed from taking this step, while continued weaknesses in the housing market or an unforeseen shock would cause the Fed to take more aggressive action. On a quarterly seasonally-adjusted basis, most measures of inflation should rest below 2.0 percent giving the Fed the flexibility to react aggressively should a further weakening of the economy occur. This flexibility isn't guaranteed as there are lingering concerns about the core rate of inflation.

Equipment and software investment will accelerate after bottoming out in the first quarter of 2008. For the year as a whole, equipment and software investment should advance 3.5 percent in 2008, improving to 6.2 percent in 2009. These gains should help improve the rate of labor productivity which has languished in recent quarters. Like equipment and software spending, consumer spending should gain steam after posting a weak gain in the first quarter of next year. Consumer spending is expected to be up 2.3 percent in 2008 and 2.7 percent in the following year. Federal government spending should climb 3.1 percent in 2008, almost double the rate of growth of 2007. Military spending will be a major source of this increased spending. Export growth will be especially strong benefiting from the decline in the value of the dollar. Expect export growth of 9.5 percent and 8.4 percent in 2008 and 2009. Import growth will come in with more modest growth rates of 3.4 percent and 5.2 percent.

The nation's unemployment rate will reach 5.0 percent in the second quarter of 2008 and then begin a slow descent starting the first quarter of 2009. Nonfarm job growth will tally 1.3 percent in 2007 and slip further to 0.8 percent in 2008. On a quarterly basis, the slowest rate of job expansion will occur in the first quarter of 2008. Steady improvement will be seen for the rest of the year. Manufacturing job losses will reach 1.0 percent in 2007, a substantial deterioration from the 0.2 percent rate of job loss for 2006. Unfortunately, manufacturing jobs will fall 1.7 percent in 2008.

Tennessee Forecast

Current Economic Conditions

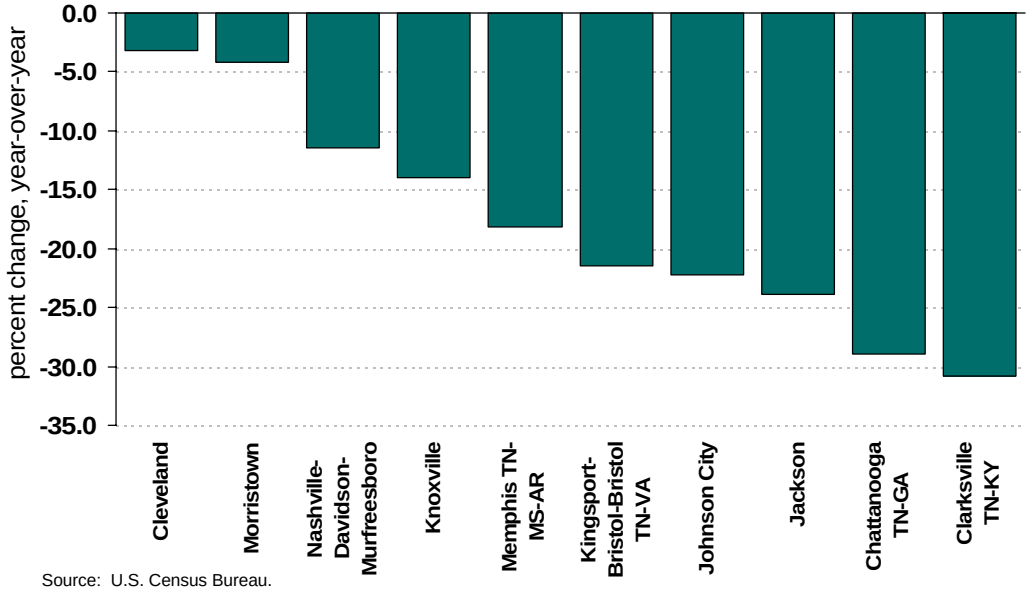
Economic indicators for the state are generally pointing to a slowdown in economic activity consistent with the pattern for the nation. Year-over year job growth has been slipping since the first quarter of 2006, while personal income growth has weakened since the fourth quarter of 2006. Manufacturing job losses have exceeded 2 percent in each quarter dating back to the third quarter of 2006, despite the help offered by a falling dollar. Conditions will likely deteriorate further before rebounding some in 2008.

Like the nation, Tennessee is seeing a slowdown in residential housing activity. Building permit data for the state's major metropolitan areas are showing year-over-year reductions, some of which are substantial as revealed in Figure 3. Morristown and Cleveland show the smallest declines, in each instance less than 5 percent. Building permits have sagged the most in Chattanooga and Clarksville, falling by approximately 30 percent. This slowdown in housing construction will ripple across the state economy throughout 2008.

Labor market conditions in Tennessee have deteriorated in recent quarters, a pattern that may have been masked by the downward drift in the state's unemployment rate. After standing at 5.3 percent in the second quarter of 2006, the state's unemployment rate moved down to 4.3 percent in the third quarter of the current year. August was a stellar showing for the unemployment rate as it registered a remarkably low 4.1 percent. But the September rate jumped up to 4.7 percent, a likely accurate barometer of the road ahead. Labor force growth was especially strong in 2006, yielding a 2.4 percent gain. Strong growth in employed people (2.8 percent) swamped a decline in unemployed people (down 4.7 percent). But labor force growth has slowed in recent quarters.

Nonfarm jobs were up 1.5 percent in 2006 trailing

Figure 3: New Privately-Owned Housing Units Authorized: August 2006 to August 2007



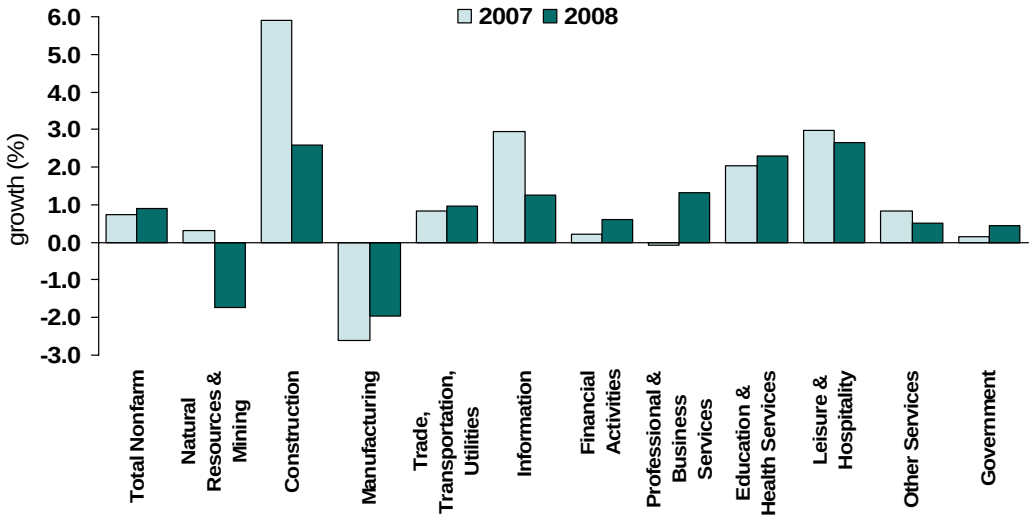
Source: U.S. Census Bureau.

the nation's 1.9 percent pace of job growth. But year-over-year growth for the first three quarters of 2007 totaled less than 1 percent. Surprisingly, the state's construction sector has sustained exceptionally strong job growth. After growing 8.0 percent in 2006, construction sector jobs were up by 6.0 percent or better in the first three quarters of 2007. The job losses in manufacturing continue to grow, with a setback of 2.1 percent in 2006 and losses well in excess of 2 percent (on a year-over-year basis) in the first through third quarters of the current year. The losses in nondurable goods totaled 3.6 percent while the losses in durable goods totaled 1.2 percent in 2006. Trade, transportation and utilities, professional and business services, education and health services, and leisure and hospitality services enjoyed strong gains in 2006. Job growth in professional and business services and trade, transportation and utilities has slowed appreciably since the beginning of the year.

Nominal personal income in Tennessee saw growth of 5.7 percent in 2004, 2005 and 2006. Income growth in the state trailed the nation's income growth in each year. Rent, interest and dividend income has performed exceptionally well, with 10.1 percent growth in 2006. Year-over-year growth slowed in the first two quarters of 2007, but has nonetheless remained strong. Strong dividend growth for the nation as a whole likely contributed to the strong performance last year. Proprietors' income did poorly in 2006 with growth of just over 3 percent, well below the 9.4 percent rate of growth for 2005. The first two quarters of 2007 show no appreciable improvement in proprietors' income. Wage and salary income, which represents about 55 percent of all personal income, was up 6.0 percent in 2006. Wage and salary income growth has slowed in the face of slower job growth.

Nominal taxable sales advanced 5.0 percent in 2006. Year-over-year growth was 6.1 percent and 3.7 percent in the first two quarters of 2007; August and September show 2.4 and 3.6 percent growth. The weakening of taxable sales lines up with other indicators of a slower pace of economic expansion. Automobile dealer sales and purchases from manufacturers have been especially weak.

Figure 4: Tennessee Job Growth by Sector: 2007 and 2008



Source: CBER-UT, Tennessee Econometric Model, October 2007.

Tennessee Forecast Summary

Economic conditions will soften further going into 2008, but the state economy will avert an outright economic contraction by a significant margin. Nonfarm job growth should pick up speed in the second quarter of 2008 and accelerate through the first quarter of 2009 (on a year-over-year basis). Expect nonfarm job growth of 0.7 percent in 2007 and 0.9 percent in 2008. State job growth will lag the nation in 2007 and surpass the nation in 2008.

Figure 4 shows the expected pattern of job growth by sector for 2008. Construction sector employment growth will slow under the growing weight of the slowdown in residential housing. Projections call for a 5.9 percent gain in the current year, benefiting from recent quarters of strong job growth, and then slower 2.6 percent growth in 2007. Manufacturing jobs in Tennessee are expected to fall 2.6 percent in 2007, improving to a 2.0 percent decline in 2008. Durable goods employment, which tends to be more sensitive to the business cycle than nondurable goods employment, will benefit from stronger economic conditions beginning in the second quarter of 2008. The pace of job loss in nondurable goods will improve marginally in 2008. Professional and business services will see job losses for 2007 as a whole and then slowly regain momentum over the course of 2008. Education and health services and leisure and hospitality services will enjoy growth rates well above average in 2008.

Slower job growth will translate into a rising unemployment rate. Starting from a low of 4.3 percent in the third quarter of 2007, expect the unemployment rate to slowly rise to 4.9 percent in the fourth quarter of 2008. The average annual unemployment rate in Tennessee should average 4.9 percent in 2008, just below the nation's 5.0 percent rate of unemployment. The number of employed people in Tennessee will grow only 1.5 percent in 2008 compared to 2.3 percent growth in 2007.

Nominal personal income growth is projected in the mid-4 percent range through 2008. On an annual basis personal income should grow 4.8 percent in 2007 and then slow slightly to 4.6 percent growth in 2008. State income growth will trail national income growth this year and next year. Wage and salary income in Tennessee will slow due to a combination of slower job growth and slower growth in the average wage. Rent, interest and dividend income will be up 5.0 percent while proprietors' income will grow 2.4 percent in 2008.

Taxable sales will experience growth of less than 4.0 percent until the second quarter of 2008 when a slight pickup to 4.5 percent growth will be seen (on a year-over-year basis). For the year as a whole, 2008 sales growth will total 4.6 percent. Automobile dealer sales, purchases from manufacturers, miscellaneous durable good sales and food stores sales will see below average growth. On a fiscal year basis, projections point to 3.8 percent taxable sales growth in 2007/08.

THE SUBPRIME MORTGAGE SITUATION
Causes and Consequences

What is subprime mortgage lending?

Over the last few years, a relatively small subsection of U.S. financial markets has garnered national attention – the subprime mortgage market. Unfortunately, this attention is due to problems within the subprime market and adverse spillover impacts on the housing market, the lending market, and the economy at large. Subprime mortgages are typically extended to those households that cannot, for one reason or another, qualify for standard mortgages. Although there is no formal definition, subprime borrowers typically have credit scores below the 620-640 range or some other credit blemish.

Standard, or "conventional," mortgages usually carry favorable fixed interest rates throughout the duration of the loan, often 15 to 30 years. To qualify for a conventional prime loan, the borrower must be able to document that he or she can afford the monthly payments associated with the loan and that there is a low default risk. These borrowers have characteristics such as high credit scores, low debt-to-income ratios, and stable employment histories. Households with blemished credit histories may not qualify for conventional loans and may need to turn to alternative mortgage products that carry less favorable terms, including higher interest rates and fees. The higher rates are required for banks and other lenders to make loans to relatively risky borrowers. It is no surprise that the default rates on subprime mortgages are much greater than those on prime loans. This is due mainly to two reasons. First, those borrowers who could not qualify for standard loans are at a higher risk to default, hence their inability to qualify in the first place. Second, the less favorable terms in many subprime loans may make it more difficult for the borrower to continue to make full and timely payments throughout the life of the loan since these loans are more expensive.

In today's mortgage finance environment there are countless different types of loans, each with its own variation of terms. The most common type of alternative instrument in the subprime arena is a variant of the adjustable-rate mortgage (ARM) which carries a fixed interest rate for a number of years at the beginning of the contract. Subprime introductory rates are often much lower than the prime rate, keeping initial monthly payments low so that low-income households or those with high debt-to-income ratios are able to qualify for the loan. However, after the introductory period is over, the interest rates reset. Adjustments are made according to one or more of several common interest rate indices such as the London Interbank Bid Rate (LIBOR) or the 12-month Treasury Average Index (MTA). The rate may adjust to the index directly or at some level above it, called the margin. The fixed-rate duration of the loan is typically 2, 3, or 5 years, and the rate adjusts at least once per year after that. Since the initial rate is usually very low, the first adjustment is often a large increase which could increase a household's monthly payment substantially. This may cause the borrower to become delinquent on the loan, potentially leading to default and/or foreclosure.

Another type of loan targeted to subprime borrowers is one that requires only the accrued interest to be paid every month, again for a specified initial period. Since only interest in being paid, the original amount of the loan remains constant. After the initial period (usually 10 or 15 years for these loans), the payment increases in order for the principal to be paid down by the end of the loan. Because of their initial lower monthly payments (like an ARM), interest-only loans are often used to get borrowers qualified who would not be able to afford conventional fixed-rate mortgages. An extreme, but similar, type of loan does not even require all of the interest to be paid. The outstanding principal of these "negative amortization" loans actually increase over time instead of decrease.

A third type of mortgage used by subprime borrowers is one for which household income and/or assets are not even formally documented. These "stated-income" or "no-doc" loans allow the borrower to simply state his/her income and assets without providing documentation required for prime loans such as employer paycheck stubs, tax returns, and account statements. Since this information is not verified, borrowers may intentionally overstate or otherwise misjudge their income in order to qualify for the loan. Borrowers that rely heavily on non-salary income are most likely

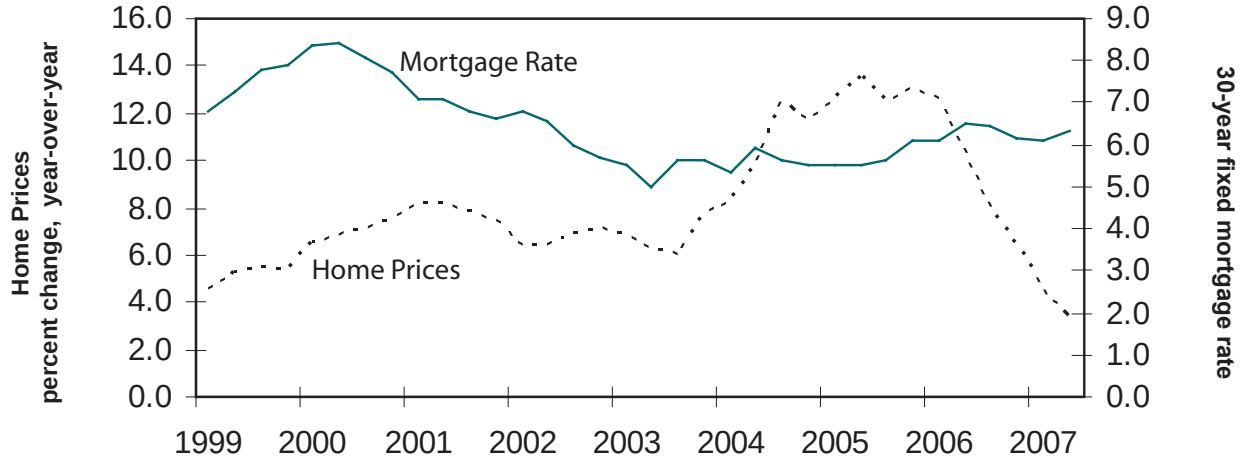
to seek these loans since their income may vary a great deal from month-to-month or year-to-year and are therefore unable to document a stable stream of income. Other types of buyers that would be attracted to these loans are those with very low incomes and those who want to buy larger houses than they can afford. Anecdotes about abuse of these loans on the part of borrowers has helped fuel opposition to Federal Reserve "bailouts" of the subprime market.

Another familiar type of non-traditional mortgage is the "pay option" loan where the borrower can choose a wide range of monthly payments, including some payments that would generate negative amortization. If the home is appreciating slowly and the homeowner has chosen to make small payments, it is possible to owe more on the home than it is worth. In addition to the common alternative mortgage instruments outlined above, there are many others. Some loans even combine elements contained in those mentioned above, creating hybrid products of all varieties. Of course, even highly qualified borrowers may choose to use these alternative mortgages, but they tend to be more popular among subprime borrowers. Oftentimes, a household will have a standard fixed-rate rate mortgage, but after amassing credit card debt will refinance into subprime mortgages to pay it off.

How did we get to this point?

Subprime mortgage originations have grown remarkably in recent years. While there was essentially no subprime mortgage market in the mid-1990s, subprime mortgages now account for about one out of every five new mortgages nationwide compared to only about one in twenty as recently as 2001.[1] A combination of different factors contributed to this rapid increase. First, interest rates decreased steadily from their high in mid-2000 to historical lows in 2003, making housing more affordable (see Figure 5). Second, rapid home price appreciation in the late 1990s and early 2000s made residential real estate an attractive investment for both families and investors alike.

Figure 5: National Home Prices and Mortgage Rate



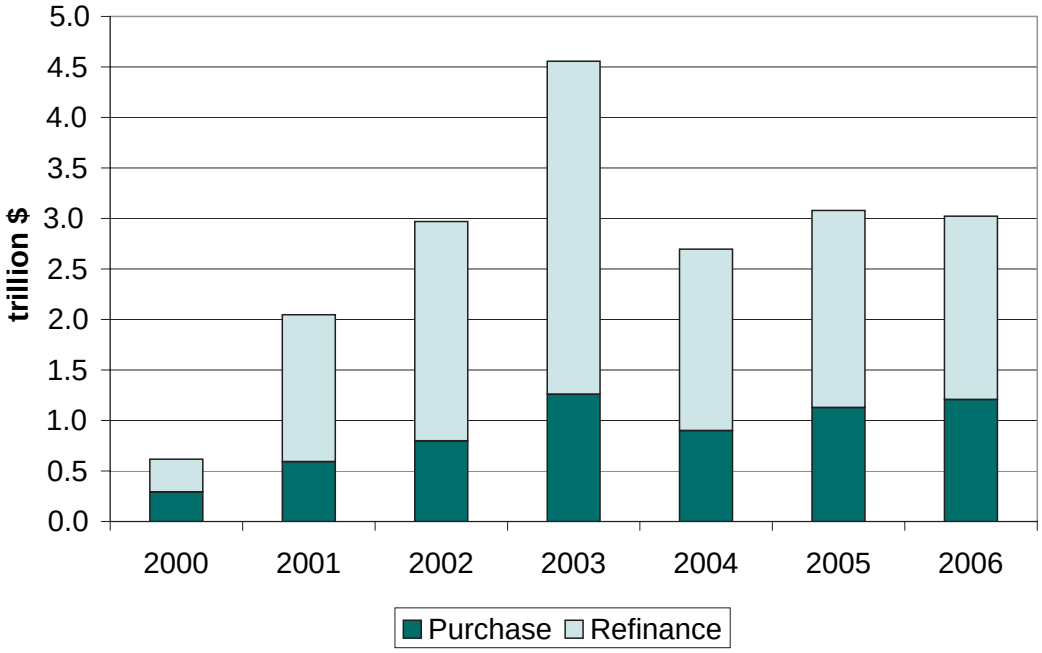
Source: Fannie Mae and Freddie Mac.

Investors were drawn to the possibility of making a quick profit, and households wanted to take advantage of the benefits of homeownership while gaining equity through appreciation. These buyers needed loans, and lenders were happy to oblige.

The rising home prices caused lenders to feel comfortable issuing new mortgages since the properties backing the loans were appreciating so quickly. As a result, many lenders loosened their underwriting standards, giving loans to higher-risk borrowers who had not been able to qualify in the past. Many of these alternative mortgages were developed over this period as a way to qualify higher risk borrowers for loans. These products were marketed very aggressively, especially to lower-income areas and to people who may not have understood the terms of the loan. The rise of mortgage brokers, who originate most subprime loans, enhanced the subprime explosion. Brokers exist only to originate the mortgage, selling the note to other lenders as quickly as possible. Since they have no intention of actually servicing the loan, they may pay less attention to the ability of the borrower to make the payments. Their incentive, therefore, is to generate as many mortgages as possible, even to homebuyers that have relatively high probabilities of future default or foreclosure. As Figure 6 shows, mortgage lending increased sevenfold from $618 billion in 2000 to about $4.5 trillion in 2003, mostly due to homeowners refinancing to take advantage of falling interest rates.

In 2005, the situation began to unravel. Interest rates crept upward putting pressure on homeowners who had taken out adjustable-rate mortgages and whose low initial rates were beginning to adjust (See Figure 5). To make matters worse, home prices began to stagnate (or depreciate in some areas) at about the same time. Thus, many homeowners were not able to refinance

Figure 6: Mortgage Originations by Type



Source: Federal Financial Institutions Examination Council (FFIEC).

into fixed rate or less risky mortgages since their equity was eroding and they were still unable to qualify for prime loans. For many households, selling the home to get out from under the mortgage was difficult as well because the home was possibly not worth what they paid for it. This hit those with interest-only mortgages especially hard since price appreciation was the only way they were gaining equity.

For those homeowners facing unaffordable higher payments and for whom refinancing or selling was not possible, the only other option was to miss payments and hope things got better. To date (late 2007), the overall situation has not seen much improvement. As a result, thousands of homeowners have fallen behind on their mortgage payments and thousands more have had their homes foreclosed. According to the Mortgage Bankers Association, delinquency rates for subprime mortgages have been rising from about 10 percent in 2004 to almost 14 percent at the end of last year while delinquency rates for prime mortgages have been remarkably stable at 2-3 percent since the late 1990's.[2] However, the subprime delinquency rate dropped slightly in the first quarter of this year to about 13 percent. The areas that have suffered most severely are those with either very large housing price declines (mostly those areas that had the largest housing bubbles such as California and Massachusetts) or the areas that have experienced heavy job losses such as the Rustbelt.

Delinquencies and foreclosures are likely to get worse before they get better. In 2006, subprime mortgages totaled $600 billion in new mortgage debt, raising the total subprime mortgage debt outstanding to $1.3 trillion.[3] The vast majority of these subprime loans have adjustable rates, many of which are scheduled to reset in the coming years. Since market interest rates are higher now than they were when most of these loans originated, the monthly payments will almost certainly be higher. Unfortunately, many of those resetting loans are for more than the homes are worth, making refinancing nearly impossible. A study by the research firm First American Core Logic states that the percentage of ARMs resetting with negative home equity will almost double from 12.9 percent this year to 24.4 percent in 2008.[4] The study also predicts that about 1.1 million home foreclosures are expected over the next six years, which would represent $326 billion in debt and $112 billion in losses to the mortgage industry after foreclosure sales are taken into account.

The Tennessee Subprime Siutation

In Tennessee, subprime mortgages make up a large portion of the total mortgage market. In Memphis, the share of mortgages that are subprime is alarmingly high at 24 percent, the second highest of the 331 metropolitan areas studied in a recent *Wall Street Journal* report. Jackson and Chattanooga also have relatively high shares of subprime mortgages, with 20.2 percent and 18.9 percent respectively, ranking 10th and 19th highest among the areas studied. All in all, five of the seven largest metro areas in the state rank in the top 80 of U.S. metro areas. The Tennessee city with the lowest subprime share was the Clarksville area, although still among the upper half of U.S. metro areas.

Despite the high portion of subprime mortgages, the delinquency rates for subprime mortgages in Tennessee cities compare rather favorably to other U.S. metro areas. Only two Tennessee cities (Memphis and Jackson) rank in the top 100 U.S. cities in terms of delinquent subprime loans. Knoxville and the Tri-Cities area are well below the national average, with only 9.9 percent and 8.8 percent of subprime loans classified as delinquent as of the end of last year. However, statewide data indicate that subprime delinquency rates are consistently three to four percentage points higher in Tennessee than the U.S. overall. In the first quarter of 2007, the percentage of delinquent subprime loans in Tennessee was 16 percent. This is down from 18 percent at the end of 2006, but up from 14 percent in mid-2004.[6] Delinquency rates are relatively low for most Tennessee metro areas, while the statewide rate remains relatively high, suggesting that delinquencies in rural areas are likely quite high.

How is this affecting other parts of the economy?

Despite the fact that the housing market and mortgage industry are small relative to the size of the overall economy, their movements play a disproportional role in its fluctuations. The housing market is often looked to as a predictor of future economic activity since households make many spending decisions based on the value of their homes. The problems in the housing market, particularly in regard to subprime lending, have adversely affected a number of economic variables including asset prices, liquidity in financial markets, and ultimately GDP.

Rising mortgage foreclosure rates mean that more and more homes are being put on the market, driving up already record-high inventories of unsold homes. Combined with the thousands of homeowners who are forced to sell due to higher mortgage payments and no sizeable shift in housing demand, this puts even more downward pressure on home prices as a larger number of sellers are competing with a fixed or shrinking number of buyers. As prices remained flat (or fell) and inventories rose, homebuilders cut back on construction and residential fixed investment fell. According Federal Reserve Chairman Ben Bernanke, the decline in residential investment has directly shaved about three-quarters of a percentage point from the average rate of GDP growth over the past year and a half.[7]

Flat and declining home prices along with higher mortgage payments can also contribute to a decrease in consumer spending. Higher mortgage payments leave less in a household's budget for discretionary spending, meaning less money is flowing through the economy.

Figure 7: Subprime Mortgage Statistics for Tennessee Metropolitan Areas

Metropolitan Area	Subprime Portion of all Mortgages as of 12/06 (%)	Rank Among U.S. Metro Areas	Delinquency Portion of Subprime Mortgages as of 12/06 (%)	Rank Among U.S. Metro Areas
Memphis, TN-AR	24.0	2 (of 331)	19.5	12 (of 331)
Jackson, TN	20.2	10	16.8	38
Chattanooga, TN-GA	18.9	19	13.8	105
Knoxville, TN	15.5	58	9.9	242
Bristol-Kingsport-Johnson City, TN-VA	14.7	79	8.8	279
Nashville, TN	13.3	118	11.8	181
Clarksville-Hopkinsville, TN-KY	13.2	121	11.5	201

Source: First American Loan Performance, Census Bureau (via the *Wall Street Journal*)[5]

Also, studies have shown that some homeowners may make consumption spending decisions based on the value of their home which is typically their largest financial asset. So when home prices are sluggish, homeowners may feel less wealthy and adjust their spending downward accordingly. Weakened sales for things like boats are attributable to these influences.

As delinquency and foreclosure rates have gotten dangerously high, several large banks and mortgage companies have struggled or gone out of business. However, the impact has not been confined to banks and other lenders. Many companies not traditionally associated with mortgage lending have mortgage subsidiaries, some of which specialize in subprime loans; e.g., General Motors. Also, many companies hold securities in their portfolios that are backed by mortgages with high rates of default, both prime and subprime. Thus, a range of companies across a broad spectrum of industries have been affected, contributing to the poor performance and high degree of volatility in the stock market over the past several months.

Perhaps the most significant impact of the subprime mortgage mess has been the resulting credit crunch as banks have tightened the lending and underwriting standards for all types of loans, making funds more costly and less available for businesses and individuals alike. According to the latest survey on lending practices by the Federal Reserve, 56 percent of the responding domestic banks indicated that they had tightened standards on subprime loans, 14.3 percent for prime mortgages and 25 percent had tightened standards for commercial real estate loans.[8] However, the survey also indicated that standards for commercial and industrial loans were essentially unchanged from March. If banks continue to tighten lending standards, fewer and fewer families will qualify for mortgages, which will suppress demand and sustain the housing slump. Tighter standards for commercial and industrial loans prevent companies from investing in the physical capital and research and development projects that fuel growth.

Endnotes

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Forecast Data

2007:3 to 2009:4

Quarterly Tennessee Econometric Model

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*Key: SA=Seasonally adjusted
NSA=Non-seasonally adjusted

Baseline Forecast as of October 2007

Table 1: Selected U.S. and Tennessee Economic Indicators, Seasonally Adjusted **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
US GDP (Bil2000$) SAAR	11412.6	11520.1	11596.6	11639.4	11673.9	11728.5	11810.2	11898.6	11992.3	12080.1	12164.7	12255.0	11319.4	11542.2	11777.8
% Chg Prev Qtr SAAR	0.60	3.82	2.68	1.48	1.19	1.89	2.81	3.03	3.19	2.96	2.83	3.00	2.87	1.97	2.04
% Chg Same Qtr Last Yr	1.55	1.89	2.29	2.14	2.29	1.81	1.84	2.23	2.73	3.00	3.00	3.00	2.87	1.97	2.04
US GDP (Bil$) SAAR	13551.9	13768.8	13891.6	14001.9	14106.0	14232.3	14389.7	14556.2	14748.6	14928.8	15107.6	15296.5	13194.7	13803.6	14321.1
% Chg Prev Qtr SAAR	4.85	6.56	3.61	3.22	3.01	3.63	4.50	4.71	5.39	4.98	4.88	5.10	6.12	4.61	3.75
% Chg Same Qtr Last Yr	4.53	4.67	4.71	4.55	4.09	3.37	3.59	3.96	4.56	4.89	4.99	5.09	6.12	4.61	3.75
CHAINED PRICE INDEX, GDP (2000=100.0)	118.8	119.5	119.8	120.3	120.8	121.3	121.8	122.3	123.0	123.6	124.2	124.8	116.6	119.6	121.6
% Chg Prev Qtr SAAR	4.23	2.64	0.88	1.71	1.79	1.71	1.64	1.63	2.14	1.96	1.99	2.03	3.15	2.59	1.67
% Chg Same Qtr Last Yr	2.94	2.73	2.36	2.36	1.76	1.52	1.71	1.69	1.78	1.84	1.93	2.03	3.15	2.59	1.67
US PERS CONSUMP DEFL (2000=100.0)	116.1	117.3	117.8	118.3	118.8	119.3	119.8	120.2	120.7	121.3	121.9	122.4	114.7	117.4	119.5
% Chg Prev Qtr SAAR	3.47	4.25	1.40	1.77	1.67	1.71	1.73	1.43	1.67	2.04	2.02	1.70	2.77	2.35	1.81
% Chg Same Qtr Last Yr	2.33	2.33	2.03	2.72	2.27	1.64	1.72	1.63	1.63	1.72	1.79	1.86	2.77	2.35	1.81
TN PERSONAL INCOME (MIL2000$) SAAR	173243	173623	173829	176166	177211	178447	179258	180677	182990	184040	184876	186485	170113	174215	178898
% Chg Prev Qtr SAAR	0.21	0.88	0.47	5.49	2.40	2.82	1.83	3.20	5.22	2.32	1.83	3.53	2.82	2.41	2.69
% Chg Same Qtr Last Yr	2.99	2.32	2.62	1.74	2.29	2.78	3.12	2.56	3.26	3.13	3.13	3.21	2.82	2.41	2.69
US PERSONAL INCOME (BIL2000$) SAAR	9876	9902	10001	10073	10149	10215	10283	10371	10461	10544	10625	10721	9578	9963	10255
% Chg Prev Qtr SAAR	6.27	1.04	4.05	2.95	3.05	2.63	2.67	3.47	3.51	3.22	3.10	3.66	3.76	4.02	2.93
% Chg Same Qtr Last Yr	3.90	4.02	4.63	3.56	2.76	3.17	2.83	2.95	3.07	3.22	3.32	3.37	3.76	4.02	2.93
TN PERSONAL INCOME (MIL$) SAAR	201185	203728	204665	207968	210204	212682	214606	217257	220991	223367	225524	228453	195085	204386	213687
% Chg Prev Qtr SAAR	3.68	5.15	1.85	6.61	4.37	4.80	3.67	5.03	7.05	4.37	3.92	5.30	5.66	4.77	4.55
% Chg Same Qtr Last Yr	5.39	4.70	4.69	4.31	4.48	4.39	4.86	4.47	5.13	5.02	5.09	5.15	5.66	4.77	4.55
US PERSONAL INCOME (BIL$) SAAR	11469	11619	11776	11914	12054	12184	12317	12466	12627	12792	12954	13126	10983	11695	12255
% Chg Prev Qtr SAAR	9.96	5.33	5.51	4.77	4.77	4.39	4.45	4.94	5.24	5.33	5.18	5.42	6.62	6.48	4.79
% Chg Same Qtr Last Yr	6.32	6.45	6.75	6.37	5.10	4.86	4.59	4.64	4.75	4.99	5.17	5.29	6.62	6.48	4.79
TN NONFARM JOBS (THOUS)	2799.9	2802.7	2806.1	2808.9	2818.0	2826.5	2832.8	2841.8	2852.8	2859.3	2868.2	2876.2	2783.9	2804.4	2829.8
% Chg Prev Qtr SAAR	1.47	0.40	0.49	0.39	1.31	1.21	0.89	1.28	1.56	0.91	1.24	1.13	1.49	0.74	0.91
% Chg Same Qtr Last Yr	0.92	0.77	0.57	0.69	0.65	0.85	0.95	1.17	1.24	1.16	1.25	1.21	1.49	0.74	0.91
US NONFARM JOBS (MIL)	137.4	137.9	138.1	138.3	138.5	138.7	139.1	139.5	140.0	140.5	140.9	141.3	136.2	137.9	138.9
% Chg Prev Qtr SAAR	1.46	1.22	0.60	0.64	0.51	0.76	1.05	1.18	1.37	1.38	1.19	1.24	1.85	1.28	0.75
% Chg Same Qtr Last Yr	1.52	1.44	1.19	0.98	0.74	0.63	0.74	0.87	1.09	1.24	1.28	1.30	1.85	1.28	0.75
TN UNEMPLOYMENT RATE (%)	4.8	4.4	4.3	4.7	4.8	4.8	4.9	4.9	5.0	5.0	5.0	5.0	5.2	4.6	4.9
US UNEMPLOYMENT RATE (%)	4.5	4.5	4.6	4.8	4.9	5.0	5.0	5.0	4.9	4.9	4.9	4.8	4.6	4.6	5.0
BANK PRIME INTEREST RATE (%)	8.3	8.3	8.2	7.5	7.3	7.3	7.3	7.3	7.3	7.5	7.8	7.8	8.0	8.1	7.3

(CONTINUED ON NEXT PAGE)

Table 1: Selected U.S. and Tennessee Economic Indicators, Seasonally Adjusted **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
CONSUMER PRICE INDEX, ALL-URBAN (82-84=1.000)	2.041	2.071	2.080	2.088	2.096	2.104	2.112	2.119	2.128	2.140	2.151	2.160	2.016	2.070	2.108
FEDERAL FUNDS RATE (% per annum)	5.257	5.250	5.090	4.530	4.250	4.250	4.250	4.250	4.277	4.500	4.750	4.750	4.964	5.032	4.250
30-YEAR FIXED MORTGAGE RATE (%)	6.2	6.3	6.5	6.3	6.3	6.3	6.3	6.5	6.5	6.7	6.9	6.9	6.4	6.4	6.3
TN MFG JOBS (THOUS)	395.0	390.9	388.2	384.6	385.1	382.8	381.0	379.4	378.7	377.7	376.4	375.1	400.2	389.7	382.1
% Chg Prev Qtr SAAR	0.32	-4.11	-2.71	-3.65	0.52	-2.44	-1.79	-1.67	-0.76	-1.11	-1.29	-1.45	-2.12	-2.61	-1.95
% Chg Same Qtr Last Yr	-2.57	-2.78	-2.54	-2.55	-2.50	-2.08	-1.85	-1.35	-1.67	-1.33	-1.21	-1.15	-2.12	-2.61	-1.95
US MFG JOBS (MIL)	14.1	14.1	14.0	14.0	13.9	13.9	13.8	13.7	13.7	13.7	13.7	13.7	14.2	14.1	13.8
% Chg Prev Qtr SAAR	-1.00	-1.34	-1.18	0.22	-2.74	-1.88	-2.65	-1.83	-1.05	-0.19	0.06	0.15	-0.19	-1.02	-1.68
% Chg Same Qtr Last Yr	-0.73	-1.15	-1.38	-0.83	-1.27	-1.40	-1.77	-2.28	-1.85	-1.43	-0.75	-0.26	-0.19	-1.02	-1.68
TN TAXABLE SALES (MIL2000$)	20806	20445	20426	20656	21116	21041	21087	21328	21670	21705	21798	22079	80826	82333	84572
% Chg Prev Qtr SAAR	6.58	-6.77	-0.38	4.58	9.22	-1.41	0.88	4.66	6.56	0.66	1.71	5.27	2.19	1.86	2.72
% Chg Same Qtr Last Yr	3.70	1.29	1.62	0.87	1.49	2.91	3.24	3.26	2.62	3.16	3.37	3.52	2.19	1.86	2.72
TN TAXABLE SALES (MIL$)	24162	23990	24049	24384	25047	25077	25245	25647	26170	26344	26590	27048	92689	96586	101017
% Chg Prev Qtr SAAR	10.28	-2.82	0.99	5.69	11.33	0.48	2.70	6.51	8.41	2.68	3.80	7.07	5.01	4.20	4.59
% Chg Same Qtr Last Yr	6.12	3.65	3.68	3.42	3.66	4.53	4.97	5.18	4.48	5.05	5.33	5.46	5.01	4.20	4.59
TN AVG ANNUAL WAGE, NONFARM (2000$)	33748	33836	33683	34266	34188	34338	34361	34593	34675	34802	34821	35034	33365	33883	34370
% Chg Prev Qtr SAAR	-4.80	1.05	-1.80	7.11	-0.91	1.76	0.27	2.72	0.95	1.47	0.23	2.46	1.71	1.55	1.44
% Chg Same Qtr Last Yr	2.00	1.85	2.11	0.29	1.30	1.48	2.01	0.95	1.42	1.35	1.34	1.28	1.71	1.55	1.44
TN AVG ANNUAL WAGE, NONFARM ($)	39191	39703	39658	40452	40553	40925	41137	41596	41876	42238	42477	42918	38262	39751	41053
% Chg Prev Qtr SAAR	-1.50	5.33	-0.45	8.25	1.00	3.72	2.09	4.54	2.71	3.51	2.29	4.21	4.52	3.89	3.27
% Chg Same Qtr Last Yr	4.38	4.22	4.18	2.83	3.47	3.08	3.73	2.83	3.26	3.21	3.26	3.18	4.52	3.89	3.27

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Table 2: Selected Per Capita U.S. and Tennessee Economic Indicators, Seasonally Adjusted **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
US GDP (2000$) SAAR	37812	38083	38251	38308	38336	38431	38614	38818	39039	39239	39429	39636	37715	38114	38550
% Chg Prev Qtr SAAR	-0.29	2.90	1.78	0.59	0.30	0.99	1.92	2.13	2.29	2.07	1.95	2.12	1.91	1.06	1.14
% Chg Same Qtr Last Yr	0.62	0.98	1.38	1.24	1.39	0.91	0.95	1.33	1.83	2.10	2.11	2.11	1.91	1.06	1.14
US GDP ($) SAAR	44900	45517	45821	46083	46323	46636	47048	47488	48011	48493	48967	49473	43964	45581	46875
% Chg Prev Qtr SAAR	3.92	5.61	2.70	2.31	2.10	2.72	3.58	3.80	4.48	4.07	3.97	4.19	5.13	3.68	2.84
% Chg Same Qtr Last Yr	3.58	3.73	3.78	3.63	3.17	2.46	2.68	3.05	3.64	3.98	4.08	4.18	5.13	3.68	2.84
TN PERSONAL INCOME (2000$) SAAR	28597	28598	28569	28890	28998	29137	29206	29374	29686	29792	29863	30058	28235	28664	29179
% Chg Prev Qtr SAAR	-0.67	0.00	-0.40	4.57	1.51	1.93	0.95	2.31	4.31	1.44	0.95	2.64	1.90	1.52	1.80
% Chg Same Qtr Last Yr	2.08	1.43	1.72	0.85	1.40	1.89	2.23	1.67	2.37	2.25	2.25	2.33	1.90	1.52	1.80
US PERSONAL INCOME (2000$) SAAR	32722	32733	32987	33154	33330	33473	33621	33835	34053	34250	34438	34673	31912	32899	33565
% Chg Prev Qtr SAAR	5.33	0.14	3.13	2.04	2.14	1.73	1.78	2.57	2.61	2.33	2.21	2.77	2.79	3.09	2.02
% Chg Same Qtr Last Yr	2.95	3.09	3.70	2.64	1.86	2.26	1.92	2.05	2.17	2.32	2.43	2.48	2.79	3.09	2.02
TN PERSONAL INCOME ($) SAAR	33210	33556	33637	34106	34397	34727	34966	35321	35850	36158	36428	36822	32379	33627	34853
% Chg Prev Qtr SAAR	2.78	4.24	0.97	5.69	3.47	3.89	2.77	4.13	6.13	3.47	3.03	4.40	4.72	3.86	3.64
% Chg Same Qtr Last Yr	4.47	3.79	3.78	3.40	3.58	3.49	3.95	3.56	4.22	4.12	4.18	4.25	4.72	3.86	3.64
US PERSONAL INCOME ($) SAAR	38000	38411	38843	39212	39584	39923	40271	40671	41104	41550	41988	42453	36596	38617	40113
% Chg Prev Qtr SAAR	8.98	4.40	4.58	3.85	3.85	3.47	3.54	4.03	4.33	4.42	4.27	4.51	5.63	5.52	3.87
% Chg Same Qtr Last Yr	5.36	5.50	5.81	5.43	4.17	3.94	3.68	3.72	3.84	4.08	4.26	4.38	5.63	5.52	3.87
TN TAXABLE SALES (2000$)	3435	3368	3357	3387	3455	3436	3436	3467	3515	3514	3521	3559	13415	13546	13794
% Chg Prev Qtr SAAR	5.65	-7.58	-1.25	3.67	8.27	-2.27	0.01	3.76	5.64	-0.20	0.84	4.37	1.28	0.98	1.83
% Chg Same Qtr Last Yr	2.79	0.41	0.74	-0.01	0.61	2.02	2.34	2.37	1.74	2.27	2.48	2.63	1.28	0.98	1.83
TN TAXABLE SALES ($)	3989	3951	3953	3999	4099	4095	4113	4170	4245	4264	4295	4360	15384	15891	16476
% Chg Prev Qtr SAAR	9.32	-3.67	0.11	4.78	10.36	-0.39	1.82	5.59	7.48	1.80	2.91	6.15	4.07	3.30	3.68
% Chg Same Qtr Last Yr	5.19	2.75	2.77	2.52	2.76	3.63	4.06	4.27	3.58	4.14	4.42	4.56	4.07	3.30	3.68

Center for Business and Economic Research, University of Tennessee **Tennessee Econometric Model**

Table 3: Tennessee Personal Income Components, Seasonally Adjusted (millions of 2000 dollars) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL PERSONAL INCOME	173243	173623	173829	176166	177211	178447	179258	180677	182990	184040	184876	186485	170113	174215	178898
% Chg Prev Qtr SAAR	0.21	0.88	0.47	5.49	2.40	2.82	1.83	3.20	5.22	2.32	1.83	3.53	2.82	2.41	2.69
% Chg Same Qtr Last Yr	2.99	2.32	2.62	1.74	2.29	2.78	3.12	2.56	3.26	3.13	3.13	3.21	2.82	2.41	2.69
WAGES AND SALARIES	95245	95586	95307	97066	97164	97882	98169	99143	99763	100354	100723	101619	93653	95801	98090
% Chg Prev Qtr SAAR	-3.41	1.44	-1.17	7.59	0.40	2.99	1.18	4.03	2.52	2.39	1.48	3.61	3.16	2.29	2.39
% Chg Same Qtr Last Yr	2.89	2.59	2.71	1.03	2.01	2.40	3.00	2.14	2.67	2.53	2.60	2.50	3.16	2.29	2.39
OTHER LABOR INCOME	22158	22212	22282	22729	22806	22863	22956	23162	23341	23509	23604	23750	22066	22345	22947
% Chg Prev Qtr SAAR	-5.47	0.97	1.27	8.28	1.36	1.00	1.65	3.64	3.12	2.91	1.63	2.49	1.53	1.27	2.69
% Chg Same Qtr Last Yr	1.44	0.87	1.61	1.14	2.92	2.93	3.03	1.91	2.35	2.83	2.82	2.54	1.53	1.27	2.69
PROPRIETORS INCOME	20004	19931	19893	19913	19883	20112	20084	20153	20274	20328	20362	20523	20150	19936	20058
% Chg Prev Qtr SAAR	-1.60	-1.46	-0.76	0.41	-0.61	4.68	-0.55	1.39	2.42	1.07	0.66	3.21	0.40	-1.06	0.61
% Chg Same Qtr Last Yr	-1.18	-2.06	-0.14	-0.86	-0.61	0.91	0.96	1.20	1.97	1.08	1.38	1.83	0.40	-1.06	0.61
RENT, INTEREST, DIVIDENDS	20971	21240	21277	21245	21574	21836	21971	21961	22590	22856	23012	23059	20530	21183	21835
% Chg Prev Qtr SAAR	5.79	5.24	0.69	-0.60	6.33	4.95	2.51	-0.19	11.97	4.78	2.76	0.81	7.09	3.18	3.08
% Chg Same Qtr Last Yr	4.11	3.08	2.82	2.74	2.88	2.80	3.26	3.37	4.71	4.67	4.74	5.00	7.09	3.18	3.08
TRANSFER PAYMENTS	30761	30586	31095	31344	32058	32086	32479	32688	33661	33682	33932	34328	29375	30947	32328
% Chg Prev Qtr SAAR	12.06	-2.27	6.83	3.25	9.43	0.34	5.00	2.59	12.44	0.26	3.00	4.76	1.36	5.35	4.46
% Chg Same Qtr Last Yr	6.33	4.93	5.32	4.84	4.22	4.90	4.45	4.29	5.00	4.98	4.47	5.02	1.36	5.35	4.46
LESS: PERS CONT FOR SOC INS	14755	14767	14863	14971	15116	15167	15226	15262	15468	15517	15575	15613	14502	14839	15193
% Chg Prev Qtr SAAR	-1.64	0.33	2.61	2.95	3.93	1.34	1.58	0.95	5.52	1.27	1.50	0.96	2.77	2.33	2.38
% Chg Same Qtr Last Yr	2.63	2.19	3.48	1.05	2.45	2.70	2.45	1.94	2.33	2.31	2.29	2.30	2.77	2.33	2.38
RESIDENCE ADJUSTMENT	-1143	-1165	-1161	-1162	-1158	-1164	-1176	-1169	-1171	-1172	-1182	-1181	-1159	-1158	-1167
% Chg Prev Qtr SAAR	-27.73	8.04	-1.28	0.13	-1.37	2.15	4.36	-2.44	0.60	0.25	3.50	-0.26	-0.94	-0.10	0.78
% Chg Same Qtr Last Yr	0.91	0.82	4.78	-6.27	1.31	-0.10	1.30	0.64	1.14	0.67	0.46	1.01	-0.94	-0.10	0.78
PER CAPITA PERSONAL INCOME ($)	28597	28598	28569	28890	28998	29137	29206	29374	29686	29792	29863	30058	28235	28664	29179
% Chg Prev Qtr SAAR	-0.67	0.00	-0.40	4.57	1.51	1.93	0.95	2.31	4.31	1.44	0.95	2.64	1.90	1.52	1.80
% Chg Same Qtr Last Yr	2.08	1.43	1.72	0.85	1.40	1.89	2.23	1.67	2.37	2.25	2.25	2.33	1.90	1.52	1.80

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Table 4: Tennessee Personal Income Components, Seasonally Adjusted (millions of current dollars) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TN PERSONAL INCOME	201185	203728	204665	207968	210204	212682	214606	217257	220991	223367	225524	228453	195085	204386	213687
% Chg Prev Qtr SAAR	3.68	5.15	1.85	6.61	4.37	4.80	3.67	5.03	7.05	4.37	3.92	5.30	5.66	4.77	4.55
% Chg Same Qtr Last Yr	5.39	4.70	4.69	4.31	4.48	4.39	4.86	4.47	5.13	5.02	5.09	5.15	5.66	4.77	4.55
WAGES AND SALARIES	110607	112160	112213	114589	115254	116660	117527	119216	120480	121798	122869	124488	107401	112392	117164
% Chg Prev Qtr SAAR	-0.06	5.74	0.19	8.74	2.34	4.97	3.01	5.87	4.31	4.45	3.56	5.38	6.02	4.65	4.25
% Chg Same Qtr Last Yr	5.29	4.98	4.78	3.58	4.20	4.01	4.74	4.04	4.53	4.40	4.54	4.42	6.02	4.65	4.25
OTHER LABOR INCOME	25732	26063	26234	26832	27052	27249	27483	27852	28188	28532	28794	29095	25305	26215	27409
% Chg Prev Qtr SAAR	-2.19	5.25	2.66	9.43	3.32	2.94	3.48	5.48	4.92	4.97	3.72	4.24	4.34	3.60	4.55
% Chg Same Qtr Last Yr	3.81	3.22	3.67	3.70	5.13	4.55	4.76	3.80	4.20	4.71	4.77	4.46	4.34	3.60	4.55
PROPRIETORS INCOME	23231	23387	23422	23508	23585	23970	24045	24234	24485	24672	24838	25142	23106	23387	23958
% Chg Prev Qtr SAAR	1.81	2.71	0.60	1.49	1.31	6.70	1.25	3.18	4.21	3.10	2.72	4.97	3.17	1.22	2.44
% Chg Same Qtr Last Yr	1.13	0.22	1.88	1.65	1.52	2.49	2.66	3.09	3.82	2.93	3.30	3.75	3.17	1.22	2.44
RENT, INTEREST, DIVIDENDS	24353	24923	25051	25080	25590	26025	26304	26407	27282	27740	28071	28248	23544	24852	26081
% Chg Prev Qtr SAAR	9.46	9.70	2.07	0.47	8.38	6.97	4.36	1.58	13.92	6.89	4.87	2.54	10.05	5.55	4.95
% Chg Same Qtr Last Yr	6.54	5.48	4.90	5.34	5.08	4.42	5.00	5.29	6.61	6.59	6.72	6.97	10.05	5.55	4.95
TRANSFER PAYMENTS	35723	35889	36611	37003	38027	38241	38884	39306	40651	40880	41392	42054	33688	36306	38615
% Chg Prev Qtr SAAR	15.94	1.87	8.29	4.35	11.54	2.27	6.90	4.41	14.41	2.27	5.11	6.55	4.17	7.77	6.36
% Chg Same Qtr Last Yr	8.82	7.37	7.44	7.48	6.45	6.55	6.21	6.22	6.90	6.90	6.45	6.99	4.17	7.77	6.36
LESS: PERS CONT FOR SOC INS	17135	17328	17499	17674	17931	18076	18229	18352	18681	18833	19000	19126	16630	17409	18147
% Chg Prev Qtr SAAR	1.77	4.58	4.01	4.05	5.94	3.29	3.42	2.74	7.36	3.30	3.58	2.69	5.62	4.68	4.24
% Chg Same Qtr Last Yr	5.03	4.57	5.58	3.60	4.64	4.32	4.17	3.84	4.18	4.19	4.23	4.22	5.62	4.68	4.24
RESIDENCE ADJUSTMENT	-1327	-1367	-1367	-1371	-1373	-1387	-1408	-1406	-1414	-1422	-1442	-1447	-1329	-1358	-1394
% Chg Prev Qtr SAAR	-25.22	12.61	0.07	1.20	0.54	4.12	6.25	-0.71	2.35	2.27	5.63	1.44	1.82	2.19	2.61
% Chg Same Qtr Last Yr	3.27	3.17	6.90	-3.90	3.48	1.47	3.00	2.51	2.97	2.51	2.36	2.91	1.82	2.19	2.61
PER CAPITA PERSONAL INCOME ($)	33210	33556	33637	34106	34397	34727	34966	35321	35850	36158	36428	36822	32379	33627	34853
% Chg Prev Qtr SAAR	2.78	4.24	0.97	5.69	3.47	3.89	2.77	4.13	6.13	3.47	3.03	4.40	4.72	3.86	3.64
% Chg Same Qtr Last Yr	4.47	3.79	3.78	3.40	3.58	3.49	3.95	3.56	4.22	4.12	4.18	4.25	4.72	3.86	3.64

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Table 5: Tennessee Nonfarm Employment by Sector, Not Seasonally Adjusted (thousands of jobs) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL NONFARM	2769.4	2810.2	2810.5	2826.3	2787.3	2837.3	2837.5	2859.4	2821.5	2870.2	2873.2	2893.9	2783.1	2804.1	2830.4
Percentage change	0.98	0.81	0.64	0.59	0.65	0.96	0.96	1.17	1.23	1.16	1.26	1.21	1.46	0.75	0.94
NATURAL RESOURCES & MINING	4.0	4.2	4.3	4.1	4.0	4.1	4.1	4.0	3.9	4.1	4.1	4.0	4.1	4.1	4.0
Percentage change	0.00	1.63	1.58	-1.96	-0.40	-1.27	-4.08	-1.11	-1.20	-1.16	-1.23	-1.06	-0.60	0.32	-1.75
CONSTRUCTION	132.6	139.8	141.8	140.0	135.7	143.0	146.0	143.9	139.0	146.4	149.7	147.7	130.8	138.5	142.1
Percentage change	6.59	6.23	5.90	4.97	2.33	2.27	2.94	2.82	2.45	2.38	2.54	2.62	8.02	5.91	2.59
MANUFACTURING	393.1	392.7	388.2	384.8	383.3	384.5	380.9	379.6	376.9	379.4	376.3	375.2	400.1	389.7	382.1
Percentage change	-2.55	-2.76	-2.57	-2.56	-2.49	-2.08	-1.87	-1.36	-1.66	-1.33	-1.21	-1.16	-2.11	-2.61	-1.95
DURABLE GOODS	248.7	247.7	243.7	243.1	243.2	244.1	241.2	241.4	241.1	242.5	240.4	240.4	251.4	245.8	242.5
Percentage change	-1.65	-2.24	-2.56	-2.55	-2.24	-1.45	-1.02	-0.70	-0.86	-0.64	-0.33	-0.42	-1.24	-2.25	-1.36
NONDURABLE GOODS	144.4	145.0	144.5	141.7	140.1	140.4	139.7	138.2	135.9	136.9	135.9	134.8	148.7	143.9	139.6
Percentage change	-4.05	-3.63	-2.58	-2.58	-2.94	-3.14	-3.31	-2.50	-3.05	-2.55	-2.74	-2.45	-3.56	-3.22	-2.97
TRADE, TRANSPORTATION, UTILITIES	604.9	611.0	613.2	622.4	608.4	616.9	620.1	630.2	615.7	622.8	626.2	636.4	608.0	612.9	618.9
Percentage change	1.01	0.83	0.89	0.53	0.58	0.96	1.11	1.24	1.19	0.97	0.98	0.98	1.66	0.81	0.98
WHOLESALE TRADE	133.1	134.9	135.6	135.8	134.9	136.6	137.6	137.7	137.0	138.7	139.3	139.6	132.5	134.8	136.7
Percentage change	1.86	1.86	1.70	1.58	1.38	1.32	1.45	1.39	1.56	1.48	1.29	1.41	1.72	1.75	1.38
RETAIL TRADE	325.2	328.6	329.4	338.4	326.7	332.0	332.5	342.5	330.6	334.9	335.7	345.6	328.1	330.4	333.4
Percentage change	0.72	0.56	0.80	0.70	0.46	1.02	0.93	1.21	1.20	0.89	0.97	0.90	1.19	0.70	0.91
TRANSPORTATION & UTILITIES	146.6	147.5	147.9	149.4	146.6	148.2	149.7	151.2	147.8	149.2	150.8	152.4	147.3	147.9	148.9
Percentage change	0.87	0.48	0.18	0.04	0.00	0.46	1.22	1.19	0.84	0.69	0.73	0.78	2.67	0.39	0.72
INFORMATION	50.7	51.6	51.8	51.9	51.6	52.1	52.3	52.7	52.7	53.0	53.2	53.7	50.1	51.5	52.1
Percentage change	2.98	2.93	2.64	2.41	1.75	0.96	0.90	1.50	2.18	1.84	1.79	1.88	1.43	2.74	1.27
FINANCIAL ACTIVITIES	143.6	144.4	145.1	145.1	144.3	145.2	145.8	146.4	145.8	147.2	147.9	148.1	144.2	144.5	145.4
Percentage change	0.47	0.21	0.02	0.15	0.51	0.54	0.48	0.91	1.00	1.34	1.48	1.16	0.67	0.21	0.61
PROFESSIONAL & BUSINESS SERVICES	315.8	319.4	321.8	325.4	318.5	322.5	326.8	331.8	327.6	329.9	334.4	338.6	320.1	320.6	324.9
Percentage change	1.11	0.49	-0.14	-0.70	0.83	0.97	1.54	1.96	2.86	2.29	2.34	2.04	2.37	0.18	1.33
EDUCATION & HEALTH SERVICES	342.1	345.7	347.5	350.4	349.6	353.2	355.4	359.3	358.7	363.0	364.3	367.8	339.1	346.4	354.4
Percentage change	2.28	2.18	2.02	2.16	2.20	2.15	2.28	2.55	2.60	2.79	2.52	2.36	2.67	2.16	2.30
LEISURE & HOSPITALITY	265.2	282.8	288.0	276.6	269.3	291.8	296.7	284.7	276.9	298.0	305.2	293.1	270.2	278.2	285.6
Percentage change	3.38	2.97	2.92	2.61	1.55	3.16	3.03	2.90	2.79	2.14	2.86	2.95	3.10	2.96	2.68
OTHER SERVICES	100.4	102.7	102.6	101.7	101.2	102.9	103.0	102.4	102.0	103.5	103.8	103.4	101.0	101.9	102.4
Percentage change	0.77	1.05	0.75	0.80	0.83	0.17	0.31	0.69	0.74	0.59	0.83	0.92	0.29	0.84	0.50
GOVERNMENT	417.0	415.8	406.2	424.0	421.4	421.2	406.5	424.5	422.4	422.9	408.1	426.2	415.4	415.7	418.4
Percentage change	0.08	0.10	-0.50	0.61	1.07	1.28	0.08	0.13	0.23	0.41	0.38	0.39	0.66	0.08	0.64
FEDERAL, CIVILIAN	48.4	48.4	48.9	48.6	48.2	48.1	48.2	48.3	48.0	48.0	48.0	48.0	48.7	48.6	48.2
Percentage change	-0.27	-0.21	-0.07	-0.50	-0.31	-0.56	-1.29	-0.57	-0.45	-0.23	-0.50	-0.69	-1.08	-0.26	-0.68
STATE & LOCAL	368.6	367.4	357.7	376.6	373.2	369.9	358.8	377.4	374.4	371.8	360.5	379.4	366.7	367.6	369.8
Percentage change	0.13	0.14	-0.46	1.09	1.26	0.68	0.30	0.22	0.32	0.49	0.49	0.53	0.89	0.23	0.62

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Table 6: Tennessee Durable Goods Manufacturing Employment, Not Seasonally Adjusted (thousands of jobs) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL DURABLE GOODS	248.7	247.7	243.7	243.1	243.2	244.1	241.2	241.4	241.1	242.5	240.4	240.4	251.4	245.8	242.5
Percentage change	-1.65	-2.24	-2.56	-2.55	-2.24	-1.45	-1.02	-0.70	-0.86	-0.64	-0.33	-0.42	-0.01	-0.02	-0.01
WOOD PRODUCTS	17.9	18.1	18.0	17.9	17.7	17.9	18.1	18.0	17.8	18.0	18.1	18.1	18.1	18.0	17.9
Percentage change	0.19	-0.55	-0.37	-0.98	-1.09	-0.83	0.60	0.58	0.30	0.37	0.41	0.34	0.02	0.00	0.00
NONMETALLIC MINERAL PRODUCTS	16.5	16.8	16.6	16.7	16.7	17.1	17.1	17.2	17.1	17.5	17.5	17.6	16.3	16.7	17.0
Percentage change	3.12	3.29	2.47	0.47	1.09	2.08	2.84	3.00	2.04	2.16	2.61	2.20	0.02	0.02	0.02
PRIMARY METALS	11.4	11.2	11.1	11.1	11.0	11.0	10.9	10.9	10.8	10.6	10.5	10.5	11.6	11.2	11.0
Percentage change	-3.39	-3.71	-3.21	-3.64	-3.07	-2.15	-1.52	-2.03	-2.14	-3.35	-3.92	-3.86	-0.03	-0.03	-0.02
FABRICATED METAL PRODUCTS	44.8	44.9	45.0	44.8	45.5	45.8	45.7	45.8	46.3	46.5	46.4	46.4	43.8	44.9	45.7
Percentage change	2.59	2.51	2.58	1.79	1.40	1.95	1.58	2.30	1.91	1.66	1.47	1.39	0.03	0.02	0.02
MACHINERY	32.7	32.6	31.1	30.5	31.3	31.6	30.5	29.7	30.5	30.8	29.9	29.3	33.2	31.7	30.8
Percentage change	-3.73	-3.83	-5.85	-4.46	-4.27	-3.13	-1.98	-2.59	-2.71	-2.45	-2.00	-1.29	-0.02	-0.04	-0.03
COMPUTER & ELECTRONIC PRODUCTS	8.7	8.5	8.0	8.1	7.8	7.6	7.4	7.4	7.1	7.0	6.8	6.8	9.4	8.3	7.6
Percentage change	-9.38	-10.88	-13.40	-11.29	-9.99	-9.92	-7.47	-8.35	-9.02	-8.64	-8.04	-8.79	-0.10	-0.11	-0.09
ELECTRICAL EQUIPMENT, APPLIANCES & COMPONENTS	23.4	23.5	23.3	23.6	23.5	23.5	23.3	23.6	23.5	23.6	23.3	23.6	23.4	23.4	23.5
Percentage change	0.43	0.28	0.14	0.09	0.15	0.01	0.05	0.30	0.11	0.08	-0.11	0.04	0.00	0.00	0.00
TRANSPORTATION EQUIPMENT	61.9	60.6	59.9	60.2	59.7	59.4	58.9	59.5	59.1	59.4	59.3	59.7	62.8	60.7	59.4
Percentage change	-2.16	-3.91	-4.11	-3.67	-3.57	-2.06	-1.75	-1.15	-0.89	0.07	0.70	0.32	-0.02	-0.03	-0.02
FURNITURE	16.9	16.9	16.5	16.1	16.0	16.1	15.7	15.6	15.4	15.6	15.4	15.1	18.0	16.6	15.8
Percentage change	-8.00	-7.99	-7.14	-7.50	-5.30	-4.84	-4.62	-3.46	-3.50	-3.21	-2.19	-2.97	-0.07	-0.08	-0.05
MISCELLANEOUS DURABLE GOODS	14.4	14.5	14.3	14.1	13.9	14.0	13.7	13.7	13.4	13.5	13.3	13.3	14.9	14.3	13.8
Percentage change	-3.56	-3.76	-3.59	-3.99	-3.38	-3.45	-4.11	-3.25	-3.60	-3.54	-2.89	-2.74	-0.03	-0.04	-0.04

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Table 7: Tennessee Nondurable Goods Manufacturing Employment, Not Seasonally Adjusted (thousands of jobs) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL NONDURABLE GOODS	144.4	145.0	144.5	141.7	140.1	140.4	139.7	138.2	135.9	136.9	135.9	134.8	148.7	143.9	139.6
Percentage change	-4.05	-3.63	-2.58	-2.58	-2.94	-3.14	-3.31	-2.50	-3.05	-2.55	-2.74	-2.45	-3.56	-3.22	-2.97
FOOD	33.6	33.2	33.2	33.3	33.0	32.9	32.8	32.9	32.4	32.4	32.2	32.2	34.1	33.3	32.9
Percentage change	-3.26	-3.21	-1.00	-1.13	-1.71	-0.79	-1.20	-1.20	-1.94	-1.45	-1.73	-2.20	-0.75	-2.16	-1.23
BEVERAGE & TOBACCO	4.8	4.9	4.9	4.7	4.5	4.5	4.5	4.3	4.2	4.2	4.2	4.0	5.2	4.8	4.5
Percentage change	-8.28	-8.75	-6.96	-6.11	-5.57	-7.01	-7.19	-6.97	-6.49	-6.40	-7.82	-7.03	-4.15	-7.55	-6.69
TEXTILE MILLS, TEXTILE MILL PRODUCTS & APPAREL	15.0	14.7	14.5	13.9	13.3	13.0	12.8	12.3	11.9	11.7	11.6	11.2	16.3	14.5	12.8
Percentage change	-10.18	-10.37	-10.12	-12.61	-11.53	-11.62	-11.85	-11.63	-10.50	-9.79	-9.04	-8.61	-9.53	-10.81	-11.66
PAPER	18.0	18.3	18.3	18.2	17.7	18.0	18.1	17.8	17.4	17.6	17.9	17.6	18.5	18.2	17.9
Percentage change	-1.64	-1.62	-1.43	-1.09	-1.39	-1.63	-1.19	-2.02	-2.21	-1.83	-1.20	-1.25	-2.46	-1.45	-1.56
PRINTING & RELATED SUPPORT	17.0	16.9	17.2	17.4	16.6	16.4	16.7	16.7	16.0	16.0	16.1	16.0	17.8	17.1	16.6
Percentage change	-4.31	-4.53	-4.09	-1.91	-2.61	-2.82	-2.97	-4.00	-3.67	-2.37	-3.38	-3.99	-5.29	-3.71	-3.10
CHEMICALS	25.4	25.4	25.1	25.0	24.7	24.6	24.2	23.9	23.8	23.7	23.3	23.0	26.1	25.2	24.3
Percentage change	-3.30	-3.42	-2.97	-3.23	-2.74	-3.16	-3.50	-4.32	-3.68	-3.80	-3.65	-3.56	-4.05	-3.23	-3.43
PLASTICS & RUBBER	28.4	29.4	29.1	26.7	28.0	28.7	28.4	27.7	27.9	28.8	28.3	28.1	28.4	28.4	28.2
Percentage change	-1.96	-0.45	1.16	1.13	-1.53	-2.41	-2.36	3.82	-0.18	0.27	-0.34	1.46	-3.07	-0.06	-0.71
MISCELLANEOUS NONDURABLE GOODS	2.1	2.3	2.3	2.6	2.3	2.3	2.3	2.5	2.3	2.4	2.3	2.6	2.4	2.3	2.4
Percentage change	-13.51	-2.82	-2.83	0.89	7.50	1.83	-0.98	-2.97	0.49	1.63	0.64	1.53	7.72	-4.55	1.10

Center for Business and Economic Research, University of Tennessee **Tennessee Econometric Model**

Table 8: Tennessee Nonfarm Employment by Sector, Seasonally Adjusted (thousands of jobs) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL NONFARM	2799.9	2802.7	2806.1	2808.9	2818.0	2826.5	2832.8	2841.8	2852.8	2859.3	2868.2	2876.2	2783.9	2804.4	2829.8
% Chg Prev Qtr SAAR	1.47	0.40	0.49	0.39	1.31	1.21	0.89	1.28	1.56	0.91	1.24	1.13	1.49	0.74	0.91
% Chg Same Qtr Last Yr	0.92	0.77	0.57	0.69	0.65	0.85	0.95	1.17	1.24	1.16	1.25	1.21	1.49	0.74	0.91
NATURAL RESOURCES & MINING	4.1	4.1	4.2	4.1	4.1	4.1	4.0	4.0	4.0	4.0	4.0	4.0	4.1	4.1	4.0
% Chg Prev Qtr SAAR	-7.12	4.23	9.82	-13.10	-1.02	0.72	-2.44	-1.67	-1.38	0.88	-2.72	-0.99	-0.61	0.30	-1.73
% Chg Same Qtr Last Yr	0.02	1.68	1.50	-1.96	-0.39	-1.24	-4.12	-1.11	-1.20	-1.16	-1.23	-1.06	-0.61	0.30	-1.73
CONSTRUCTION	137.5	138.5	138.7	139.3	140.7	141.7	142.8	143.3	144.1	145.1	146.4	147.0	130.8	138.5	142.1
% Chg Prev Qtr SAAR	15.05	3.14	0.41	1.91	3.90	2.90	3.06	1.43	2.41	2.62	3.71	1.75	7.96	5.91	2.59
% Chg Same Qtr Last Yr	6.67	6.05	5.99	4.97	2.33	2.27	2.94	2.82	2.45	2.38	2.54	2.62	7.96	5.91	2.59
MANUFACTURING	395.0	390.9	388.2	384.6	385.1	382.8	381.0	379.4	378.7	377.7	376.4	375.1	400.2	389.7	382.1
% Chg Prev Qtr SAAR	0.32	-4.11	-2.71	-3.65	0.52	-2.44	-1.79	-1.67	-0.76	-1.11	-1.29	-1.45	-2.12	-2.61	-1.95
% Chg Same Qtr Last Yr	-2.57	-2.78	-2.54	-2.55	-2.50	-2.08	-1.85	-1.35	-1.67	-1.33	-1.21	-1.15	-2.12	-2.61	-1.95
DURABLE GOODS	249.1	246.3	244.2	243.5	243.5	242.8	241.8	241.8	241.4	241.2	241.0	240.8	251.5	245.8	242.5
% Chg Prev Qtr SAAR	-1.13	-4.42	-3.37	-1.17	0.00	-1.26	-1.58	0.06	-0.68	-0.34	-0.37	-0.29	-1.24	-2.25	-1.36
% Chg Same Qtr Last Yr	-1.69	-2.25	-2.53	-2.53	-2.26	-1.46	-1.00	-0.70	-0.86	-0.64	-0.33	-0.42	-1.24	-2.25	-1.36
NONDURABLE GOODS	145.9	144.6	144.0	141.1	141.6	140.0	139.3	137.6	137.3	136.4	135.4	134.2	148.7	143.9	139.6
% Chg Prev Qtr SAAR	2.86	-3.56	-1.56	-7.76	1.40	-4.45	-2.16	-4.64	-0.90	-2.45	-2.91	-3.50	-3.56	-3.22	-2.97
% Chg Same Qtr Last Yr	-4.05	-3.66	-2.56	-2.58	-2.93	-3.15	-3.30	-2.49	-3.05	-2.55	-2.74	-2.45	-3.56	-3.22	-2.97
TRADE, TRANSPORTATION, UTILITIES	612.7	613.3	614.2	612.4	616.0	619.1	621.0	620.0	623.4	625.2	627.1	626.1	608.0	613.1	619.0
% Chg Prev Qtr SAAR	3.15	0.45	0.54	-1.15	2.40	2.04	1.22	-0.64	2.18	1.15	1.26	-0.64	1.66	0.85	0.96
% Chg Same Qtr Last Yr	1.01	0.81	0.84	0.74	0.55	0.95	1.11	1.24	1.19	0.97	0.98	0.98	1.66	0.85	0.96
WHOLESALE TRADE	134.0	134.7	135.2	135.5	135.8	136.4	137.2	137.4	137.9	138.5	138.9	139.3	132.5	134.8	136.7
% Chg Prev Qtr SAAR	1.77	2.08	1.61	0.91	0.93	1.83	2.09	0.71	1.61	1.51	1.32	1.19	1.72	1.75	1.38
% Chg Same Qtr Last Yr	1.87	1.86	1.67	1.59	1.38	1.32	1.44	1.39	1.56	1.48	1.29	1.41	1.72	1.75	1.38
RETAIL TRADE	330.4	330.6	331.6	329.2	331.9	333.9	334.7	333.2	335.9	336.9	337.9	336.2	328.2	330.4	333.4
% Chg Prev Qtr SAAR	4.39	0.20	1.26	-2.87	3.35	2.41	0.94	-1.79	3.31	1.16	1.26	-2.06	1.19	0.69	0.90
% Chg Same Qtr Last Yr	0.72	0.54	0.80	0.71	0.46	1.01	0.93	1.21	1.20	0.89	0.97	0.90	1.19	0.69	0.90
TRANSPORTATION & UTILITIES	148.3	148.1	147.4	147.7	148.3	148.8	149.2	149.4	149.5	149.8	150.3	150.6	147.3	147.9	148.9
% Chg Prev Qtr SAAR	1.70	-0.44	-2.00	0.86	1.62	1.40	1.04	0.70	0.22	0.80	1.20	0.90	2.68	0.39	0.72
% Chg Same Qtr Last Yr	0.87	0.48	0.19	0.02	0.00	0.46	1.23	1.19	0.84	0.69	0.73	0.78	2.68	0.39	0.72
INFORMATION	50.9	51.6	52.0	51.6	51.8	52.1	52.4	52.4	52.9	53.1	53.4	53.3	50.0	51.5	52.2
% Chg Prev Qtr SAAR	4.30	5.62	2.78	-2.85	1.64	2.37	2.53	-0.52	4.40	1.02	2.33	-0.17	1.25	2.95	1.27
% Chg Same Qtr Last Yr	3.18	3.48	2.75	2.41	1.75	0.96	0.90	1.50	2.18	1.84	1.79	1.88	1.25	2.95	1.27
FINANCIAL ACTIVITIES	144.5	144.4	144.6	144.9	145.2	145.1	145.2	146.2	146.7	147.1	147.4	147.9	144.3	144.6	145.4
% Chg Prev Qtr SAAR	-0.55	-0.28	0.51	0.92	0.88	-0.16	0.27	2.66	1.25	1.19	0.83	1.37	0.69	0.21	0.61
% Chg Same Qtr Last Yr	0.44	0.25	0.01	0.15	0.51	0.54	0.48	0.91	1.00	1.34	1.48	1.16	0.69	0.21	0.61

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Table 8: Tennessee Nonfarm Employment by Sector, Seasonally Adjusted (thousands of jobs) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
PROF & BUSINESS SERVICES	318.4	320.3	320.1	323.0	321.0	323.4	325.0	329.4	330.2	330.8	332.6	336.1	320.7	320.5	324.7
% Chg Prev Qtr SAAR	-8.22	2.41	-0.24	3.69	-2.43	2.98	2.04	5.41	1.06	0.71	2.24	4.18	2.60	-0.08	1.33
% Chg Same Qtr Last Yr	0.42	0.34	-0.37	-0.70	0.83	0.97	1.54	1.96	2.86	2.29	2.34	2.04	2.60	-0.08	1.33
EDUC & HEALTH SERVICES	343.3	345.3	347.7	348.9	350.8	352.7	355.6	357.8	359.9	362.6	364.5	366.3	339.3	346.3	354.2
% Chg Prev Qtr SAAR	2.05	2.39	2.76	1.45	2.21	2.19	3.29	2.52	2.40	2.95	2.20	1.88	2.76	2.05	2.30
% Chg Same Qtr Last Yr	2.18	1.99	1.85	2.16	2.20	2.15	2.28	2.55	2.60	2.79	2.52	2.36	2.76	2.05	2.30
LEISURE & HOSPITALITY	278.3	275.8	278.9	279.7	282.6	284.6	287.3	287.8	290.5	290.6	295.5	296.3	270.1	278.2	285.6
% Chg Prev Qtr SAAR	8.63	-3.50	4.46	1.24	4.21	2.77	3.93	0.73	3.76	0.20	6.89	1.08	3.09	2.99	2.66
% Chg Same Qtr Last Yr	3.48	2.97	2.89	2.61	1.55	3.16	3.03	2.90	2.79	2.14	2.86	2.95	3.09	2.99	2.66
OTHER SERVICES	101.2	102.2	102.1	101.8	102.1	102.4	102.5	102.5	102.8	103.0	103.3	103.5	101.0	101.9	102.4
% Chg Prev Qtr SAAR	0.93	4.01	-0.37	-1.29	1.05	1.31	0.19	0.21	1.25	0.71	1.15	0.58	0.28	0.82	0.50
% Chg Same Qtr Last Yr	0.70	1.12	0.66	0.80	0.83	0.17	0.31	0.69	0.74	0.59	0.83	0.92	0.28	0.82	0.50
GOVERNMENT	414.1	416.2	415.6	418.5	418.6	418.5	415.9	419.1	419.6	420.2	417.5	420.7	415.4	416.1	418.0
% Chg Prev Qtr SAAR	-0.61	2.01	-0.60	2.88	0.07	-0.05	-2.50	3.08	0.48	0.65	-2.63	3.14	0.67	0.16	0.46
% Chg Same Qtr Last Yr	0.11	0.14	-0.49	0.91	1.08	0.57	0.08	0.13	0.23	0.41	0.38	0.39	0.67	0.16	0.46
FEDERAL, CIVILIAN	48.5	48.4	48.8	48.5	48.3	48.2	48.2	48.2	48.1	48.0	47.9	47.9	48.7	48.5	48.2
% Chg Prev Qtr SAAR	-2.54	-0.37	3.35	-2.45	-1.51	-1.41	0.03	0.63	-1.04	-0.53	-1.05	-0.14	-1.06	-0.26	-0.68
% Chg Same Qtr Last Yr	-0.19	-0.15	-0.17	-0.53	-0.27	-0.53	-1.34	-0.57	-0.45	-0.23	-0.50	-0.69	-1.06	-0.26	-0.68
STATE & LOCAL	365.7	367.8	366.7	370.0	370.3	370.4	367.7	370.8	371.5	372.2	369.5	372.8	366.7	367.5	369.8
% Chg Prev Qtr SAAR	-0.36	2.33	-1.11	3.61	0.28	0.13	-2.83	3.40	0.68	0.81	-2.83	3.57	0.90	0.22	0.61
% Chg Same Qtr Last Yr	0.14	0.18	-0.54	1.10	1.26	0.71	0.27	0.22	0.32	0.49	0.49	0.53	0.90	0.22	0.61
STATISTICAL DISCREPANCY (%)	0.02	0.07	–	–	–	–	–	–	–	–	–	–	-0.01	–	–

Center for Business and Economic Research, University of Tennessee **Tennessee Econometric Model**

Table 9: Tennessee Durable Goods Manufacturing Employment, Seasonally Adjusted (thousands of jobs) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL DURABLE GOODS	249.1	246.3	244.2	243.5	243.5	242.8	241.8	241.8	241.4	241.2	241.0	240.8	251.5	245.8	242.5
% Chg Prev Qtr SAAR	-1.13	-4.42	-3.37	-1.17	0.00	-1.26	-1.58	0.06	-0.68	-0.34	-0.37	-0.29	-1.24	-2.25	-1.36
% Chg Same Qtr Last Yr	-1.69	-2.25	-2.53	-2.53	-2.26	-1.46	-1.00	-0.70	-0.86	-0.64	-0.33	-0.42	-1.24	-2.25	-1.36
WOOD PRODUCTS	18.1	18.0	17.9	17.9	17.9	17.9	18.0	18.0	18.0	18.0	18.1	18.0	18.1	18.0	18.0
% Chg Prev Qtr SAAR	1.86	-1.42	-2.64	-1.54	1.08	-0.30	3.51	-1.89	-0.04	-0.02	3.67	-2.16	1.73	-0.43	-0.19
% Chg Same Qtr Last Yr	0.08	-0.61	-0.23	-0.95	-1.14	-0.86	0.67	0.58	0.30	0.37	0.41	0.34	1.73	-0.43	-0.19
NONMETALLIC MINERALS	16.7	16.6	16.6	16.7	16.9	17.0	17.1	17.2	17.2	17.4	17.5	17.6	16.3	16.7	17.0
% Chg Prev Qtr SAAR	1.67	-1.49	-1.40	3.14	4.08	2.63	1.65	3.66	0.25	3.11	3.45	2.02	2.04	2.32	2.25
% Chg Same Qtr Last Yr	3.04	3.31	2.52	0.46	1.05	2.09	2.87	3.00	2.04	2.16	2.61	2.20	2.04	2.32	2.25
PRIMARY METALS	11.4	11.3	11.1	11.1	11.0	11.0	10.9	10.9	10.8	10.6	10.5	10.4	11.6	11.2	11.0
% Chg Prev Qtr SAAR	-4.32	-3.85	-5.38	-0.84	-2.32	0.05	-2.92	-2.90	-2.77	-4.80	-5.17	-2.66	-3.33	-3.49	-2.20
% Chg Same Qtr Last Yr	-3.47	-3.69	-3.20	-3.61	-3.11	-2.14	-1.51	-2.03	-2.14	-3.35	-3.92	-3.86	-3.33	-3.49	-2.20
FABRICATED METALS	44.7	44.8	45.0	45.0	45.3	45.6	45.8	46.1	46.2	46.4	46.4	46.7	43.8	44.9	45.7
% Chg Prev Qtr SAAR	4.11	0.85	2.58	-0.29	2.44	3.05	1.18	2.53	0.89	2.04	0.43	2.21	2.80	2.36	1.81
% Chg Same Qtr Last Yr	2.57	2.50	2.60	1.80	1.39	1.94	1.59	2.30	1.91	1.66	1.47	1.39	2.80	2.36	1.81
MACHINERY	32.5	31.9	31.3	31.2	31.2	30.9	30.6	30.4	30.3	30.2	30.0	30.0	33.2	31.7	30.8
% Chg Prev Qtr SAAR	-1.25	-7.40	-8.01	-0.82	-0.67	-2.83	-3.65	-3.19	-1.16	-1.79	-1.86	-0.35	-1.99	-4.47	-3.02
% Chg Same Qtr Last Yr	-3.76	-3.83	-5.88	-4.43	-4.29	-3.13	-2.00	-2.59	-2.71	-2.45	-2.00	-1.29	-1.99	-4.47	-3.02
COMPUTERS & ELECTRONICS	8.8	8.5	8.0	8.0	7.9	7.7	7.4	7.3	7.2	7.0	6.8	6.7	9.4	8.3	7.6
% Chg Prev Qtr SAAR	-8.02	-12.58	-21.40	-1.96	-2.90	-11.96	-12.35	-5.84	-5.71	-10.48	-10.02	-8.88	-10.25	-11.22	-8.98
% Chg Same Qtr Last Yr	-9.53	-10.86	-13.31	-11.28	-10.07	-9.91	-7.42	-8.35	-9.02	-8.64	-8.04	-8.79	-10.25	-11.22	-8.98
ELECTRICAL EQUIPMENT, APPLIANCES & COMPONENTS	23.4	23.5	23.4	23.5	23.5	23.5	23.4	23.5	23.5	23.5	23.4	23.5	23.4	23.4	23.5
% Chg Prev Qtr SAAR	-0.07	0.96	-1.00	0.41	0.21	0.35	-0.65	1.30	-0.55	0.23	-1.40	1.90	-0.43	0.24	0.13
% Chg Same Qtr Last Yr	0.41	0.25	0.21	0.07	0.14	-0.01	0.08	0.30	0.11	0.08	-0.11	0.04	-0.43	0.24	0.13
TRANSPORTATION EQUIP	62.0	60.5	60.1	60.0	59.8	59.3	59.1	59.3	59.2	59.3	59.5	59.5	62.8	60.7	59.4
% Chg Prev Qtr SAAR	-1.98	-8.93	-2.72	-0.86	-1.59	-3.06	-1.45	1.55	-0.55	0.75	1.06	0.03	-1.69	-3.46	-2.14
% Chg Same Qtr Last Yr	-2.18	-3.91	-4.09	-3.67	-3.58	-2.06	-1.74	-1.15	-0.89	0.07	0.70	0.32	-1.69	-3.46	-2.14
FURNITURE	17.0	16.8	16.5	16.1	16.1	15.9	15.7	15.6	15.6	15.4	15.4	15.1	18.0	16.6	15.8
% Chg Prev Qtr SAAR	-8.79	-6.06	-6.17	-8.84	0.14	-4.43	-5.06	-4.40	-0.03	-3.27	-1.00	-7.42	-6.54	-7.66	-4.57
% Chg Same Qtr Last Yr	-7.98	-8.07	-7.10	-7.47	-5.29	-4.88	-4.60	-3.46	-3.50	-3.21	-2.19	-2.97	-6.54	-7.66	-4.57
MISCELLANEOUS DURABLES	14.5	14.4	14.3	14.1	14.0	13.9	13.7	13.7	13.5	13.4	13.3	13.3	14.9	14.3	13.8
% Chg Prev Qtr SAAR	-5.00	-2.94	-4.40	-3.65	-2.48	-3.26	-6.98	-0.15	-3.89	-3.02	-4.45	0.47	-2.66	-3.72	-3.54
% Chg Same Qtr Last Yr	-3.54	-3.77	-3.59	-4.00	-3.37	-3.45	-4.11	-3.25	-3.60	-3.54	-2.89	-2.74	-2.66	-3.72	-3.54

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Table 10: Tennessee Nondurable Goods Manufacturing Employment, Seasonally Adjusted (thousands of jobs) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL NONDURABLE GOODS	145.9	144.6	144.0	141.1	141.6	140.0	139.3	137.6	137.3	136.4	135.4	134.2	148.7	143.9	139.6
% Chg Prev Qtr SAAR	2.86	-3.56	-1.56	-7.76	1.40	-4.45	-2.16	-4.64	-0.90	-2.45	-2.91	-3.50	-3.56	-3.22	-2.97
% Chg Same Qtr Last Yr	-4.05	-3.66	-2.56	-2.58	-2.93	-3.15	-3.30	-2.49	-3.05	-2.55	-2.74	-2.45	-3.56	-3.22	-2.97
FOOD	33.8	33.2	33.1	33.2	33.2	32.9	32.8	32.8	32.6	32.4	32.2	32.0	34.1	33.3	32.9
% Chg Prev Qtr SAAR	2.87	-6.83	-0.49	0.19	0.44	-3.29	-2.01	0.10	-2.54	-1.34	-3.12	-1.80	-0.75	-2.17	-1.23
% Chg Same Qtr Last Yr	-3.29	-3.22	-0.96	-1.13	-1.72	-0.80	-1.18	-1.20	-1.94	-1.45	-1.73	-2.20	-0.75	-2.17	-1.23
BEVERAGE & TOBACCO	4.9	4.8	4.8	4.7	4.6	4.5	4.5	4.4	4.3	4.2	4.1	4.1	5.2	4.8	4.5
% Chg Prev Qtr SAAR	-9.85	-3.95	-0.51	-9.60	-7.72	-10.06	-1.28	-8.58	-5.80	-9.72	-7.14	-5.41	-4.14	-7.54	-6.68
% Chg Same Qtr Last Yr	-8.16	-8.83	-7.03	-6.06	-5.51	-7.05	-7.23	-6.97	-6.49	-6.40	-7.82	-7.03	-4.14	-7.54	-6.68
TEXTILE MILLS, TEXTILE MILL PRODUCTS & APPAREL	15.1	14.7	14.5	13.8	13.4	13.0	12.8	12.2	12.0	11.7	11.6	11.2	16.3	14.5	12.8
% Chg Prev Qtr SAAR	-16.60	-12.33	-3.99	-17.12	-12.24	-12.52	-5.03	-16.36	-7.63	-9.73	-1.84	-14.77	-9.53	-10.80	-11.65
% Chg Same Qtr Last Yr	-10.20	-10.31	-10.10	-12.66	-11.54	-11.59	-11.83	-11.63	-10.50	-9.79	-9.04	-8.61	-9.53	-10.80	-11.65
PAPER	18.3	18.3	18.1	18.1	18.1	18.0	17.9	17.7	17.7	17.6	17.7	17.5	18.5	18.2	17.9
% Chg Prev Qtr SAAR	0.57	-1.11	-4.09	0.33	-0.72	-2.07	-2.16	-3.12	-1.49	-0.53	0.38	-3.31	-2.47	-1.45	-1.56
% Chg Same Qtr Last Yr	-1.67	-1.65	-1.38	-1.09	-1.41	-1.65	-1.16	-2.02	-2.21	-1.83	-1.20	-1.25	-2.47	-1.45	-1.56
PRINTING & RELATED SUPPORT	17.4	17.0	16.9	17.1	16.9	16.5	16.4	16.4	16.3	16.1	15.9	15.8	17.8	17.1	16.6
% Chg Prev Qtr SAAR	-0.58	-8.81	-1.97	4.22	-3.50	-9.46	-2.73	-0.06	-2.16	-4.48	-6.70	-2.56	-5.28	-3.73	-3.10
% Chg Same Qtr Last Yr	-4.34	-4.49	-4.13	-1.90	-2.63	-2.80	-2.99	-4.00	-3.67	-2.37	-3.38	-3.99	-5.28	-3.73	-3.10
CHEMICALS	25.4	25.2	25.1	25.0	24.7	24.4	24.3	23.9	23.8	23.5	23.4	23.1	26.1	25.2	24.3
% Chg Prev Qtr SAAR	-5.90	-3.04	-1.58	-2.35	-4.02	-4.74	-2.75	-5.74	-1.42	-5.21	-2.14	-5.39	-4.06	-3.23	-3.43
% Chg Same Qtr Last Yr	-3.31	-3.47	-2.91	-3.23	-2.75	-3.18	-3.47	-4.32	-3.68	-3.80	-3.65	-3.56	-4.06	-3.23	-3.43
PLASTICS & RUBBER	28.7	29.1	29.1	26.8	28.3	28.3	28.4	27.8	28.2	28.4	28.3	28.2	28.4	28.4	28.2
% Chg Prev Qtr SAAR	38.20	5.14	0.14	-28.15	24.48	1.06	0.59	-8.19	6.37	2.90	-1.83	-1.38	-3.07	-0.06	-0.71
% Chg Same Qtr Last Yr	-1.87	-0.56	1.19	1.12	-1.49	-2.46	-2.35	3.82	-0.18	0.27	-0.34	1.46	-3.07	-0.06	-0.71
MISCELLANEOUS NONDURABLE GOODS	2.2	2.3	2.3	2.5	2.4	2.4	2.3	2.4	2.4	2.4	2.3	2.4	2.4	2.3	2.4
% Chg Prev Qtr SAAR	-31.69	18.13	-1.40	29.70	-11.30	-5.21	-11.95	19.73	2.04	-0.83	-15.33	24.02	7.64	-4.70	1.23
% Chg Same Qtr Last Yr	-13.37	-2.81	-2.88	0.79	7.59	1.83	-1.01	-2.97	0.49	1.63	0.64	1.53	7.64	-4.70	1.23

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Table 11: Tennessee Average Annual Wage and Salary Rate by Sector, Not Seasonally Adjusted (2000 dollars) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL NONFARM	34119	33747	33630	34055	34564	34207	34304	34380	35060	34669	34760	34820	33374	33888	34364
% Chg Same Qtr Last Yr	1.94	1.81	2.04	0.39	1.31	1.36	2.00	0.96	1.43	1.35	1.33	1.28	1.73	1.54	1.40
NATURAL RESOURCES & MINING	47759	46225	42281	44133	47009	47089	46365	47062	48795	47588	47751	49692	39967	45099	46881
% Chg Same Qtr Last Yr	8.58	27.09	16.05	2.46	-1.57	1.87	9.66	6.64	3.80	1.06	2.99	5.59	10.68	12.84	3.95
CONSTRUCTION	36603	34752	34695	35656	36978	35373	34940	35800	37359	35852	35539	36465	36161	35427	35773
% Chg Same Qtr Last Yr	-0.33	-1.29	0.57	-6.70	1.02	1.79	0.71	0.40	1.03	1.35	1.71	1.86	3.19	-2.03	0.98
MANUFACTURING	39625	39822	39875	40507	40595	40418	40537	40933	41170	40976	41058	41460	39197	39957	40621
% Chg Same Qtr Last Yr	0.46	3.19	2.75	1.41	2.45	1.50	1.66	1.05	1.42	1.38	1.29	1.29	1.50	1.94	1.66
DURABLE GOODS	38802	38997	39126	39714	39554	39511	39708	40215	40054	39996	40160	40672	38432	39160	39747
% Chg Same Qtr Last Yr	0.98	2.73	2.52	1.38	1.94	1.32	1.49	1.26	1.26	1.23	1.14	1.14	1.89	1.89	1.50
NONDURABLE GOODS	41043	41230	41139	41866	42402	41995	41967	42187	43151	42713	42648	42865	40489	41320	42138
% Chg Same Qtr Last Yr	-0.27	3.99	3.12	1.47	3.31	1.85	2.01	0.77	1.77	1.71	1.62	1.61	0.97	2.05	1.98
TRADE, TRANSPORTATION, UTILITIES	32649	32348	32259	32301	33184	32942	32939	32679	33680	33471	33392	33030	31819	32389	32936
% Chg Same Qtr Last Yr	2.05	1.85	2.17	1.10	1.64	1.84	2.11	1.17	1.49	1.61	1.37	1.07	0.95	1.79	1.69
WHOLESALE TRADE	46847	46641	46882	47741	48021	47634	47799	48473	48986	48564	48686	49363	46445	47028	47982
% Chg Same Qtr Last Yr	1.08	0.57	2.97	0.44	2.51	2.13	1.96	1.53	2.01	1.95	1.86	1.84	2.83	1.25	2.03
RETAIL TRADE	23405	23093	22876	22436	23517	23422	23361	22595	23688	23584	23505	22734	22447	22953	23224
% Chg Same Qtr Last Yr	3.32	2.74	2.15	0.78	0.47	1.43	2.12	0.71	0.73	0.69	0.61	0.61	-0.04	2.25	1.18
TRANSPORTATION & UTILITIES	40265	39896	39811	40341	41110	40737	40611	40868	41876	41656	41327	41142	39540	40078	40831
% Chg Same Qtr Last Yr	1.06	1.68	1.33	1.37	2.10	2.11	2.01	1.31	1.86	2.26	1.76	0.67	-0.17	1.36	1.88
INFORMATION	38928	37995	38104	41004	39068	39217	39579	39273	39674	39490	39729	39590	40850	39008	39284
% Chg Same Qtr Last Yr	-5.07	-5.34	1.47	-8.28	0.36	3.22	3.87	-4.22	1.55	0.69	0.38	0.81	3.13	-4.51	0.71
FINANCIAL ACTIVITIES	49010	48549	48405	49168	49445	49361	49452	50138	50474	50358	50357	50897	47799	48783	49599
% Chg Same Qtr Last Yr	2.77	2.76	1.76	0.98	0.89	1.67	2.16	1.97	2.08	2.02	1.83	1.51	4.60	2.06	1.67
PROFESSIONAL & BUSINESS SERVICES	36816	36783	35627	36515	37434	37325	37111	37283	38090	37960	37708	37877	35542	36435	37288
% Chg Same Qtr Last Yr	2.92	3.01	2.79	1.35	1.68	1.47	4.17	2.10	1.75	1.70	1.61	1.59	3.03	2.51	2.34
EDUCATION & HEALTH SERVICES	36242	36147	35993	36071	36322	36633	36682	36440	36910	36981	37189	37081	35388	36113	36519
% Chg Same Qtr Last Yr	3.82	0.92	2.54	0.97	0.22	1.35	1.92	1.02	1.62	0.95	1.38	1.76	1.03	2.05	1.13
LEISURE & HOSPITALITY	16977	16169	15924	16689	17235	16378	16215	16910	17643	16504	16449	17224	16008	16440	16685
% Chg Same Qtr Last Yr	2.61	5.63	1.45	1.24	1.52	1.30	1.83	1.33	2.37	0.76	1.44	1.86	2.31	2.70	1.49
OTHER SERVICES	31288	30760	30968	31313	31689	31409	31551	31867	32254	31953	32068	32384	30471	31082	31629
% Chg Same Qtr Last Yr	2.36	1.39	3.48	0.84	1.28	2.11	1.88	1.77	1.78	1.73	1.64	1.62	1.90	2.01	1.76
GOVERNMENT	32231	32308	33047	32559	32671	32635	33650	32710	33012	33090	34132	33059	31895	32536	32916
% Chg Same Qtr Last Yr	3.29	1.54	1.81	1.44	1.36	1.01	1.83	0.47	1.05	1.40	1.43	1.07	1.24	2.01	1.17
FEDERAL, CIVILIAN	53928	53370	53784	54267	54751	54927	55091	55377	55876	56023	56136	56417	52800	53837	55036
% Chg Same Qtr Last Yr	1.86	1.48	1.99	2.53	1.53	2.92	2.43	2.04	2.05	2.00	1.90	1.88	1.03	1.96	2.23
STATE & LOCAL	29384	29533	30180	29652	29815	30008	30722	29702	30078	30405	31158	29997	29120	29687	30062
% Chg Same Qtr Last Yr	3.68	1.59	1.62	0.97	1.47	1.61	1.79	0.17	0.88	1.32	1.42	0.99	1.48	1.95	1.26

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Table 12: Tennessee Average Annual Wage and Salary Rate by Sector, Seasonally Adjusted (2000 dollars) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL NONFARM	33748	33836	33683	34266	34188	34338	34361	34593	34675	34802	34821	35034	33365	33883	34370
% Chg Prev Qtr SAAR	-4.80	1.05	-1.80	7.11	-0.91	1.76	0.27	2.72	0.95	1.47	0.23	2.46	1.71	1.55	1.44
% Chg Same Qtr Last Yr	2.00	1.85	2.11	0.29	1.30	1.48	2.01	0.95	1.42	1.35	1.34	1.28	1.71	1.55	1.44
NATURAL RESOURCES & MINING	46525	46968	43127	43936	45745	47627	47312	46852	47483	48131	48726	49470	39910	45139	46884
% Chg Prev Qtr SAAR	38.43	3.86	-28.91	7.72	17.52	17.51	-2.62	-3.83	5.49	5.58	5.04	6.25	10.55	13.10	3.87
% Chg Same Qtr Last Yr	8.58	27.07	16.74	2.43	-1.68	1.41	9.70	6.64	3.80	1.06	2.99	5.59	10.55	13.10	3.87
CONSTRUCTION	35298	35078	35477	35817	35660	35705	35728	35962	36027	36188	36340	36630	36153	35418	35764
% Chg Prev Qtr SAAR	-28.51	-2.48	4.64	3.89	-1.74	0.51	0.25	2.65	0.73	1.80	1.69	3.23	3.23	-2.03	0.98
% Chg Same Qtr Last Yr	-0.41	-1.12	0.48	-6.70	1.02	1.79	0.71	0.40	1.03	1.35	1.71	1.86	3.23	-2.03	0.98
MANUFACTURING	39432	39969	39871	40523	40401	40603	40527	40946	40976	41164	41047	41471	39194	39949	40619
% Chg Prev Qtr SAAR	-5.14	5.55	-0.97	6.70	-1.20	2.02	-0.75	4.21	0.29	1.84	-1.13	4.20	1.50	1.93	1.68
% Chg Same Qtr Last Yr	0.48	3.21	2.63	1.42	2.46	1.59	1.64	1.04	1.42	1.38	1.28	1.28	1.50	1.93	1.68
DURABLE GOODS	38733	39165	39041	39643	39497	39727	39616	40142	39998	40213	40068	40596	38429	39145	39745
% Chg Prev Qtr SAAR	-3.78	4.54	-1.26	6.31	-1.46	2.34	-1.11	5.41	-1.42	2.16	-1.43	5.38	1.89	1.86	1.53
% Chg Same Qtr Last Yr	1.01	2.73	2.36	1.37	1.97	1.43	1.47	1.26	1.27	1.22	1.14	1.13	1.89	1.86	1.53
NONDURABLE GOODS	40628	41339	41280	42042	41955	42124	42107	42360	42696	42845	42789	43040	40487	41322	42137
% Chg Prev Qtr SAAR	-7.42	7.19	-0.57	7.59	-0.82	1.62	-0.16	2.42	3.21	1.41	-0.52	2.36	0.97	2.06	1.97
% Chg Same Qtr Last Yr	-0.27	4.02	3.06	1.51	3.27	1.90	2.00	0.76	1.76	1.71	1.62	1.61	0.97	2.06	1.97
TRADE, TRANSPORTATION, UTILITIES	32228	32223	32210	32829	32774	32820	32889	33214	33264	33348	33341	33571	31818	32373	32924
% Chg Prev Qtr SAAR	-3.77	-0.06	-0.17	7.92	-0.67	0.56	0.84	4.01	0.60	1.01	-0.08	2.78	0.97	1.74	1.70
% Chg Same Qtr Last Yr	2.05	1.87	2.19	0.89	1.69	1.85	2.11	1.17	1.49	1.61	1.37	1.07	0.97	1.74	1.70
WHOLESALE TRADE	46539	46737	47019	47846	47704	47704	47945	48579	48663	48636	48835	49471	46445	47035	47983
% Chg Prev Qtr SAAR	-8.96	1.71	2.43	7.22	-1.18	0.00	2.03	5.40	0.69	-0.22	1.65	5.32	2.83	1.27	2.02
% Chg Same Qtr Last Yr	1.08	0.58	3.05	0.42	2.50	2.07	1.97	1.53	2.01	1.95	1.86	1.84	2.83	1.27	2.02
RETAIL TRADE	23037	22963	22726	23066	23149	23286	23209	23229	23317	23447	23351	23372	22444	22948	23218
% Chg Prev Qtr SAAR	2.50	-1.27	-4.06	6.10	1.45	2.39	-1.32	0.35	1.53	2.24	-1.62	0.35	-0.02	2.24	1.18
% Chg Same Qtr Last Yr	3.32	2.77	2.18	0.74	0.49	1.41	2.12	0.71	0.73	0.69	0.61	0.61	-0.02	2.24	1.18
TRANSPORTATION & UTILITIES	39773	39688	39963	40814	40644	40566	40764	41348	41402	41481	41482	41625	39541	40059	40830
% Chg Prev Qtr SAAR	-4.52	-0.86	2.80	8.80	-1.66	-0.77	1.97	5.86	0.52	0.77	0.01	1.38	-0.16	1.31	1.92
% Chg Same Qtr Last Yr	1.05	1.67	1.09	1.44	2.19	2.21	2.00	1.31	1.86	2.26	1.76	0.67	-0.16	1.31	1.92
INFORMATION	38775	37971	37990	41248	38915	39192	39461	39507	39518	39464	39611	39826	40924	38996	39269
% Chg Prev Qtr SAAR	-44.73	-8.05	0.20	38.97	-20.78	2.88	2.78	0.47	0.11	-0.54	1.49	2.19	3.34	-4.71	0.70
% Chg Same Qtr Last Yr	-5.25	-5.84	1.37	-8.28	0.36	3.22	3.87	-4.22	1.55	0.69	0.38	0.81	3.34	-4.71	0.70
FINANCIAL ACTIVITIES	48716	48572	48577	49236	49149	49383	49629	50207	50171	50381	50537	50967	47793	48775	49592
% Chg Prev Qtr SAAR	-0.35	-1.18	0.04	5.54	-0.71	1.92	2.00	4.74	-0.29	1.68	1.24	3.45	4.59	2.05	1.67
% Chg Same Qtr Last Yr	2.80	2.71	1.77	0.98	0.89	1.67	2.16	1.97	2.08	2.02	1.83	1.51	4.59	2.05	1.67

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Table 12: Tennessee Average Annual Wage and Salary Rate by Sector, Seasonally Adjusted (2000 dollars) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
PROFESSIONAL & BUSINESS SERVICES	36519	36683	35814	36788	37133	37224	37307	37562	37783	37857	37907	38160	35466	36451	37306
% Chg Prev Qtr SAAR	2.45	1.82	-9.14	11.33	3.80	0.99	0.89	2.76	2.38	0.78	0.53	2.70	2.82	2.78	2.35
% Chg Same Qtr Last Yr	3.63	3.17	3.02	1.35	1.68	1.47	4.17	2.10	1.75	1.70	1.61	1.59	2.82	2.78	2.35
EDUCATION & HEALTH SERVICES	36119	36192	35973	36223	36198	36679	36662	36593	36784	37028	37168	37237	35363	36127	36533
% Chg Prev Qtr SAAR	2.74	0.82	-2.40	2.81	-0.27	5.42	-0.19	-0.75	2.11	2.67	1.53	0.74	0.95	2.16	1.13
% Chg Same Qtr Last Yr	3.92	1.11	2.71	0.97	0.22	1.35	1.92	1.02	1.62	0.95	1.38	1.76	0.95	2.16	1.13
LEISURE & HOSPITALITY	16179	16579	16447	16505	16426	16794	16747	16724	16815	16922	16988	17034	15997	16428	16673
% Chg Prev Qtr SAAR	-2.98	10.25	-3.16	1.42	-1.90	9.27	-1.11	-0.55	2.19	2.59	1.56	1.10	2.36	2.69	1.49
% Chg Same Qtr Last Yr	2.51	5.63	1.49	1.24	1.52	1.30	1.83	1.33	2.37	0.76	1.44	1.86	2.36	2.69	1.49
OTHER SERVICES	31031	30910	31118	31293	31429	31563	31704	31846	31989	32109	32223	32363	30470	31088	31635
% Chg Prev Qtr SAAR	-0.03	-1.54	2.71	2.27	1.75	1.72	1.80	1.81	1.80	1.51	1.43	1.75	1.91	2.03	1.76
% Chg Same Qtr Last Yr	2.43	1.31	3.58	0.84	1.28	2.11	1.88	1.77	1.78	1.73	1.64	1.62	1.91	2.03	1.76
GOVERNMENT	32471	32292	32303	32982	32892	32840	32893	33135	33236	33298	33364	33489	31893	32512	32940
% Chg Prev Qtr SAAR	-1.84	-2.18	0.13	8.67	-1.09	-0.62	0.64	2.98	1.22	0.76	0.79	1.50	1.23	1.94	1.32
% Chg Same Qtr Last Yr	3.27	1.50	1.93	1.10	1.29	1.70	1.83	0.47	1.05	1.40	1.43	1.07	1.23	1.94	1.32
FEDERAL, CIVILIAN	53888	53458	53845	54354	54628	54899	55182	55466	55750	55995	56229	56508	52809	53886	55044
% Chg Prev Qtr SAAR	6.45	-3.15	2.93	3.84	2.03	2.00	2.08	2.07	2.07	1.77	1.69	2.00	1.01	2.04	2.15
% Chg Same Qtr Last Yr	1.79	1.43	2.49	2.45	1.37	2.70	2.48	2.04	2.05	2.00	1.90	1.88	1.01	2.04	2.15
STATE & LOCAL	29635	29511	29436	30180	30055	29972	29974	30231	30320	30369	30399	30531	29117	29690	30058
% Chg Prev Qtr SAAR	-3.52	-1.66	-1.02	10.50	-1.65	-1.09	0.02	3.47	1.19	0.65	0.40	1.75	1.48	1.97	1.24
% Chg Same Qtr Last Yr	3.67	1.55	1.79	0.93	1.42	1.56	1.83	0.17	0.88	1.32	1.42	0.99	1.48	1.97	1.24

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Table 13: Tennessee Average Annual Wage and Salary Rate by Sector, Not Seasonally Adjusted (current dollars) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL NONFARM	39622	39599	39596	40202	41000	40769	41069	41341	42341	42077	42403	42656	38271	39755	41045
% Chg Same Qtr Last Yr	4.32	4.18	4.11	2.93	3.48	2.96	3.72	2.83	3.27	3.21	3.25	3.18	4.55	3.88	3.24
NATURAL RESOURCES & MINING	55462	54240	49781	52100	55762	56123	55507	56591	58929	57756	58249	60875	45817	52896	55996
% Chg Same Qtr Last Yr	11.11	30.05	18.39	5.05	0.54	3.47	11.50	8.62	5.68	2.91	4.94	7.57	13.70	15.45	5.86
CONSTRUCTION	42507	40777	40850	42093	43863	42159	41830	43048	45117	43513	43353	44671	41465	41557	42725
% Chg Same Qtr Last Yr	2.00	1.01	2.60	-4.34	3.19	3.39	2.40	2.27	2.86	3.21	3.64	3.77	6.04	0.22	2.81
MANUFACTURING	46016	46727	46949	47819	48153	48173	48531	49220	49720	49732	50086	50790	44948	46878	48519
% Chg Same Qtr Last Yr	2.80	5.59	4.82	3.97	4.64	3.09	3.37	2.93	3.25	3.24	3.20	3.19	4.30	4.29	3.50
DURABLE GOODS	45060	45759	46067	46884	46918	47091	47539	48357	48372	48542	48990	49825	44073	45943	47476
% Chg Same Qtr Last Yr	3.33	5.12	4.59	3.94	4.12	2.91	3.19	3.14	3.10	3.08	3.05	3.03	4.71	4.24	3.34
NONDURABLE GOODS	47663	48379	48436	49424	50296	50052	50243	50728	52112	51840	52024	52511	46428	48476	50330
% Chg Same Qtr Last Yr	2.06	6.41	5.21	4.03	5.52	3.46	3.73	2.64	3.61	3.57	3.55	3.52	3.76	4.41	3.82
TRADE, TRANSPORTATION, UTILITIES	37915	37956	37982	38132	39362	39261	39434	39296	40674	40624	40734	40463	36487	37996	39338
% Chg Same Qtr Last Yr	4.43	4.22	4.24	3.66	3.82	3.44	3.82	3.05	3.33	3.47	3.29	2.97	3.75	4.14	3.53
WHOLESALE TRADE	54403	54728	55198	56359	56961	56773	57225	58287	59159	58942	59391	60472	53261	55172	57311
% Chg Same Qtr Last Yr	3.44	2.91	5.05	2.98	4.70	3.74	3.67	3.42	3.86	3.82	3.78	3.75	5.67	3.59	3.88
RETAIL TRADE	27180	27097	26933	26487	27895	27916	27968	27170	28607	28624	28673	27850	25740	26924	27737
% Chg Same Qtr Last Yr	5.73	5.13	4.21	3.32	2.63	3.02	3.84	2.58	2.55	2.54	2.52	2.50	2.74	4.60	3.02
TRANSPORTATION & UTILITIES	46760	46814	46873	47624	48764	48552	48619	49143	50573	50557	50413	50401	45341	47017	48769
% Chg Same Qtr Last Yr	3.42	4.05	3.38	3.94	4.28	3.71	3.73	3.19	3.71	4.13	3.69	2.56	2.60	3.70	3.73
INFORMATION	45207	44583	44863	48406	46342	46741	47384	47225	47913	47928	48464	48500	46843	45765	46923
% Chg Same Qtr Last Yr	-2.85	-3.14	3.52	-5.96	2.51	4.84	5.62	-2.44	3.39	2.54	2.28	2.70	6.00	-2.30	2.53
FINANCIAL ACTIVITIES	56915	56967	56991	58044	58651	58830	59204	60289	60956	61119	61429	62351	54815	57229	59244
% Chg Same Qtr Last Yr	5.17	5.15	3.81	3.53	3.05	3.27	3.88	3.87	3.93	3.89	3.76	3.42	7.50	4.41	3.52
PROFESSIONAL & BUSINESS SERVICES	42754	43161	41946	43107	44404	44486	44430	44831	46001	46071	45999	46401	40756	42742	44538
% Chg Same Qtr Last Yr	5.32	5.41	4.86	3.91	3.86	3.07	5.92	4.00	3.60	3.56	3.53	3.50	5.89	4.87	4.20
EDUCATION & HEALTH SERVICES	42087	42414	42378	42583	43084	43661	43916	43818	44575	44884	45366	45426	40582	42366	43620
% Chg Same Qtr Last Yr	6.24	3.27	4.62	3.52	2.37	2.94	3.63	2.90	3.46	2.80	3.30	3.67	3.83	4.39	2.96
LEISURE & HOSPITALITY	19715	18972	18749	19701	20444	19521	19413	20334	21307	20030	20065	21100	18355	19284	19928
% Chg Same Qtr Last Yr	5.01	8.09	3.51	3.80	3.70	2.89	3.54	3.21	4.22	2.61	3.36	3.77	5.14	5.06	3.34
OTHER SERVICES	36335	36093	36461	36966	37589	37435	37773	38319	38953	38780	39118	39672	34942	36464	37779
% Chg Same Qtr Last Yr	4.75	3.75	5.58	3.38	3.45	3.72	3.60	3.66	3.63	3.59	3.56	3.53	4.71	4.35	3.61
GOVERNMENT	37430	37909	38909	38437	38753	38896	40285	39333	39868	40161	41637	40499	36578	38171	39317
% Chg Same Qtr Last Yr	5.70	3.90	3.87	4.00	3.54	2.60	3.54	2.33	2.88	3.25	3.35	2.96	4.05	4.35	3.00
FEDERAL, CIVILIAN	62626	62624	63325	64064	64945	65464	65954	66588	67480	67994	68479	69113	60548	63160	65738
% Chg Same Qtr Last Yr	4.23	3.84	4.05	5.12	3.70	4.54	4.15	3.94	3.90	3.86	3.83	3.79	3.83	4.31	4.08
STATE & LOCAL	34124	34654	35534	35005	35366	35764	36780	35716	36324	36902	38009	36748	33397	34829	35906
% Chg Same Qtr Last Yr	6.10	3.95	3.68	3.52	3.64	3.20	3.51	2.03	2.71	3.18	3.34	2.89	4.30	4.29	3.09

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Table 14: Tennessee Average Annual Wage and Salary Rate by Sector, Seasonally Adjusted (current dollars) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL NONFARM	39191	39703	39658	40452	40553	40925	41137	41596	41876	42238	42477	42918	38262	39751	41053
% Chg Prev Qtr SAAR	-1.50	5.33	-0.45	8.25	1.00	3.72	2.09	4.54	2.71	3.51	2.29	4.21	4.52	3.89	3.27
% Chg Same Qtr Last Yr	4.38	4.22	4.18	2.83	3.47	3.08	3.73	2.83	3.26	3.21	3.26	3.18	4.52	3.89	3.27
NATURAL RESOURCES & MINING	54029	55111	50777	51867	54262	56765	56642	56338	57344	58416	59440	60603	45757	52946	56001
% Chg Prev Qtr SAAR	43.23	8.25	-27.94	8.87	19.78	19.77	-0.86	-2.13	7.33	7.70	7.19	8.06	13.57	15.71	5.77
% Chg Same Qtr Last Yr	11.12	30.03	19.10	5.02	0.43	3.00	11.55	8.62	5.68	2.91	4.94	7.57	13.57	15.71	5.77
CONSTRUCTION	40992	41160	41771	42283	42299	42555	42773	43243	43509	43921	44330	44873	41462	41551	42718
% Chg Prev Qtr SAAR	-26.03	1.65	6.07	5.00	0.15	2.44	2.07	4.47	2.49	3.84	3.78	4.99	6.07	0.22	2.81
% Chg Same Qtr Last Yr	1.92	1.18	2.51	-4.34	3.19	3.39	2.40	2.27	2.86	3.21	3.64	3.77	6.07	0.22	2.81
MANUFACTURING	45793	46899	46944	47838	47923	48393	48518	49236	49486	49960	50072	50804	44945	46868	48518
% Chg Prev Qtr SAAR	-1.85	10.02	0.39	7.84	0.71	3.98	1.04	6.05	2.04	3.89	0.90	5.98	4.31	4.28	3.52
% Chg Same Qtr Last Yr	2.83	5.61	4.70	3.98	4.65	3.19	3.35	2.92	3.26	3.24	3.20	3.18	4.31	4.28	3.52
DURABLE GOODS	44980	45956	45967	46799	46851	47348	47428	48269	48304	48805	48877	49732	44069	45925	47474
% Chg Prev Qtr SAAR	-0.44	8.96	0.10	7.45	0.44	4.31	0.68	7.28	0.29	4.21	0.59	7.18	4.71	4.21	3.37
% Chg Same Qtr Last Yr	3.37	5.12	4.43	3.93	4.16	3.03	3.18	3.14	3.10	3.08	3.05	3.03	4.71	4.21	3.37
NONDURABLE GOODS	47181	48507	48603	49631	49766	50205	50411	50936	51562	52000	52197	52726	46428	48480	50330
% Chg Prev Qtr SAAR	-4.20	11.73	0.79	8.74	1.10	3.57	1.65	4.24	5.01	3.44	1.52	4.11	3.76	4.42	3.81
% Chg Same Qtr Last Yr	2.06	6.44	5.14	4.07	5.48	3.50	3.72	2.63	3.61	3.58	3.54	3.51	3.76	4.42	3.81
TRADE, TRANSPORTATION, UTILITIES	37426	37811	37924	38756	38876	39116	39374	39938	40172	40474	40672	41125	36488	37979	39326
% Chg Prev Qtr SAAR	-0.43	4.17	1.20	9.07	1.25	2.50	2.66	5.85	2.36	3.04	1.97	4.54	3.76	4.09	3.55
% Chg Same Qtr Last Yr	4.43	4.24	4.26	3.44	3.87	3.45	3.82	3.05	3.33	3.47	3.29	2.97	3.76	4.09	3.55
WHOLESALE TRADE	54045	54841	55360	56483	56585	56856	57399	58415	58768	59029	59572	60605	53262	55182	57314
% Chg Prev Qtr SAAR	-5.80	6.02	3.84	8.37	0.73	1.93	3.88	7.26	2.45	1.78	3.73	7.12	5.67	3.60	3.86
% Chg Same Qtr Last Yr	3.44	2.92	5.14	2.96	4.70	3.67	3.68	3.42	3.86	3.82	3.78	3.75	5.67	3.60	3.86
RETAIL TRADE	26752	26945	26758	27229	27459	27753	27785	27932	28159	28457	28485	28631	25739	26921	27732
% Chg Prev Qtr SAAR	6.05	2.91	-2.75	7.24	3.41	4.36	0.47	2.13	3.30	4.29	0.40	2.07	2.76	4.59	3.01
% Chg Same Qtr Last Yr	5.73	5.16	4.25	3.29	2.64	3.00	3.84	2.58	2.55	2.54	2.52	2.50	2.76	4.59	3.01
TRANSPORTATION & UTILITIES	46188	46569	47052	48182	48211	48348	48802	49719	50000	50345	50603	50992	45345	46998	48770
% Chg Prev Qtr SAAR	-1.21	3.34	4.21	9.96	0.24	1.14	3.81	7.73	2.28	2.79	2.07	3.11	2.60	3.65	3.77
% Chg Same Qtr Last Yr	3.41	4.03	3.13	4.00	4.38	3.82	3.72	3.19	3.71	4.13	3.69	2.56	2.60	3.65	3.77
INFORMATION	45029	44554	44729	48694	46160	46711	47243	47506	47725	47897	48320	48789	46928	45752	46905
% Chg Prev Qtr SAAR	-42.81	-4.15	1.58	40.46	-19.25	4.86	4.63	2.25	1.85	1.45	3.58	3.94	6.21	-2.51	2.52
% Chg Same Qtr Last Yr	-3.04	-3.65	3.42	-5.96	2.51	4.84	5.62	-2.44	3.39	2.54	2.28	2.70	6.21	-2.51	2.52
FINANCIAL ACTIVITIES	56574	56994	57194	58125	58299	58857	59415	60372	60590	61147	61648	62437	54809	57222	59236
% Chg Prev Qtr SAAR	3.10	3.00	1.42	6.67	1.21	3.89	3.85	6.60	1.45	3.73	3.32	5.22	7.49	4.40	3.52
% Chg Same Qtr Last Yr	5.20	5.10	3.82	3.53	3.05	3.27	3.88	3.87	3.93	3.89	3.76	3.42	7.49	4.40	3.52

(CONTINUED ON NEXT PAGE)

Table 14: Tennessee Average Annual Wage and Salary Rate by Sector, Seasonally Adjusted (current dollars) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
PROFESSIONAL & BUSINESS SERVICES	42409	43044	42168	43429	44046	44365	44664	45167	45630	45947	46242	46748	40671	42762	44560
% Chg Prev Qtr SAAR	6.00	6.13	-7.90	12.52	5.80	2.93	2.72	4.58	4.17	2.81	2.59	4.45	5.66	5.14	4.20
% Chg Same Qtr Last Yr	6.04	5.57	5.10	3.91	3.86	3.07	5.92	4.00	3.60	3.56	3.53	3.50	5.66	5.14	4.20
EDUCATION & HEALTH SERVICES	41944	42467	42354	42762	42938	43716	43892	44002	44424	44940	45341	45617	40554	42382	43637
% Chg Prev Qtr SAAR	6.30	5.09	-1.06	3.91	1.66	7.45	1.62	1.01	3.89	4.73	3.61	2.46	3.75	4.51	2.96
% Chg Same Qtr Last Yr	6.34	3.46	4.78	3.52	2.37	2.94	3.63	2.90	3.46	2.80	3.30	3.67	3.75	4.51	2.96
LEISURE & HOSPITALITY	18789	19454	19364	19484	19484	20016	20050	20110	20307	20538	20723	20868	18346	19273	19915
% Chg Prev Qtr SAAR	0.38	14.92	-1.83	2.51	0.00	11.37	0.67	1.21	3.97	4.65	3.65	2.82	5.20	5.05	3.33
% Chg Same Qtr Last Yr	4.90	8.09	3.54	3.80	3.70	2.89	3.54	3.21	4.22	2.61	3.36	3.77	5.20	5.05	3.33
OTHER SERVICES	36036	36270	36638	36942	37280	37618	37956	38294	38632	38970	39308	39646	34941	36471	37787
% Chg Prev Qtr SAAR	3.43	2.63	4.12	3.36	3.71	3.68	3.64	3.61	3.58	3.55	3.52	3.48	4.72	4.38	3.61
% Chg Same Qtr Last Yr	4.83	3.67	5.67	3.38	3.45	3.72	3.60	3.66	3.63	3.59	3.56	3.53	4.72	4.38	3.61
GOVERNMENT	37708	37892	38033	38936	39015	39140	39379	39844	40138	40414	40700	41025	36575	38142	39344
% Chg Prev Qtr SAAR	1.57	1.96	1.50	9.84	0.82	1.29	2.46	4.81	2.98	2.78	2.86	3.24	4.04	4.29	3.15
% Chg Same Qtr Last Yr	5.68	3.86	3.99	3.66	3.47	3.30	3.54	2.33	2.88	3.25	3.35	2.96	4.04	4.29	3.15
FEDERAL, CIVILIAN	62580	62727	63397	64167	64799	65431	66063	66696	67328	67960	68592	69224	60558	63218	65747
% Chg Prev Qtr SAAR	10.14	0.95	4.34	4.95	4.00	3.96	3.92	3.88	3.85	3.81	3.77	3.74	3.81	4.39	4.00
% Chg Same Qtr Last Yr	4.16	3.79	4.56	5.04	3.55	4.31	4.21	3.94	3.90	3.86	3.83	3.79	3.81	4.39	4.00
STATE & LOCAL	34415	34628	34657	35628	35650	35722	35884	36351	36616	36858	37083	37402	33392	34832	35902
% Chg Prev Qtr SAAR	-0.17	2.50	0.34	11.68	0.25	0.81	1.83	5.31	2.95	2.67	2.46	3.48	4.30	4.31	3.07
% Chg Same Qtr Last Yr	6.09	3.91	3.85	3.48	3.59	3.16	3.54	2.03	2.71	3.18	3.34	2.89	4.30	4.31	3.07

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Table 15: Tennessee Civilian Labor Force and Unemployment Rate, Not Seasonally Adjusted **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
CIVILIAN LABOR FORCE (THOUS).....	3012	3034	3047	3073	3050	3095	3113	3126	3101	3147	3168	3183	2990	3042	3096
Percentage change.....	2.53	1.67	1.03	1.67	1.26	2.03	2.14	1.72	1.67	1.69	1.77	1.84	2.39	1.72	1.79
EMPLOYED PERSONS (THOUS).....	2855	2904	2917	2939	2891	2950	2960	2984	2935	2996	3010	3037	2836	2904	2946
Percentage change.....	2.98	2.76	2.00	1.93	1.27	1.56	1.48	1.55	1.50	1.58	1.66	1.75	2.80	2.41	1.47
UNEMPLOYED PERSONS (THOUS).....	157	129	130	134	158	145	152	142	166	151	158	147	155	138	149
Percentage change.....	-5.15	-17.91	-16.74	-3.76	1.04	12.53	16.87	5.52	4.73	4.00	3.88	3.65	-4.68	-11.02	8.57
PARTICIPATION RATE (PERCENT).....	63.1	63.4	63.6	63.9	63.3	64.1	64.3	64.4	63.7	64.6	64.8	65.0	63.1	63.5	64.0
Percentage change.....	1.45	0.61	-0.01	0.63	0.24	1.02	1.14	0.74	0.70	0.74	0.82	0.90	1.35	0.67	0.79
UNEMPLOYMENT RATE (PERCENT).....	5.2	4.3	4.3	4.4	5.2	4.7	4.9	4.5	5.4	4.8	5.0	4.6	5.2	4.5	4.8

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Table 16: Tennessee Civilian Labor Force and Unemployment Rate, Seasonally Adjusted **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
CIVILIAN LABOR FORCE (THOUS).....	3040	3035	3034	3053	3078	3097	3099	3106	3129	3149	3153	3164	2990	3040	3095
% Chg Prev Qtr SAAR.....	4.85	-0.63	-0.13	2.58	3.27	2.48	0.23	1.00	2.93	2.65	0.51	1.30	2.39	1.68	1.79
% Chg Same Qtr Last Yr.....	2.53	1.51	1.03	1.64	1.26	2.04	2.14	1.74	1.66	1.70	1.77	1.84	2.39	1.68	1.79
EMPLOYED PERSONS (THOUS).....	2893	2902	2905	2908	2930	2947	2948	2953	2974	2993	2997	3005	2836	2902	2944
% Chg Prev Qtr SAAR.....	5.72	1.17	0.43	0.50	3.01	2.33	0.11	0.78	2.81	2.65	0.42	1.13	2.80	2.34	1.47
% Chg Same Qtr Last Yr.....	2.93	2.50	2.00	1.93	1.27	1.56	1.48	1.55	1.50	1.58	1.66	1.75	2.80	2.34	1.47
UNEMPLOYED PERSONS (THOUS).....	146	133	129	145	148	150	151	153	155	156	157	159	155	138	151
% Chg Prev Qtr SAAR.....	-10.66	-31.43	-11.74	58.64	8.54	5.52	2.69	5.40	5.33	2.61	2.22	4.46	-4.68	-10.43	8.67
% Chg Same Qtr Last Yr.....	-4.78	-16.06	-16.74	-3.76	1.04	12.53	16.87	5.52	4.73	4.00	3.88	3.65	-4.68	-10.43	8.67
PARTICIPATION RATE (PERCENT).....	63.7	63.5	63.3	63.5	63.9	64.1	64.0	64.0	64.3	64.6	64.5	64.6	63.1	63.5	64.0
% Chg Prev Qtr SAAR.....	3.76	-1.66	-1.13	1.57	2.25	1.47	-0.71	0.05	1.97	1.69	-0.39	0.39	1.36	0.63	0.79
% Chg Same Qtr Last Yr.....	1.46	0.45	-0.01	0.61	0.24	1.03	1.14	0.76	0.69	0.74	0.82	0.91	1.36	0.63	0.79
UNEMPLOYMENT RATE (PERCENT).....	4.8	4.4	4.3	4.7	4.8	4.8	4.9	4.9	5.0	5.0	5.0	5.0	5.2	4.6	4.9

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Table 17: Tennessee Taxable Sales, Not Seasonally Adjusted (millions of 2000 dollars) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL TAXABLE SALES	19410	20605	20474	21832	19696	21204	21128	22560	20210	21871	21835	23363	80841	82320	84587
% Chg Same Qtr Last Yr	3.79	1.27	1.56	0.92	1.47	2.91	3.19	3.33	2.61	3.14	3.35	3.56	2.18	1.83	2.75
AUTO DEALERS	2030	2105	2160	1889	2036	2124	2178	1898	2050	2165	2213	1915	8172	8185	8235
% Chg Same Qtr Last Yr	5.93	-1.61	-1.66	-1.59	0.32	0.87	0.80	0.44	0.67	1.93	1.64	0.93	-3.35	0.15	0.62
PURCHASES FROM MANUFACTURERS	974	986	990	1035	929	981	996	1045	951	1014	1035	1080	4082	3984	3952
% Chg Same Qtr Last Yr	0.77	-4.27	-3.12	-2.73	-4.57	-0.50	0.65	1.01	2.38	3.37	3.90	3.36	-5.31	-2.39	-0.82
MISC DURABLE GOODS	3499	3930	3829	3828	3574	3989	3893	3890	3643	4090	4038	4061	15008	15087	15347
% Chg Same Qtr Last Yr	2.19	-0.40	0.58	-0.05	2.12	1.51	1.66	1.63	1.95	2.53	3.73	4.38	5.70	0.53	1.72
EATING AND DRINKING PLACES	1811	1923	1926	1932	1887	2012	2016	1988	1953	2099	2113	2075	7379	7592	7903
% Chg Same Qtr Last Yr	3.18	3.45	2.49	2.46	4.20	4.63	4.69	2.90	3.49	4.29	4.82	4.34	3.44	2.89	4.10
FOOD STORES	1753	1852	1876	1968	1775	1867	1896	2001	1795	1886	1915	2023	7343	7449	7540
% Chg Same Qtr Last Yr	2.10	1.13	1.65	0.99	1.24	0.84	1.10	1.66	1.11	1.01	0.99	1.08	-0.01	1.45	1.22
LIQUOR STORES	116	122	118	154	120	127	123	159	124	132	128	166	478	509	529
% Chg Same Qtr Last Yr	8.10	7.19	3.50	7.43	3.49	3.96	4.39	3.54	3.52	3.97	4.28	4.18	7.54	6.59	3.83
HOTELS AND MOTELS	406	536	551	518	423	556	575	537	440	580	601	556	1935	2012	2091
% Chg Same Qtr Last Yr	2.52	6.92	3.76	2.56	4.06	3.78	4.32	3.55	4.03	4.29	4.39	3.49	5.55	4.01	3.92
OTHER RETAIL AND SERVICE	5637	5906	5824	6988	5801	6189	6071	7295	5982	6446	6331	7620	23644	24354	25356
% Chg Same Qtr Last Yr	5.13	2.43	3.46	1.46	2.92	4.79	4.25	4.39	3.11	4.16	4.28	4.46	2.41	3.00	4.11
MISC NONDURABLE GOODS	1583	1559	1551	1927	1565	1618	1636	2033	1637	1680	1689	2091	6400	6620	6852
% Chg Same Qtr Last Yr	8.61	0.99	3.06	1.72	-1.19	3.77	5.53	5.52	4.60	3.85	3.25	2.87	0.99	3.43	3.50
TRANSPORTATION, COMMUNICATION	1600	1685	1650	1593	1585	1740	1743	1714	1635	1778	1772	1777	6401	6527	6783
% Chg Same Qtr Last Yr	0.05	4.25	1.22	2.41	-0.91	3.27	5.68	7.59	3.16	2.18	1.64	3.67	7.10	1.98	3.91
PER CAPITA ($)	3204	3394	3365	3580	3223	3462	3442	3668	3279	3540	3527	3766	13416	13543	13795
% Chg Same Qtr Last Yr	2.88	0.38	0.68	0.04	0.59	2.02	2.30	2.44	1.73	2.26	2.46	2.67	1.27	0.94	1.86

Table 18: Tennessee Taxable Sales, Seasonally Adjusted (millions of 2000 dollars) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL TAXABLE SALES	20806	20445	20426	20656	21116	21041	21087	21328	21670	21705	21798	22079	80826	82333	84572
% Chg Prev Qtr SAAR	6.58	-6.77	-0.38	4.58	9.22	-1.41	0.88	4.66	6.56	0.66	1.71	5.27	2.19	1.86	2.72
% Chg Same Qtr Last Yr	3.70	1.29	1.62	0.87	1.49	2.91	3.24	3.26	2.62	3.16	3.37	3.52	2.19	1.86	2.72
AUTO DEALERS	2109	2033	1979	2075	2116	2051	1994	2084	2130	2091	2027	2104	8179	8196	8246
% Chg Prev Qtr SAAR	0.17	-13.80	-10.20	20.98	8.17	-11.68	-10.66	19.25	9.13	-7.15	-11.66	15.95	-3.15	0.20	0.62
% Chg Same Qtr Last Yr	5.90	-1.67	-1.66	-1.59	0.32	0.93	0.80	0.44	0.67	1.93	1.65	0.93	-3.15	0.20	0.62
PURCHASES FROM MANUFACTURERS	1043	986	976	983	995	981	982	993	1019	1014	1021	1027	4084	3989	3952
% Chg Prev Qtr SAAR	13.31	-19.94	-4.22	3.04	4.98	-5.65	0.54	4.55	10.76	-1.94	2.64	2.38	-5.21	-2.33	-0.93
% Chg Same Qtr Last Yr	0.69	-4.22	-3.12	-2.73	-4.57	-0.56	0.65	1.01	2.38	3.37	3.90	3.36	-5.21	-2.33	-0.93
MISC DURABLE GOODS	3798	3774	3754	3762	3879	3831	3816	3824	3954	3928	3959	3991	15008	15089	15349
% Chg Prev Qtr SAAR	3.67	-2.47	-2.13	0.86	12.96	-4.84	-1.48	0.75	14.39	-2.67	3.19	3.32	5.72	0.54	1.73
% Chg Same Qtr Last Yr	2.04	-0.39	0.58	-0.05	2.12	1.49	1.66	1.63	1.95	2.53	3.73	4.38	5.72	0.54	1.73
EATING AND DRINKING PLACES	1879	1874	1891	1948	1958	1962	1979	2004	2026	2046	2075	2091	7379	7592	7903
% Chg Prev Qtr SAAR	-4.51	-1.00	3.51	12.62	2.13	0.75	3.65	5.11	4.52	3.88	5.76	3.22	3.46	2.89	4.10
% Chg Same Qtr Last Yr	3.19	3.43	2.49	2.46	4.20	4.65	4.69	2.90	3.49	4.29	4.82	4.34	3.46	2.89	4.10
FOOD STORES	1867	1862	1870	1851	1890	1878	1891	1882	1911	1897	1909	1902	7343	7450	7541
% Chg Prev Qtr SAAR	7.65	-1.07	1.80	-4.04	8.70	-2.46	2.68	-1.89	6.36	-2.84	2.59	-1.52	-0.05	1.45	1.22
% Chg Same Qtr Last Yr	2.08	1.10	1.65	0.99	1.24	0.88	1.10	1.66	1.11	1.01	0.99	1.08	-0.05	1.45	1.22
LIQUOR STORES	127	127	126	129	131	132	132	133	136	137	138	139	478	509	528
% Chg Prev Qtr SAAR	24.73	1.59	-2.25	7.52	7.44	3.46	-0.63	4.03	7.39	5.28	0.56	3.62	7.70	6.53	3.85
% Chg Same Qtr Last Yr	8.11	7.18	3.50	7.43	3.49	3.96	4.39	3.54	3.52	3.97	4.29	4.18	7.70	6.53	3.85
HOTELS AND MOTELS	497	503	500	511	517	522	522	529	538	545	545	548	1936	2011	2091
% Chg Prev Qtr SAAR	-1.30	4.93	-2.02	9.03	4.60	4.11	-0.28	5.85	6.55	5.17	0.12	2.22	5.70	3.90	3.94
% Chg Same Qtr Last Yr	2.56	6.84	3.76	2.56	4.06	3.86	4.32	3.55	4.03	4.29	4.39	3.49	5.70	3.90	3.94
OTHER RETAIL AND SERVICE	6110	6019	6076	6139	6289	6309	6334	6408	6485	6572	6605	6694	23619	24345	25341
% Chg Prev Qtr SAAR	4.00	-5.82	3.84	4.18	10.15	1.31	1.58	4.76	4.85	5.50	2.03	5.50	2.31	3.07	4.09
% Chg Same Qtr Last Yr	5.04	2.40	3.46	1.46	2.92	4.82	4.25	4.39	3.11	4.16	4.28	4.46	2.31	3.07	4.09
MISC NONDURABLE GOODS	1707	1628	1631	1654	1687	1689	1721	1746	1765	1754	1777	1796	6394	6621	6843
% Chg Prev Qtr SAAR	21.50	-17.31	0.75	5.77	8.19	0.34	7.99	5.74	4.45	-2.49	5.55	4.17	1.00	3.55	3.35
% Chg Same Qtr Last Yr	8.50	1.05	3.06	1.72	-1.19	3.71	5.53	5.52	4.60	3.85	3.25	2.87	1.00	3.55	3.35
TRANSPORTATION, COMMUNICATION	1669	1638	1622	1603	1654	1685	1714	1725	1706	1722	1742	1788	6405	6532	6778
% Chg Prev Qtr SAAR	29.19	-7.21	-3.85	-4.56	13.21	7.84	7.05	2.53	-4.32	3.79	4.79	11.00	7.20	1.98	3.76
% Chg Same Qtr Last Yr	-0.21	4.64	1.22	2.41	-0.91	2.88	5.68	7.59	3.16	2.18	1.64	3.67	7.20	1.98	3.76
PER CAPITA ($)	3435	3368	3357	3387	3455	3436	3436	3467	3515	3514	3521	3559	13415	13546	13794
% Chg Prev Qtr SAAR	5.65	-7.58	-1.25	3.67	8.27	-2.27	0.01	3.76	5.64	-0.20	0.84	4.37	1.28	0.98	1.83
% Chg Same Qtr Last Yr	2.79	0.41	0.74	-0.01	0.61	2.02	2.34	2.37	1.74	2.27	2.48	2.63	1.28	0.98	1.83

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Table 19: Tennessee Taxable Sales, Not Seasonally Adjusted (millions of current dollars) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL TAXABLE SALES	22540	24177	24106	25773	23363	25272	25294	27127	24408	26544	26636	28621	92728	96597	101056
% Chg Same Qtr Last Yr	6.21	3.62	3.62	3.47	3.65	4.53	4.93	5.25	4.47	5.03	5.31	5.50	4.98	4.17	4.62
AUTO DEALERS	2357	2470	2543	2230	2415	2531	2607	2282	2476	2627	2700	2346	9374	9601	9835
% Chg Same Qtr Last Yr	8.40	0.68	0.33	0.90	2.47	2.46	2.50	2.31	2.49	3.80	3.57	2.83	-0.62	2.43	2.44
PURCHASES FROM MANUFACTURERS	1131	1157	1166	1222	1102	1169	1193	1257	1149	1230	1263	1324	4682	4675	4721
% Chg Same Qtr Last Yr	3.12	-2.05	-1.17	-0.27	-2.52	1.06	2.34	2.89	4.23	5.26	5.87	5.30	-2.73	-0.15	0.99
MISC DURABLE GOODS	4064	4612	4509	4519	4239	4755	4661	4678	4400	4964	4926	4975	17215	17703	18333
% Chg Same Qtr Last Yr	4.58	1.92	2.61	2.48	4.31	3.10	3.37	3.52	3.80	4.41	5.69	6.34	8.59	2.84	3.55
EATING AND DRINKING PLACES	2103	2257	2267	2281	2238	2399	2414	2391	2358	2547	2578	2541	8463	8908	9441
% Chg Same Qtr Last Yr	5.59	5.86	4.56	5.05	6.43	6.28	6.45	4.81	5.37	6.20	6.80	6.30	6.31	5.26	5.98
FOOD STORES	2036	2173	2208	2324	2106	2226	2270	2406	2168	2289	2336	2478	8422	8741	9008
% Chg Same Qtr Last Yr	4.48	3.49	3.70	3.55	3.41	2.43	2.80	3.55	2.94	2.86	2.90	2.98	2.75	3.79	3.05
LIQUOR STORES	135	143	138	181	143	151	147	191	150	160	156	203	548	598	632
% Chg Same Qtr Last Yr	10.63	9.68	5.59	10.14	5.71	5.59	6.15	5.46	5.40	5.88	6.26	6.14	10.44	9.05	5.71
HOTELS AND MOTELS	472	629	649	612	502	663	689	645	531	704	733	681	2220	2362	2499
% Chg Same Qtr Last Yr	4.91	9.41	5.86	5.15	6.29	5.41	6.07	5.47	5.91	6.20	6.37	5.43	8.46	6.40	5.78
OTHER RETAIL AND SERVICE	6546	6930	6857	8249	6881	7376	7268	8771	7224	7824	7722	9335	27123	28582	30297
% Chg Same Qtr Last Yr	7.59	4.81	5.55	4.02	5.13	6.44	6.00	6.33	4.98	6.07	6.25	6.42	5.20	5.38	6.00
MISC NONDURABLE GOODS	1839	1829	1826	2274	1856	1928	1959	2445	1976	2039	2061	2562	7342	7768	8188
% Chg Same Qtr Last Yr	11.14	3.34	5.15	4.29	0.93	5.40	7.30	7.48	6.49	5.75	5.21	4.80	3.73	5.81	5.40
TRANSPORTATION, COMMUNICATION	1858	1977	1942	1880	1880	2074	2087	2061	1975	2158	2161	2177	7340	7658	8102
% Chg Same Qtr Last Yr	2.39	6.67	3.27	5.00	1.21	4.90	7.46	9.59	5.03	4.05	3.56	5.62	9.98	4.33	5.80
PER CAPITA ($)	3721	3982	3962	4227	3823	4126	4121	4410	3960	4297	4302	4613	15389	15892	16481
% Chg Same Qtr Last Yr	5.28	2.72	2.71	2.57	2.75	3.62	4.02	4.34	3.57	4.13	4.40	4.60	4.05	3.27	3.71

Table 20: Tennessee Taxable Sales, Seasonally Adjusted (millions of current dollars) **October 2007**

	History		Forecast Data										Annual		
	2007:1	2007:2	2007:3	2007:4	2008:1	2008:2	2008:3	2008:4	2009:1	2009:2	2009:3	2009:4	2006	2007	2008
TOTAL TAXABLE SALES	24162	23990	24049	24384	25047	25077	25245	25647	26170	26344	26590	27048	92689	96586	101017
% Chg Prev Qtr SAAR	10.28	-2.82	0.99	5.69	11.33	0.48	2.70	6.51	8.41	2.68	3.80	7.07	5.01	4.20	4.59
% Chg Same Qtr Last Yr	6.12	3.65	3.68	3.42	3.66	4.53	4.97	5.18	4.48	5.05	5.33	5.46	5.01	4.20	4.59
AUTO DEALERS	2450	2385	2330	2450	2510	2445	2388	2506	2573	2538	2473	2577	9380	9614	9849
% Chg Prev Qtr SAAR	3.65	-10.15	-8.97	22.27	10.25	-9.98	-9.04	21.37	11.03	-5.29	-9.85	17.93	-0.44	2.49	2.45
% Chg Same Qtr Last Yr	8.37	0.62	0.33	0.90	2.47	2.52	2.50	2.31	2.49	3.80	3.57	2.83	-0.44	2.49	2.45
PURCHASES FROM MANUFACTURERS	1211	1158	1149	1161	1181	1169	1176	1194	1231	1231	1245	1258	4683	4678	4720
% Chg Prev Qtr SAAR	17.24	-16.55	-2.90	4.15	7.00	-3.83	2.35	6.40	12.69	0.03	4.74	4.13	-2.61	-0.10	0.89
% Chg Same Qtr Last Yr	3.04	-1.99	-1.17	-0.27	-2.52	1.00	2.34	2.89	4.23	5.26	5.87	5.30	-2.61	-0.10	0.89
MISC DURABLE GOODS	4411	4429	4420	4441	4601	4566	4569	4598	4776	4767	4829	4889	17210	17701	18333
% Chg Prev Qtr SAAR	7.27	1.66	-0.79	1.94	15.14	-3.01	0.30	2.53	16.39	-0.71	5.31	5.08	8.62	2.85	3.57
% Chg Same Qtr Last Yr	4.43	1.93	2.61	2.48	4.31	3.09	3.37	3.52	3.80	4.41	5.69	6.34	8.62	2.85	3.57
EATING AND DRINKING PLACES	2182	2199	2226	2299	2323	2338	2370	2410	2447	2483	2531	2562	8462	8907	9440
% Chg Prev Qtr SAAR	-1.20	3.19	4.93	13.83	4.10	2.69	5.52	6.97	6.34	5.97	7.93	4.99	6.33	5.25	5.98
% Chg Same Qtr Last Yr	5.60	5.84	4.56	5.05	6.43	6.30	6.45	4.81	5.37	6.20	6.80	6.30	6.33	5.25	5.98
FOOD STORES	2168	2185	2202	2185	2242	2239	2264	2263	2308	2303	2329	2330	8421	8740	9007
% Chg Prev Qtr SAAR	11.39	3.11	3.20	-3.01	10.80	-0.58	4.53	-0.15	8.21	-0.89	4.70	0.16	2.72	3.79	3.06
% Chg Same Qtr Last Yr	4.46	3.45	3.70	3.55	3.41	2.47	2.80	3.55	2.94	2.86	2.90	2.98	2.72	3.79	3.06
LIQUOR STORES	147	149	149	152	155	157	158	160	164	167	168	170	548	597	631
% Chg Prev Qtr SAAR	29.05	5.90	-0.91	8.67	9.51	5.46	1.17	5.87	9.26	7.39	2.63	5.40	10.67	8.97	5.73
% Chg Same Qtr Last Yr	10.63	9.68	5.59	10.14	5.71	5.60	6.15	5.46	5.40	5.88	6.26	6.14	10.67	8.97	5.73
HOTELS AND MOTELS	577	590	589	604	613	622	625	637	650	661	665	671	2220	2360	2497
% Chg Prev Qtr SAAR	2.12	9.37	-0.68	10.20	6.62	6.11	1.53	7.72	8.41	7.28	2.18	3.97	8.62	6.29	5.83
% Chg Same Qtr Last Yr	4.95	9.33	5.86	5.15	6.29	5.49	6.07	5.47	5.91	6.20	6.37	5.43	8.62	6.29	5.83
OTHER RETAIL AND SERVICE	7096	7063	7154	7247	7460	7520	7583	7706	7831	7976	8057	8201	27087	28560	30269
% Chg Prev Qtr SAAR	7.61	-1.84	5.26	5.30	12.27	3.26	3.42	6.61	6.68	7.62	4.12	7.30	5.14	5.44	5.98
% Chg Same Qtr Last Yr	7.49	4.78	5.55	4.02	5.13	6.47	6.00	6.33	4.98	6.07	6.25	6.42	5.14	5.44	5.98
MISC NONDURABLE GOODS	1983	1911	1921	1953	2001	2013	2061	2099	2131	2128	2168	2200	7333	7767	8174
% Chg Prev Qtr SAAR	25.71	-13.81	2.13	6.90	10.28	2.28	9.95	7.62	6.27	-0.54	7.72	5.95	3.78	5.92	5.24
% Chg Same Qtr Last Yr	11.03	3.40	5.15	4.29	0.93	5.34	7.30	7.48	6.49	5.75	5.21	4.80	3.78	5.92	5.24
TRANSPORTATION, COMMUNICATION	1938	1922	1910	1893	1962	2008	2052	2074	2060	2090	2125	2191	7344	7662	8096
% Chg Prev Qtr SAAR	33.67	-3.28	-2.54	-3.54	15.39	9.92	8.99	4.34	-2.65	5.88	6.95	12.90	10.08	4.33	5.66
% Chg Same Qtr Last Yr	2.12	7.08	3.27	5.00	1.21	4.50	7.46	9.59	5.03	4.05	3.56	5.62	10.08	4.33	5.66
PER CAPITA ($)	3989	3951	3953	3999	4099	4095	4113	4170	4245	4264	4295	4360	15384	15891	16476
% Chg Prev Qtr SAAR	9.32	-3.67	0.11	4.78	10.36	-0.39	1.82	5.59	7.48	1.80	2.91	6.15	4.07	3.30	3.68
% Chg Same Qtr Last Yr	5.19	2.75	2.77	2.52	2.76	3.63	4.06	4.27	3.58	4.14	4.42	4.56	4.07	3.30	3.68

Center for Business and Economic Research, University of Tennessee **Tennessee Econometric Model**

Historical Data

2004:2 to 2007:2

Quarterly Tennessee Econometric Model

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*Key: SA=Seasonally adjusted
NSA=Non-seasonally adjusted

History as of October 2007

Table 1: Selected U.S. and Tennessee Economic Indicators, Seasonally Adjusted **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
US GDP (Bil2000$) SAAR	10634.2	10728.7	10796.4	10878.4	10954.1	11074.3	11107.2	11238.7	11306.7	11336.7	11395.5	11412.6	11520.1	10675.7	11003.5	11319.4
% Chg Prev Qtr SAAR	3.48	3.60	2.55	3.07	2.81	4.46	1.19	4.82	2.44	1.07	2.09	0.60	3.82	3.64	3.07	2.87
% Chg Same Qtr Last Yr	4.13	3.17	3.15	3.18	3.01	3.22	2.88	3.31	3.22	2.37	2.60	1.55	1.89	3.64	3.07	2.87
US GDP (Bil$) SAAR	11610.3	11779.4	11948.5	12154.0	12317.4	12558.8	12705.5	12964.6	13155.0	13266.9	13392.3	13551.9	13768.8	11685.9	12433.9	13194.7
% Chg Prev Qtr SAAR	7.38	5.95	5.87	7.06	5.49	8.07	4.75	8.41	6.01	3.45	3.83	4.85	6.56	6.62	6.40	6.12
% Chg Same Qtr Last Yr	7.19	6.25	6.50	6.56	6.09	6.62	6.34	6.67	6.80	5.64	5.41	4.53	4.67	6.62	6.40	6.12
CHAINED PRICE INDEX, GDP (2000=100.0)	109.2	109.8	110.7	111.7	112.5	113.4	114.4	115.4	116.4	117.0	117.5	118.8	119.5	109.5	113.0	116.6
% Chg Prev Qtr SAAR	3.77	2.30	3.21	3.92	2.57	3.48	3.49	3.42	3.47	2.36	1.71	4.23	2.64	2.87	3.24	3.15
% Chg Same Qtr Last Yr	2.93	2.99	3.24	3.30	2.99	3.29	3.36	3.24	3.46	3.18	2.74	2.94	2.73	2.87	3.24	3.15
US PERS CONSUMP DEFL (2000=100.0)	108.2	108.7	109.5	110.1	111.0	112.2	113.0	113.5	114.7	115.4	115.1	116.1	117.3	108.4	111.6	114.7
% Chg Prev Qtr SAAR	3.85	1.95	3.04	2.20	3.38	4.27	2.82	1.75	4.26	2.59	-0.91	3.47	4.25	2.65	2.95	2.77
% Chg Same Qtr Last Yr	2.80	2.69	3.09	2.76	2.64	3.22	3.17	3.05	3.27	2.85	1.91	2.33	2.33	2.65	2.95	2.77
TN PERSONAL INCOME (MIL2000$) SAAR	160134	161972	163313	164065	165043	165884	166823	168221	169687	169392	173153	173243	173623	161201	165454	170113
% Chg Prev Qtr SAAR	1.89	4.67	3.35	1.86	2.41	2.05	2.28	3.39	3.53	-0.69	9.18	0.21	0.88	2.92	2.64	2.82
% Chg Same Qtr Last Yr	2.49	3.45	2.94	2.94	3.07	2.42	2.15	2.53	2.81	2.12	3.79	2.99	2.32	2.92	2.64	2.82
US PERSONAL INCOME (BIL2000$) SAAR	8902	8989	9154	9148	9217	9205	9353	9506	9519	9558	9727	9876	9902	8973	9231	9578
% Chg Prev Qtr SAAR	2.40	3.97	7.56	-0.24	3.03	-0.51	6.56	6.71	0.56	1.66	7.26	6.27	1.04	3.41	2.87	3.76
% Chg Same Qtr Last Yr	2.81	3.38	4.11	3.38	3.54	2.41	2.17	3.91	3.28	3.84	4.01	3.90	4.02	3.41	2.87	3.76
TN PERSONAL INCOME (MIL$) SAAR	173231	176068	178862	180667	183259	186130	188492	190897	194580	195489	199374	201185	203728	174741	184637	195085
% Chg Prev Qtr SAAR	5.81	6.71	6.50	4.10	5.86	6.42	5.17	5.20	7.94	1.88	8.19	3.68	5.15	5.65	5.66	5.66
% Chg Same Qtr Last Yr	5.35	6.24	6.12	5.78	5.79	5.71	5.38	5.66	6.18	5.03	5.77	5.39	4.70	5.65	5.66	5.66
US PERSONAL INCOME (BIL$) SAAR	9630	9771	10026	10074	10234	10329	10567	10787	10916	11031	11200	11469	11619	9727	10301	10983
% Chg Prev Qtr SAAR	6.34	6.00	10.84	1.95	6.51	3.75	9.57	8.58	4.85	4.30	6.28	9.96	5.33	6.15	5.90	6.62
% Chg Same Qtr Last Yr	5.69	6.16	7.32	6.24	6.28	5.71	5.41	7.08	6.66	6.80	5.99	6.32	6.45	6.15	5.90	6.62
TN NONFARM JOBS (THOUS)	2699.3	2709.5	2722.6	2726.4	2736.8	2751.1	2757.7	2774.3	2781.3	2790.2	2789.7	2799.9	2802.7	2706.0	2743.0	2783.9
% Chg Prev Qtr SAAR	1.01	1.51	1.96	0.55	1.53	2.11	0.97	2.42	1.03	1.28	-0.07	1.47	0.40	1.63	1.37	1.49
% Chg Same Qtr Last Yr	1.44	2.01	1.92	1.26	1.39	1.54	1.29	1.76	1.63	1.42	1.16	0.92	0.77	1.63	1.37	1.49
US NONFARM JOBS (MIL)	131.3	131.6	132.2	132.7	133.4	134.1	134.7	135.4	135.9	136.4	137.0	137.4	137.9	131.4	133.7	136.2
% Chg Prev Qtr SAAR	2.28	1.05	1.83	1.30	2.17	2.23	1.64	2.22	1.55	1.57	1.50	1.46	1.22	1.10	1.73	1.85
% Chg Same Qtr Last Yr	1.11	1.36	1.58	1.62	1.59	1.88	1.83	2.06	1.91	1.74	1.71	1.52	1.44	1.10	1.73	1.85
TN UNEMPLOYMENT RATE (%)	5.3	5.5	5.7	5.5	5.6	5.5	5.5	5.2	5.3	5.2	5.0	4.8	4.4	5.5	5.6	5.2
US UNEMPLOYMENT RATE (%)	5.6	5.4	5.4	5.3	5.1	5.0	5.0	4.7	4.6	4.7	4.5	4.5	4.5	5.5	5.1	4.6
BANK PRIME INTEREST RATE (%)	4.0	4.4	4.9	5.4	5.9	6.4	7.0	7.4	7.9	8.3	8.3	8.3	8.3	4.3	6.2	8.0

(CONTINUED ON NEXT PAGE)

Table 1: Selected U.S. and Tennessee Economic Indicators, Seasonally Adjusted **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
CONSUMER PRICE INDEX, ALL-URBAN (82-84=1.000)	1.885	1.895	1.911	1.921	1.940	1.966	1.983	1.992	2.017	2.032	2.022	2.041	2.071	1.889	1.953	2.016
FEDERAL FUNDS RATE (% per annum)	1.010	1.433	1.950	2.470	2.943	3.460	3.980	4.457	4.907	5.247	5.247	5.257	5.250	1.349	3.213	4.964
30-YEAR FIXED MORTGAGE RATE (%)	6.1	5.9	5.7	5.7	5.7	5.8	6.2	6.2	6.6	6.6	6.3	6.2	6.3	5.8	5.9	6.4
TN MFG JOBS (THOUS)	412.2	413.4	411.5	412.2	409.5	407.8	405.7	405.5	402.1	398.4	394.7	395.0	390.9	411.8	408.8	400.2
% Chg Prev Qtr SAAR	1.99	1.22	-1.82	0.66	-2.58	-1.64	-2.10	-0.20	-3.30	-3.64	-3.61	0.32	-4.11	-0.35	-0.73	-2.12
% Chg Same Qtr Last Yr	-0.23	0.90	-0.02	0.50	-0.64	-1.35	-1.42	-1.63	-1.82	-2.32	-2.70	-2.57	-2.78	-0.35	-0.73	-2.12
US MFG JOBS (MIL)	14.3	14.3	14.3	14.3	14.2	14.2	14.2	14.2	14.2	14.2	14.1	14.1	14.1	14.3	14.2	14.2
% Chg Prev Qtr SAAR	1.24	0.33	-0.83	-1.13	-0.80	-1.08	-0.03	0.37	0.35	-0.25	-1.98	-1.00	-1.34	-1.31	-0.61	-0.19
% Chg Same Qtr Last Yr	-1.53	-0.22	-0.01	-0.11	-0.61	-0.96	-0.76	-0.39	-0.10	0.11	-0.38	-0.73	-1.15	-1.31	-0.61	-0.19
TN TAXABLE SALES (MIL2000$)	18938	19071	19235	19561	19641	19812	20081	20064	20184	20099	20478	20806	20445	76309	79096	80826
% Chg Prev Qtr SAAR	-2.61	2.84	3.48	6.96	1.64	3.53	5.54	-0.33	2.41	-1.67	7.74	6.58	-6.77	2.34	3.65	2.19
% Chg Same Qtr Last Yr	2.35	0.59	1.27	2.61	3.71	3.88	4.40	2.57	2.76	1.45	1.97	3.70	1.29	2.34	3.65	2.19
TN TAXABLE SALES (MIL$)	20487	20731	21066	21541	21809	22230	22689	22769	23145	23196	23579	24162	23990	82714	88269	92689
% Chg Prev Qtr SAAR	1.14	4.85	6.63	9.31	5.07	7.95	8.52	1.41	6.77	0.88	6.76	10.28	-2.82	5.04	6.72	5.01
% Chg Same Qtr Last Yr	5.21	3.30	4.40	5.44	6.45	7.23	7.70	5.70	6.13	4.34	3.92	6.12	3.65	5.04	6.72	5.01
TN AVG ANNUAL WAGE, NONFARM (2000$)	32730	33143	32968	32845	32740	32777	32861	33087	33221	32985	34166	33748	33836	32853	32806	33365
% Chg Prev Qtr SAAR	1.99	5.14	-2.10	-1.48	-1.27	0.45	1.03	2.78	1.63	-2.81	15.10	-4.80	1.05	1.51	-0.14	1.71
% Chg Same Qtr Last Yr	1.38	2.31	0.71	0.85	0.03	-1.11	-0.32	0.74	1.47	0.64	3.97	2.00	1.85	1.51	-0.14	1.71
TN AVG ANNUAL WAGE, NONFARM ($)	35407	36027	36107	36168	36354	36777	37129	37547	38095	38067	39339	39191	39703	35611	36607	38262
% Chg Prev Qtr SAAR	5.92	7.19	0.88	0.69	2.06	4.74	3.89	4.58	5.96	-0.29	14.05	-1.50	5.33	4.20	2.80	4.52
% Chg Same Qtr Last Yr	4.22	5.06	3.82	3.63	2.67	2.08	2.83	3.81	4.79	3.51	5.95	4.38	4.22	4.20	2.80	4.52

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Table 2: Selected Per Capita U.S. and Tennessee Economic Indicators, Seasonally Adjusted **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
US GDP (2000$) SAAR	36164	36386	36527	36725	36890	37194	37215	37578	37714	37729	37840	37812	38083	36256	37007	37715
% Chg Prev Qtr SAAR	2.48	2.48	1.55	2.19	1.80	3.34	0.22	3.95	1.46	0.16	1.18	-0.29	2.90	2.65	2.07	1.91
% Chg Same Qtr Last Yr	3.15	2.20	2.15	2.18	2.01	2.22	1.89	2.32	2.23	1.44	1.68	0.62	0.98	2.65	2.07	1.91
US GDP ($) SAAR	39483	39950	40424	41032	41481	42180	42570	43348	43879	44153	44470	44900	45517	39686	41818	43964
% Chg Prev Qtr SAAR	6.34	4.81	4.84	6.15	4.45	6.92	3.75	7.51	4.99	2.52	2.91	3.92	5.61	5.60	5.37	5.13
% Chg Same Qtr Last Yr	6.18	5.25	5.47	5.53	5.06	5.58	5.31	5.65	5.78	4.68	4.46	3.58	3.73	5.60	5.37	5.13
TN PERSONAL INCOME (2000$) SAAR	27137	27374	27526	27578	27667	27747	27842	28013	28195	28085	28645	28597	28598	27278	27708	28235
% Chg Prev Qtr SAAR	0.93	3.54	2.24	0.76	1.31	1.15	1.38	2.49	2.62	-1.56	8.23	-0.67	0.00	1.92	1.58	1.90
% Chg Same Qtr Last Yr	1.52	2.44	1.90	1.86	1.95	1.36	1.15	1.58	1.91	1.22	2.89	2.08	1.43	1.92	1.58	1.90
US PERSONAL INCOME (2000$) SAAR	30272	30485	30970	30885	31039	30917	31336	31783	31751	31811	32300	32722	32733	30474	31045	31912
% Chg Prev Qtr SAAR	1.41	2.85	6.52	-1.09	2.02	-1.57	5.54	5.83	-0.40	0.75	6.30	5.33	0.14	2.43	1.87	2.79
% Chg Same Qtr Last Yr	1.85	2.40	3.11	2.38	2.54	1.42	1.18	2.91	2.29	2.89	3.08	2.95	3.09	2.43	1.87	2.79
TN PERSONAL INCOME ($) SAAR	29356	29756	30146	30368	30721	31133	31458	31790	32332	32411	32983	33210	33556	29568	30920	32379
% Chg Prev Qtr SAAR	4.81	5.56	5.35	2.98	4.73	5.48	4.25	4.28	7.00	0.99	7.24	2.78	4.24	4.62	4.57	4.72
% Chg Same Qtr Last Yr	4.36	5.20	5.05	4.67	4.65	4.63	4.35	4.68	5.24	4.11	4.85	4.47	3.79	4.62	4.57	4.72
US PERSONAL INCOME ($) SAAR	32748	33138	33919	34010	34465	34690	35407	36068	36409	36711	37191	38000	38411	33034	34644	36596
% Chg Prev Qtr SAAR	5.31	4.85	9.76	1.08	5.46	2.63	8.52	7.68	3.84	3.36	5.33	8.98	4.40	5.14	4.87	5.63
% Chg Same Qtr Last Yr	4.69	5.16	6.29	5.21	5.25	4.68	4.39	6.05	5.64	5.83	5.04	5.36	5.50	5.14	4.87	5.63
TN TAXABLE SALES (2000$)	3209	3223	3242	3288	3293	3314	3351	3341	3354	3332	3388	3435	3368	12913	13246	13415
% Chg Prev Qtr SAAR	-3.53	1.73	2.36	5.81	0.55	2.61	4.61	-1.21	1.51	-2.53	6.80	5.65	-7.58	1.35	2.58	1.28
% Chg Same Qtr Last Yr	1.38	-0.39	0.25	1.54	2.59	2.82	3.38	1.62	1.86	0.56	1.08	2.79	0.41	1.35	2.58	1.28
TN TAXABLE SALES ($)	3472	3504	3551	3621	3656	3718	3787	3792	3846	3846	3901	3989	3951	13996	14782	15384
% Chg Prev Qtr SAAR	0.19	3.71	5.48	8.14	3.94	7.00	7.57	0.52	5.83	0.00	5.83	9.32	-3.67	4.03	5.61	4.07
% Chg Same Qtr Last Yr	4.22	2.29	3.34	4.34	5.30	6.13	6.65	4.72	5.19	3.43	3.01	5.19	2.75	4.03	5.61	4.07

Table 3: Tennessee Personal Income Components, Seasonally Adjusted (millions of 2000 dollars) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL PERSONAL INCOME	160134	161972	163313	164065	165043	165884	166823	168221	169687	169392	173153	173243	173623	161201	165454	170113
% Chg Prev Qtr SAAR	1.89	4.67	3.35	1.86	2.41	2.05	2.28	3.39	3.53	-0.69	9.18	0.21	0.88	2.92	2.64	2.82
% Chg Same Qtr Last Yr	2.49	3.45	2.94	2.94	3.07	2.42	2.15	2.53	2.81	2.12	3.79	2.99	2.32	2.92	2.64	2.82
WAGES AND SALARIES	89159	90607	90559	90360	90406	90958	91397	92571	93170	92796	96075	95245	95586	89707	90780	93653
% Chg Prev Qtr SAAR	2.99	6.66	-0.21	-0.87	0.20	2.46	1.95	5.24	2.61	-1.60	14.90	-3.41	1.44	3.13	1.20	3.16
% Chg Same Qtr Last Yr	2.80	4.32	2.61	2.10	1.40	0.39	0.93	2.45	3.06	2.02	5.12	2.89	2.59	3.13	1.20	3.16
OTHER LABOR INCOME	21022	21342	21385	21612	21680	21784	21854	21843	22020	21928	22472	22158	22212	21160	21733	22066
% Chg Prev Qtr SAAR	2.51	6.23	0.81	4.32	1.27	1.93	1.29	-0.20	3.27	-1.66	10.30	-5.47	0.97	2.31	2.71	1.53
% Chg Same Qtr Last Yr	1.68	3.00	2.16	3.45	3.13	2.07	2.20	1.07	1.57	0.66	2.83	1.44	0.87	2.31	2.71	1.53
PROPRIETORS INCOME	18762	19046	19269	19822	20031	20263	20160	20243	20351	19921	20085	20004	19931	18877	20069	20150
% Chg Prev Qtr SAAR	7.37	6.19	4.77	11.98	4.28	4.71	-2.01	1.65	2.14	-8.18	3.34	-1.60	-1.46	9.12	6.31	0.40
% Chg Same Qtr Last Yr	9.49	9.55	8.44	7.54	6.76	6.39	4.62	2.12	1.59	-1.69	-0.37	-1.18	-2.06	9.12	6.31	0.40
RENT, INTEREST, DIVIDENDS	18507	18633	19408	18738	19061	19215	19667	20143	20606	20693	20678	20971	21240	18820	19170	20530
% Chg Prev Qtr SAAR	-4.70	2.75	17.70	-13.11	7.08	3.26	9.74	10.04	9.52	1.70	-0.29	5.79	5.24	-3.38	1.86	7.09
% Chg Same Qtr Last Yr	-5.37	-2.91	-0.54	0.04	2.99	3.12	1.33	7.50	8.10	7.69	5.14	4.11	3.08	-3.38	1.86	7.09
TRANSFER PAYMENTS	28013	27900	28155	28856	29125	28931	29015	28929	29148	29525	29898	30761	30586	28030	28982	29375
% Chg Prev Qtr SAAR	-0.54	-1.60	3.71	10.33	3.79	-2.64	1.17	-1.18	3.06	5.28	5.15	12.06	-2.27	3.49	3.40	1.36
% Chg Same Qtr Last Yr	3.65	2.21	3.32	2.87	3.97	3.70	3.05	0.25	0.08	2.05	3.04	6.33	4.93	3.49	3.40	1.36
LESS: PERS CONT FOR SOC INS	13900	14088	14035	14134	14086	14102	14121	14377	14451	14362	14816	14755	14767	13962	14111	14502
% Chg Prev Qtr SAAR	2.14	5.52	-1.50	2.85	-1.34	0.44	0.54	7.46	2.08	-2.43	13.26	-1.64	0.33	3.26	1.06	2.77
% Chg Same Qtr Last Yr	2.86	4.30	2.73	2.22	1.34	0.10	0.61	1.72	2.59	1.85	4.93	2.63	2.19	3.26	1.06	2.77
RESIDENCE ADJUSTMENT	-1428	-1468	-1429	-1189	-1174	-1166	-1151	-1132	-1155	-1108	-1239	-1143	-1165	-1430	-1170	-1159
% Chg Prev Qtr SAAR	9.84	11.69	-10.28	-52.11	-4.74	-2.92	-5.10	-6.18	8.42	-15.37	56.38	-27.73	8.04	3.83	-18.20	-0.94
% Chg Same Qtr Last Yr	4.66	7.18	1.01	-14.79	-17.77	-20.60	-19.48	-4.74	-1.61	-4.93	7.72	0.91	0.82	3.83	-18.20	-0.94
PER CAPITA PERSONAL INCOME ($)	27137	27374	27526	27578	27667	27747	27842	28013	28195	28085	28645	28597	28598	27278	27708	28235
% Chg Prev Qtr SAAR	0.93	3.54	2.24	0.76	1.31	1.15	1.38	2.49	2.62	-1.56	8.23	-0.67	0.00	1.92	1.58	1.90
% Chg Same Qtr Last Yr	1.52	2.44	1.90	1.86	1.95	1.36	1.15	1.58	1.91	1.22	2.89	2.08	1.43	1.92	1.58	1.90

Center for Business and Economic Research, University of Tennessee **Tennessee Econometric Model**

Table 4: Tennessee Personal Income Components, Seasonally Adjusted (millions of current dollars) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TN PERSONAL INCOME	173231	176068	178862	180667	183259	186130	188492	190897	194580	195489	199374	201185	203728	174741	184637	195085
% Chg Prev Qtr SAAR	5.81	6.71	6.50	4.10	5.86	6.42	5.17	5.20	7.94	1.88	8.19	3.68	5.15	5.65	5.66	5.66
% Chg Same Qtr Last Yr	5.35	6.24	6.12	5.78	5.79	5.71	5.38	5.66	6.18	5.03	5.77	5.39	4.70	5.65	5.66	5.66
WAGES AND SALARIES	96451	98492	99181	99504	100384	102059	103269	105050	106838	107092	110624	110607	112160	97242	101304	107401
% Chg Prev Qtr SAAR	6.96	8.74	2.83	1.31	3.58	6.84	4.83	7.08	6.98	0.95	13.86	-0.06	5.74	5.87	4.18	6.02
% Chg Same Qtr Last Yr	5.67	7.13	5.78	4.91	4.08	3.62	4.12	5.57	6.43	4.93	7.12	5.29	4.98	5.87	4.18	6.02
OTHER LABOR INCOME	22741	23199	23421	23799	24073	24443	24693	24788	25250	25306	25875	25732	26063	22937	24252	25305
% Chg Prev Qtr SAAR	6.46	8.30	3.88	6.61	4.69	6.29	4.15	1.55	7.67	0.89	9.30	-2.19	5.25	5.02	5.73	4.34
% Chg Same Qtr Last Yr	4.53	5.78	5.31	6.30	5.86	5.36	5.43	4.16	4.89	3.53	4.79	3.81	3.22	5.02	5.73	4.34
PROPRIETORS INCOME	20297	20704	21104	21828	22242	22736	22779	22972	23336	22990	23127	23231	23387	20464	22396	23106
% Chg Prev Qtr SAAR	11.50	8.27	7.95	14.44	7.81	9.18	0.76	3.43	6.49	-5.80	2.41	1.81	2.71	12.01	9.44	3.17
% Chg Same Qtr Last Yr	12.55	12.50	11.79	10.51	9.58	9.81	7.94	5.24	4.92	1.12	1.53	1.13	0.22	12.01	9.44	3.17
RENT, INTEREST, DIVIDENDS	20021	20255	21256	20634	21165	21560	22221	22858	23629	23881	23809	24353	24923	20401	21395	23544
% Chg Prev Qtr SAAR	-1.03	4.76	21.28	-11.20	10.70	7.68	12.84	11.97	14.19	4.33	-1.20	9.46	9.70	-0.82	4.87	10.05
% Chg Same Qtr Last Yr	-2.72	-0.30	2.53	2.79	5.71	6.44	4.54	10.78	11.64	10.77	7.15	6.54	5.48	-0.82	4.87	10.05
TRANSFER PAYMENTS	30304	30328	30836	31776	32340	32462	32784	32829	33424	34074	34426	35723	35889	30382	32341	33688
% Chg Prev Qtr SAAR	3.29	0.32	6.87	12.76	7.29	1.52	4.03	0.55	7.45	8.01	4.20	15.94	1.87	6.22	6.45	4.17
% Chg Same Qtr Last Yr	6.55	4.96	6.51	5.71	6.72	7.04	6.32	3.31	3.35	4.97	5.01	8.82	7.37	6.22	6.45	4.17
LESS: PERS CONT FOR SOC INS	15037	15314	15371	15564	15641	15823	15955	16315	16571	16575	17060	17135	17328	15135	15746	16630
% Chg Prev Qtr SAAR	6.07	7.57	1.50	5.12	1.99	4.74	3.38	9.34	6.43	0.10	12.23	1.77	4.58	5.99	4.04	5.62
% Chg Same Qtr Last Yr	5.74	7.11	5.90	5.04	4.02	3.32	3.80	4.83	5.95	4.75	6.93	5.03	4.57	5.99	4.04	5.62
RESIDENCE ADJUSTMENT	-1545	-1596	-1565	-1309	-1304	-1308	-1300	-1285	-1325	-1279	-1427	-1327	-1367	-1550	-1305	-1329
% Chg Prev Qtr SAAR	14.06	13.87	-7.55	-51.06	-1.52	1.23	-2.42	-4.54	13.04	-13.18	54.96	-25.22	12.61	6.58	-15.80	1.82
% Chg Same Qtr Last Yr	7.59	10.07	4.13	-12.44	-15.60	-18.05	-16.93	-1.83	1.61	-2.22	9.77	3.27	3.17	6.58	-15.80	1.82
PER CAPITA PERSONAL INCOME ($)	29356	29756	30146	30368	30721	31133	31458	31790	32332	32411	32983	33210	33556	29568	30920	32379
% Chg Prev Qtr SAAR	4.81	5.56	5.35	2.98	4.73	5.48	4.25	4.28	7.00	0.99	7.24	2.78	4.24	4.62	4.57	4.72
% Chg Same Qtr Last Yr	4.36	5.20	5.05	4.67	4.65	4.63	4.35	4.68	5.24	4.11	4.85	4.47	3.79	4.62	4.57	4.72

Table 5: Tennessee Nonfarm Employment by Sector, Not Seasonally Adjusted (thousands of jobs) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL NONFARM	2705.9	2711.8	2745.0	2695.3	2743.2	2753.9	2780.0	2742.4	2787.7	2792.7	2809.6	2769.4	2810.2	2706.1	2743.1	2783.1
Percentage change	1.44	2.01	1.91	1.27	1.38	1.55	1.28	1.75	1.62	1.41	1.06	0.98	0.81	1.63	1.37	1.46
NATURAL RESOURCES & MINING	4.2	4.1	4.0	4.0	4.2	4.2	4.1	4.0	4.1	4.2	4.1	4.0	4.2	4.1	4.1	4.1
Percentage change	-3.10	-3.15	-4.03	0.00	1.60	1.63	3.36	-1.65	-3.15	1.60	0.81	0.00	1.63	-3.56	1.64	-0.60
CONSTRUCTION	118.4	120.2	117.6	114.3	120.0	125.0	125.1	124.4	131.6	133.9	133.3	132.6	139.8	117.1	121.1	130.8
Percentage change	1.81	1.23	0.54	1.96	1.29	3.99	6.41	8.84	9.72	7.09	6.55	6.59	6.23	1.47	3.43	8.02
MANUFACTURING	413.4	414.1	411.9	409.9	411.1	408.2	405.9	403.4	403.8	398.4	394.9	393.1	392.7	411.8	408.8	400.1
Percentage change	-0.15	0.80	-0.04	0.53	-0.57	-1.43	-1.45	-1.59	-1.77	-2.38	-2.71	-2.55	-2.76	-0.34	-0.73	-2.11
DURABLE GOODS	254.8	255.6	255.1	255.7	256.4	253.8	252.5	252.9	253.3	250.1	249.4	248.7	247.7	254.0	254.6	251.4
Percentage change	1.37	2.69	1.59	2.05	0.63	-0.73	-1.01	-1.11	-1.18	-1.44	-1.21	-1.65	-2.24	1.25	0.23	-1.24
NONDURABLE GOODS	158.7	158.5	156.8	154.2	154.7	154.4	153.4	150.5	150.5	148.3	145.5	144.4	145.0	157.8	154.2	148.7
Percentage change	-2.50	-2.10	-2.59	-1.89	-2.50	-2.57	-2.17	-2.40	-2.74	-3.93	-5.17	-4.05	-3.63	-2.81	-2.28	-3.56
TRADE, TRANSPORTATION, UTILITIES	583.7	586.6	604.1	584.8	595.1	600.5	611.8	598.9	606.0	607.8	619.1	604.9	611.0	587.8	598.0	608.0
Percentage change	1.55	1.61	2.04	1.36	1.95	2.36	1.27	2.42	1.83	1.23	1.19	1.01	0.83	1.58	1.74	1.66
WHOLESALE TRADE	127.7	128.9	129.9	129.0	130.4	130.7	131.1	130.7	132.4	133.3	133.7	133.1	134.9	128.0	130.3	132.5
Percentage change	0.34	2.38	3.04	2.65	2.11	1.37	0.92	1.32	1.53	2.01	2.01	1.86	1.86	1.17	1.76	1.72
RETAIL TRADE	316.6	317.1	330.7	316.9	323.1	324.0	333.1	322.9	326.8	326.8	336.1	325.2	328.6	319.5	324.3	328.1
Percentage change	2.45	1.73	1.55	1.07	2.07	2.18	0.74	1.88	1.12	0.88	0.88	0.72	0.56	2.01	1.51	1.19
TRANSPORTATION & UTILITIES	139.4	140.6	143.6	138.9	141.5	145.8	147.6	145.3	146.8	147.7	149.4	146.6	147.5	140.3	143.5	147.3
Percentage change	0.67	0.64	2.30	0.85	1.51	3.70	2.83	4.66	3.72	1.28	1.17	0.87	0.48	0.97	2.23	2.67
INFORMATION	49.6	49.1	49.4	49.7	49.7	49.1	49.1	49.2	50.1	50.5	50.7	50.7	51.6	49.5	49.4	50.1
Percentage change	-3.57	-2.32	-3.26	-0.47	0.27	0.07	-0.61	-0.87	0.80	2.71	3.12	2.98	2.93	-3.27	-0.19	1.43
FINANCIAL ACTIVITIES	141.5	142.3	143.3	141.8	143.5	144.0	143.8	142.9	144.1	145.0	144.9	143.6	144.4	141.9	143.3	144.2
Percentage change	1.48	1.26	1.49	0.85	1.44	1.19	0.33	0.80	0.42	0.72	0.77	0.47	0.21	1.51	0.95	0.67
PROFESSIONAL & BUSINESS SERVICES	299.9	305.1	313.5	303.8	309.7	314.3	322.7	312.4	317.9	322.3	327.7	315.8	319.4	302.5	312.6	320.1
Percentage change	5.03	6.12	6.51	4.20	3.27	3.02	2.93	2.81	2.63	2.52	1.57	1.11	0.49	5.24	3.34	2.37
EDUCATION & HEALTH SERVICES	318.9	322.1	325.8	324.7	329.4	331.9	335.1	334.5	338.4	340.6	343.0	342.1	345.7	320.8	330.3	339.1
Percentage change	2.18	3.19	2.75	2.69	3.29	3.03	2.84	3.00	2.72	2.62	2.35	2.28	2.18	2.56	2.96	2.67
LEISURE & HOSPITALITY	258.8	263.0	253.8	246.6	268.3	271.7	261.5	256.6	274.7	279.8	269.6	265.2	282.8	253.7	262.0	270.2
Percentage change	2.52	3.21	3.16	3.17	3.70	3.32	3.02	4.04	2.36	2.99	3.10	3.38	2.97	2.85	3.31	3.10
OTHER SERVICES	102.3	101.9	100.9	100.0	101.7	101.1	100.1	99.6	101.7	101.9	100.9	100.4	102.7	101.7	100.7	101.0
Percentage change	-0.78	-0.29	-0.82	-1.64	-0.55	-0.85	-0.73	-0.40	-0.03	0.79	0.80	0.77	1.05	-0.46	-0.94	0.29
GOVERNMENT	415.2	403.2	420.7	415.6	410.5	403.9	420.8	416.6	415.4	408.3	421.4	417.0	415.8	415.2	412.7	415.4
Percentage change	0.27	0.89	0.91	-1.45	-1.14	0.18	0.02	0.24	1.20	1.07	0.14	0.08	0.10	1.00	-0.61	0.66
FEDERAL, CIVILIAN	50.6	49.6	49.4	49.1	49.3	49.2	49.3	48.5	48.5	48.9	48.8	48.4	48.4	50.2	49.2	48.7
Percentage change	-2.32	-2.04	-2.31	-3.85	-2.63	-0.87	-0.20	-1.15	-1.62	-0.61	-0.95	-0.27	-0.21	-2.10	-1.91	-1.08
STATE & LOCAL	364.6	353.6	371.3	366.6	361.2	354.7	371.5	368.1	366.9	359.4	372.5	368.6	367.4	365.1	363.5	366.7
Percentage change	0.63	1.32	1.36	-1.12	-0.93	0.33	0.04	0.43	1.59	1.31	0.29	0.13	0.14	1.44	-0.43	0.89

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Table 6: Tennessee Durable Goods Manufacturing Employment, Not Seasonally Adjusted (thousands of jobs) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL DURABLE GOODS	254.8	255.6	255.1	255.7	256.4	253.8	252.5	252.9	253.3	250.1	249.4	248.7	247.7	254.0	254.6	251.4
Percentage change	1.37	2.69	1.59	2.05	0.63	-0.73	-1.01	-1.11	-1.18	-1.44	-1.21	-1.65	-2.24	0.01	0.00	-0.01
WOOD PRODUCTS	17.4	17.9	17.7	17.5	17.7	17.8	18.0	17.9	18.2	18.0	18.1	17.9	18.1	17.4	17.8	18.1
Percentage change	5.03	6.35	5.36	4.99	1.53	-0.56	1.88	2.09	3.02	1.50	0.37	0.19	-0.55	0.04	0.02	0.02
NONMETALLIC MINERAL PRODUCTS	15.9	15.8	15.7	15.5	16.0	16.1	16.1	16.0	16.2	16.2	16.6	16.5	16.8	15.7	16.0	16.3
Percentage change	0.85	0.64	1.29	1.08	1.05	2.11	2.76	3.22	1.25	0.62	3.10	3.12	3.29	0.01	0.02	0.02
PRIMARY METALS	12.2	12.2	12.1	12.2	11.9	12.0	11.9	11.8	11.7	11.4	11.5	11.4	11.2	12.1	12.0	11.6
Percentage change	3.99	5.16	0.56	1.11	-1.92	-1.91	-1.10	-3.01	-2.23	-4.72	-3.35	-3.39	-3.71	0.03	-0.01	-0.03
FABRICATED METAL PRODUCTS	41.7	41.8	41.8	42.2	42.8	42.7	42.8	43.7	43.8	43.9	44.0	44.8	44.9	41.7	42.6	43.8
Percentage change	0.97	1.87	0.40	1.93	2.48	2.23	2.39	3.47	2.42	2.65	2.73	2.59	2.51	0.01	0.02	0.03
MACHINERY	35.1	34.3	33.7	34.4	35.0	33.8	32.4	34.0	33.9	33.0	31.9	32.7	32.6	34.3	33.9	33.2
Percentage change	3.85	5.44	2.43	0.98	-0.29	-1.36	-3.86	-1.26	-2.96	-2.27	-1.44	-3.73	-3.83	0.03	-0.01	-0.02
COMPUTER & ELECTRONIC PRODUCTS	11.2	11.3	11.4	10.9	10.5	10.2	10.1	9.6	9.5	9.2	9.1	8.7	8.5	11.3	10.4	9.4
Percentage change	-3.44	-3.41	-4.48	-2.09	-6.53	-10.29	-11.14	-12.20	-9.52	-9.51	-9.57	-9.38	-10.88	-0.03	-0.08	-0.10
ELECTRICAL EQUIPMENT, APPLIANCES & COMPONENTS	22.9	23.3	23.6	23.9	23.5	23.1	23.4	23.3	23.5	23.2	23.5	23.4	23.5	23.1	23.5	23.4
Percentage change	-4.06	0.14	2.75	5.59	2.92	-0.57	-1.13	-2.51	-0.28	0.43	0.71	0.43	0.28	-0.02	0.02	0.00
TRANSPORTATION EQUIPMENT	62.5	63.7	64.2	64.1	64.4	63.5	63.7	63.2	63.1	62.5	62.5	61.9	60.6	62.9	63.9	62.8
Percentage change	4.05	6.64	5.65	4.74	2.99	-0.37	-0.83	-1.30	-1.97	-1.52	-1.94	-2.16	-3.91	0.05	0.02	-0.02
FURNITURE	19.8	19.5	19.5	19.6	19.3	19.2	18.8	18.3	18.4	17.7	17.4	16.9	16.9	19.6	19.2	18.0
Percentage change	0.17	-1.51	-2.34	-0.51	-2.69	-1.71	-3.25	-6.46	-4.67	-7.64	-7.43	-8.00	-7.99	-0.01	-0.02	-0.07
MISCELLANEOUS DURABLE GOODS	16.1	15.9	15.4	15.3	15.3	15.4	15.2	15.0	15.1	14.9	14.7	14.4	14.5	15.9	15.3	14.9
Percentage change	-4.72	-5.37	-7.23	-5.94	-4.96	-2.94	-1.30	-2.18	-1.74	-3.46	-3.29	-3.56	-3.76	-0.05	-0.04	-0.03

Center for Business and Economic Research, University of Tennessee **Tennessee Econometric Model**

Table 7: Tennessee Nondurable Goods Manufacturing Employment, Not Seasonally Adjusted (thousands of jobs) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL NONDURABLE GOODS	158.7	158.5	156.8	154.2	154.7	154.4	153.4	150.5	150.5	148.3	145.5	144.4	145.0	157.8	154.2	148.7
Percentage change	-2.50	-2.10	-2.59	-1.89	-2.50	-2.57	-2.17	-2.40	-2.74	-3.93	-5.17	-4.05	-3.63	-2.81	-2.28	-3.56
FOOD	35.0	34.7	34.3	33.5	34.2	34.6	34.9	34.7	34.3	33.5	33.7	33.6	33.2	34.8	34.3	34.1
Percentage change	-2.14	-3.34	-4.46	-4.56	-2.38	-0.19	1.75	3.68	0.19	-3.27	-3.44	-3.26	-3.21	-3.04	-1.37	-0.75
BEVERAGE & TOBACCO	5.9	5.8	5.4	5.3	5.5	5.5	5.4	5.2	5.3	5.3	5.0	4.8	4.9	5.8	5.4	5.2
Percentage change	-4.32	-5.46	-9.44	-10.11	-7.34	-4.62	-0.61	-1.87	-2.44	-4.24	-8.02	-8.28	-8.75	-6.11	-5.79	-4.15
TEXTILE MILLS, TEXTILE MILL PRODUCTS & APPAREL	20.0	19.3	18.6	18.5	18.3	17.7	17.6	16.7	16.4	16.1	15.9	15.0	14.7	19.4	18.0	16.3
Percentage change	-7.83	-8.10	-8.51	-6.89	-8.67	-8.12	-5.72	-9.57	-10.22	-9.02	-9.30	-10.18	-10.37	-8.83	-7.37	-9.53
PAPER	18.7	19.2	18.8	18.9	18.9	19.1	18.8	18.3	18.6	18.6	18.4	18.0	18.3	18.8	18.9	18.5
Percentage change	-4.27	-2.71	-4.07	2.16	1.07	-0.17	-0.18	-3.35	-1.59	-2.79	-2.13	-1.64	-1.62	-3.92	0.71	-2.46
PRINTING & RELATED SUPPORT	19.6	20.0	19.9	18.7	18.8	18.9	18.6	17.8	17.7	17.9	17.7	17.0	16.9	19.6	18.8	17.8
Percentage change	-1.51	0.67	-0.50	-1.93	-3.75	-5.50	-6.21	-4.64	-6.19	-5.29	-5.01	-4.31	-4.53	-1.22	-4.38	-5.29
CHEMICALS	27.8	27.4	27.3	27.6	27.5	26.9	26.6	26.3	26.3	25.8	25.8	25.4	25.4	27.6	27.2	26.1
Percentage change	-3.25	-4.42	-3.42	-1.55	-1.20	-1.70	-2.56	-4.83	-4.25	-4.08	-3.01	-3.30	-3.42	-3.30	-1.75	-4.05
PLASTICS & RUBBER	28.8	29.2	29.6	29.2	29.4	29.4	29.3	29.0	29.6	28.7	26.4	28.4	29.4	28.9	29.3	28.4
Percentage change	2.13	4.78	5.97	4.53	2.09	0.46	-1.01	-0.91	0.68	-2.16	-9.90	-1.96	-0.45	2.60	1.47	-3.07
MISCELLANEOUS NONDURABLE GOODS	2.9	2.9	2.8	2.4	2.2	2.2	2.2	2.5	2.4	2.4	2.6	2.1	2.3	2.8	2.3	2.4
Percentage change	4.76	6.10	-2.30	-9.88	-23.86	-24.14	-22.35	1.37	5.97	7.58	16.67	-13.51	-2.82	0.00	-20.23	7.72

Center for Business and Economic Research, University of Tennessee **Tennessee Econometric Model**

Table 8: Tennessee Nonfarm Employment by Sector, Seasonally Adjusted (thousands of jobs) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL NONFARM	2699.3	2709.5	2722.6	2726.4	2736.8	2751.1	2757.7	2774.3	2781.3	2790.2	2789.7	2799.9	2802.7	2706.0	2743.0	2783.9
% Chg Prev Qtr SAAR	1.01	1.51	1.96	0.55	1.53	2.11	0.97	2.42	1.03	1.28	-0.07	1.47	0.40	1.63	1.37	1.49
% Chg Same Qtr Last Yr	1.44	2.01	1.92	1.26	1.39	1.54	1.29	1.76	1.63	1.42	1.16	0.92	0.77	1.63	1.37	1.49
NATURAL RESOURCES & MINING	4.1	4.0	4.0	4.1	4.2	4.1	4.1	4.1	4.1	4.2	4.2	4.1	4.1	4.1	4.1	4.1
% Chg Prev Qtr SAAR	-3.47	-7.49	-4.38	16.86	3.43	-7.96	2.57	-4.13	-2.44	10.62	-0.18	-7.12	4.23	-3.58	1.62	-0.61
% Chg Same Qtr Last Yr	-3.15	-3.10	-4.01	-0.06	1.68	1.55	3.35	-1.64	-3.06	1.50	0.81	0.02	1.68	-3.58	1.62	-0.61
CONSTRUCTION	117.3	117.1	117.1	118.9	118.9	121.9	124.7	128.9	130.6	130.8	132.7	137.5	138.5	117.1	121.1	130.8
% Chg Prev Qtr SAAR	1.49	-0.68	-0.23	6.53	0.00	10.48	9.39	14.05	5.60	0.61	5.94	15.05	3.14	1.48	3.43	7.96
% Chg Same Qtr Last Yr	1.88	1.36	0.60	1.74	1.36	4.10	6.52	8.35	9.84	7.30	6.44	6.67	6.05	1.48	3.43	7.96
MANUFACTURING	412.2	413.4	411.5	412.2	409.5	407.8	405.7	405.5	402.1	398.4	394.7	395.0	390.9	411.8	408.8	400.2
% Chg Prev Qtr SAAR	1.99	1.22	-1.82	0.66	-2.58	-1.64	-2.10	-0.20	-3.30	-3.64	-3.61	0.32	-4.11	-0.35	-0.73	-2.12
% Chg Same Qtr Last Yr	-0.23	0.90	-0.02	0.50	-0.64	-1.35	-1.42	-1.63	-1.82	-2.32	-2.70	-2.57	-2.78	-0.35	-0.73	-2.12
DURABLE GOODS	253.6	255.8	255.3	256.4	255.1	254.1	252.9	253.4	252.0	250.6	249.9	249.1	246.3	254.1	254.6	251.5
% Chg Prev Qtr SAAR	3.46	3.48	-0.71	1.73	-2.05	-1.57	-1.94	0.88	-2.20	-2.24	-1.16	-1.13	-4.42	1.25	0.22	-1.24
% Chg Same Qtr Last Yr	1.31	2.78	1.64	1.97	0.59	-0.66	-0.97	-1.18	-1.22	-1.38	-1.19	-1.69	-2.25	1.25	0.22	-1.24
NONDURABLE GOODS	158.6	157.6	156.2	155.8	154.4	153.7	152.8	152.1	150.1	147.8	144.9	145.9	144.6	157.8	154.2	148.7
% Chg Prev Qtr SAAR	-0.31	-2.32	-3.60	-1.08	-3.44	-1.77	-2.36	-1.96	-5.11	-5.96	-7.67	2.86	-3.56	-2.82	-2.27	-3.56
% Chg Same Qtr Last Yr	-2.60	-2.01	-2.63	-1.84	-2.61	-2.48	-2.17	-2.39	-2.81	-3.87	-5.20	-4.05	-3.66	-2.82	-2.27	-3.56
TRADE, TRANSPORTATION, UTILITIES	586.2	587.7	593.0	592.3	597.6	601.6	600.7	606.5	608.4	609.0	607.9	612.7	613.3	587.8	598.0	608.0
% Chg Prev Qtr SAAR	1.27	1.01	3.67	-0.50	3.62	2.75	-0.62	3.96	1.22	0.43	-0.73	3.15	0.45	1.58	1.74	1.66
% Chg Same Qtr Last Yr	1.56	1.61	2.07	1.35	1.93	2.37	1.29	2.41	1.81	1.23	1.20	1.01	0.81	1.58	1.74	1.66
WHOLESALE TRADE	127.5	128.7	129.5	129.8	130.2	130.4	130.7	131.5	132.2	133.0	133.4	134.0	134.7	128.0	130.3	132.5
% Chg Prev Qtr SAAR	3.64	3.70	2.39	0.97	1.35	0.55	1.02	2.43	2.10	2.37	1.25	1.77	2.08	1.17	1.76	1.72
% Chg Same Qtr Last Yr	0.29	2.34	3.10	2.67	2.10	1.31	0.97	1.34	1.52	1.98	2.03	1.87	1.86	1.17	1.76	1.72
RETAIL TRADE	318.7	319.0	321.5	322.0	325.2	326.0	324.0	328.0	328.8	329.0	326.9	330.4	330.6	319.5	324.3	328.2
% Chg Prev Qtr SAAR	0.15	0.38	3.12	0.58	4.14	0.97	-2.53	5.11	0.93	0.23	-2.53	4.39	0.20	2.01	1.51	1.19
% Chg Same Qtr Last Yr	2.42	1.75	1.58	1.05	2.04	2.19	0.76	1.88	1.09	0.90	0.90	0.72	0.54	2.01	1.51	1.19
TRANSPORTATION & UTILITIES	139.9	139.9	142.0	140.5	142.1	145.2	146.0	147.0	147.4	147.1	147.7	148.3	148.1	140.3	143.4	147.3
% Chg Prev Qtr SAAR	1.70	0.01	6.13	-4.24	4.57	9.02	2.25	2.80	1.09	-0.85	1.56	1.70	-0.44	0.96	2.23	2.68
% Chg Same Qtr Last Yr	0.80	0.64	2.24	0.83	1.54	3.75	2.79	4.63	3.74	1.31	1.14	0.87	0.48	0.96	2.23	2.68
INFORMATION	49.5	49.4	49.2	49.7	49.5	49.4	49.0	49.3	49.9	50.6	50.4	50.9	51.6	49.5	49.4	50.0
% Chg Prev Qtr SAAR	-3.94	-0.54	-1.61	4.41	-1.60	-1.07	-3.20	2.75	4.39	5.73	-1.57	4.30	5.62	-3.27	-0.19	1.25
% Chg Same Qtr Last Yr	-3.82	-2.44	-3.09	-0.47	0.13	0.00	-0.41	-0.80	0.67	2.36	2.79	3.18	3.48	-3.27	-0.19	1.25
FINANCIAL ACTIVITIES	141.4	141.9	142.9	142.7	143.4	143.6	143.4	143.8	144.0	144.5	144.7	144.5	144.4	141.9	143.3	144.3
% Chg Prev Qtr SAAR	-0.19	1.52	2.85	-0.65	2.17	0.47	-0.56	1.21	0.46	1.49	0.37	-0.55	-0.28	1.50	0.97	0.69
% Chg Same Qtr Last Yr	1.48	1.24	1.47	0.87	1.46	1.20	0.35	0.82	0.40	0.65	0.88	0.44	0.25	1.50	0.97	0.69

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Table 8: Tennessee Nonfarm Employment by Sector, Seasonally Adjusted (thousands of jobs) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
PROF & BUSINESS SERVICES	300.9	303.9	309.0	308.4	310.9	313.3	317.7	317.1	319.2	321.3	325.3	318.4	320.3	302.5	312.6	320.7
% Chg Prev Qtr SAAR	6.84	4.05	6.79	-0.73	3.28	3.12	5.78	-0.84	2.72	2.66	5.07	-8.22	2.41	5.24	3.35	2.60
% Chg Same Qtr Last Yr	5.07	6.22	6.42	4.19	3.31	3.08	2.84	2.81	2.67	2.55	2.38	0.42	0.34	5.24	3.35	2.60
EDUC & HEALTH SERVICES	319.2	322.3	324.1	326.1	329.6	331.9	333.4	335.9	338.6	341.3	341.5	343.3	345.3	320.8	330.2	339.3
% Chg Prev Qtr SAAR	2.03	3.99	2.29	2.41	4.45	2.78	1.78	3.12	3.17	3.31	0.23	2.05	2.39	2.56	2.95	2.76
% Chg Same Qtr Last Yr	2.18	3.12	2.80	2.68	3.28	2.98	2.85	3.03	2.71	2.84	2.45	2.18	1.99	2.56	2.95	2.76
LEISURE & HOSPITALITY	252.2	254.6	256.9	258.6	261.6	263.1	264.7	268.9	267.9	271.0	272.6	278.3	275.8	253.7	262.0	270.1
% Chg Prev Qtr SAAR	1.82	3.75	3.66	2.67	4.78	2.31	2.51	6.50	-1.58	4.81	2.33	8.63	-3.50	2.82	3.27	3.09
% Chg Same Qtr Last Yr	2.51	3.31	3.23	2.97	3.71	3.35	3.06	4.01	2.40	3.02	2.97	3.48	2.97	2.82	3.27	3.09
OTHER SERVICES	101.8	101.4	100.9	101.0	101.2	100.6	100.2	100.5	101.1	101.5	101.0	101.2	102.2	101.7	100.7	101.0
% Chg Prev Qtr SAAR	-3.33	-1.43	-2.09	0.26	0.93	-2.35	-1.58	1.34	2.27	1.46	-1.83	0.93	4.01	-0.48	-0.94	0.28
% Chg Same Qtr Last Yr	-0.88	-0.26	-0.75	-1.66	-0.59	-0.82	-0.69	-0.43	-0.10	0.86	0.80	0.70	1.12	-0.48	-0.94	0.28
GOVERNMENT	414.5	413.7	414.1	412.5	410.3	413.7	414.1	413.7	415.6	417.6	414.8	414.1	416.2	415.1	412.6	415.4
% Chg Prev Qtr SAAR	-3.53	-0.82	0.40	-1.55	-2.11	3.39	0.42	-0.44	1.87	1.96	-2.72	-0.61	2.01	1.00	-0.60	0.67
% Chg Same Qtr Last Yr	0.38	0.72	0.89	-1.39	-1.03	0.01	0.01	0.29	1.30	0.95	0.15	0.11	0.14	1.00	-0.60	0.67
FEDERAL, CIVILIAN	50.4	49.8	49.4	49.0	49.2	49.3	49.3	48.5	48.5	48.9	48.8	48.5	48.4	50.1	49.2	48.7
% Chg Prev Qtr SAAR	-3.88	-4.47	-3.07	-3.22	1.31	0.75	-0.26	-5.65	-0.54	3.46	-1.05	-2.54	-0.37	-2.09	-1.89	-1.06
% Chg Same Qtr Last Yr	-2.00	-2.17	-2.63	-3.66	-2.39	-1.08	-0.37	-1.00	-1.46	-0.80	-1.00	-0.19	-0.15	-2.09	-1.89	-1.06
STATE & LOCAL	364.1	363.9	364.6	363.4	361.1	364.4	364.9	365.1	367.1	368.7	366.0	365.7	367.8	365.0	363.5	366.7
% Chg Prev Qtr SAAR	-3.48	-0.30	0.88	-1.33	-2.57	3.75	0.51	0.28	2.19	1.76	-2.94	-0.36	2.33	1.44	-0.42	0.90
% Chg Same Qtr Last Yr	0.72	1.13	1.39	-1.07	-0.84	0.16	0.06	0.47	1.67	1.18	0.30	0.14	0.18	1.44	-0.42	0.90
STATISTICAL DISCREPANCY (%)	0.04	-0.01	-0.03	0.02	0.04	-0.03	-0.03	0.02	0.04	0.00	-0.09	0.02	0.07	0.00	0.00	-0.01

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Table 9: Tennessee Durable Goods Manufacturing Employment, Seasonally Adjusted (thousands of jobs) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL DURABLE GOODS	253.6	255.8	255.3	256.4	255.1	254.1	252.9	253.4	252.0	250.6	249.9	249.1	246.3	254.1	254.6	251.5
% Chg Prev Qtr SAAR	3.46	3.48	-0.71	1.73	-2.05	-1.57	-1.94	0.88	-2.20	-2.24	-1.16	-1.13	-4.42	1.25	0.22	-1.24
% Chg Same Qtr Last Yr	1.31	2.78	1.64	1.97	0.59	-0.66	-0.97	-1.18	-1.22	-1.38	-1.19	-1.69	-2.25	1.25	0.22	-1.24
WOOD PRODUCTS	17.4	17.7	17.6	17.7	17.7	17.7	18.0	18.1	18.2	18.0	18.0	18.1	18.0	17.4	17.8	18.1
% Chg Prev Qtr SAAR	12.24	7.11	-2.50	3.13	-2.08	0.30	6.62	3.27	1.35	-4.12	1.36	1.86	-1.42	4.07	1.92	1.73
% Chg Same Qtr Last Yr	4.84	6.60	5.43	4.86	1.34	-0.31	1.94	1.97	2.86	1.70	0.42	0.08	-0.61	4.07	1.92	1.73
NONMETALLIC MINERAL PRODUCTS	15.7	15.7	15.7	15.7	15.9	16.1	16.1	16.2	16.1	16.2	16.6	16.7	16.6	15.7	16.0	16.3
% Chg Prev Qtr SAAR	4.12	-1.15	0.25	0.50	4.70	3.75	2.07	1.81	-2.50	1.65	11.89	1.67	-1.49	0.65	1.75	2.04
% Chg Same Qtr Last Yr	0.82	0.78	1.31	0.91	1.05	2.28	2.74	3.08	1.26	0.74	3.08	3.04	3.31	0.65	1.75	2.04
PRIMARY METALS	12.2	12.3	12.0	12.2	12.0	12.0	11.9	11.8	11.7	11.5	11.5	11.4	11.3	12.1	12.0	11.6
% Chg Prev Qtr SAAR	5.43	2.37	-7.97	4.80	-6.29	2.64	-4.90	-3.61	-2.93	-7.28	0.84	-4.32	-3.85	2.90	-0.96	-3.33
% Chg Same Qtr Last Yr	4.04	5.22	0.59	1.01	-1.92	-1.86	-1.05	-3.10	-2.24	-4.69	-3.29	-3.47	-3.69	2.90	-0.96	-3.33
FABRICATED METAL PRODUCTS	41.6	41.8	42.0	42.1	42.7	42.8	43.0	43.5	43.7	43.9	44.2	44.7	44.8	41.7	42.6	43.8
% Chg Prev Qtr SAAR	2.72	1.62	1.86	1.14	5.16	1.01	2.62	4.84	1.15	2.18	2.87	4.11	0.85	0.68	2.25	2.80
% Chg Same Qtr Last Yr	0.89	1.92	0.51	1.83	2.43	2.28	2.47	3.39	2.39	2.69	2.75	2.57	2.50	0.68	2.25	2.80
MACHINERY	34.3	34.5	34.4	34.3	34.2	34.0	33.1	33.8	33.2	33.2	32.7	32.5	31.9	34.3	33.9	33.2
% Chg Prev Qtr SAAR	3.92	2.21	-1.18	-1.30	-0.77	-2.41	-10.16	8.92	-7.12	0.28	-6.72	-1.25	-7.40	3.21	-1.14	-1.99
% Chg Same Qtr Last Yr	3.81	5.40	2.57	0.89	-0.27	-1.42	-3.74	-1.34	-2.95	-2.29	-1.37	-3.76	-3.83	3.21	-1.14	-1.99
COMPUTER & ELECTRONIC PRODUCTS	11.3	11.3	11.2	11.1	10.5	10.2	9.9	9.7	9.5	9.2	9.0	8.8	8.5	11.3	10.4	9.4
% Chg Prev Qtr SAAR	-2.84	2.26	-5.78	-2.58	-18.63	-12.67	-9.87	-8.10	-7.24	-12.15	-10.61	-8.02	-12.58	-3.41	-7.50	-10.25
% Chg Same Qtr Last Yr	-3.47	-3.22	-4.51	-2.28	-6.51	-10.13	-11.12	-12.41	-9.49	-9.36	-9.55	-9.53	-10.86	-3.41	-7.50	-10.25
ELECTRICAL EQUIPMENT, APPLIANCES & COMPONENTS	22.9	23.3	23.6	23.9	23.5	23.2	23.3	23.3	23.4	23.4	23.4	23.4	23.5	23.1	23.5	23.4
% Chg Prev Qtr SAAR	3.01	8.40	3.92	6.76	-6.99	-4.55	0.61	0.99	1.60	-0.84	0.97	-0.07	0.96	-2.20	1.66	-0.43
% Chg Same Qtr Last Yr	-4.12	0.40	2.68	5.50	2.84	-0.38	-1.18	-2.54	-0.37	0.58	0.67	0.41	0.25	-2.20	1.66	-0.43
TRANSPORTATION EQUIPMENT	62.4	63.8	64.0	64.2	64.3	63.6	63.5	63.3	63.0	62.7	62.3	62.0	60.5	62.9	63.9	62.8
% Chg Prev Qtr SAAR	6.97	9.51	1.32	1.13	0.28	-3.91	-0.73	-1.02	-2.17	-2.00	-2.57	-1.98	-8.93	4.53	1.59	-1.69
% Chg Same Qtr Last Yr	4.03	6.71	5.66	4.67	2.99	-0.32	-0.82	-1.36	-1.96	-1.48	-1.94	-2.18	-3.91	4.53	1.59	-1.69
FURNITURE	19.7	19.5	19.4	19.8	19.1	19.2	18.8	18.5	18.2	17.7	17.4	17.0	16.8	19.6	19.2	18.0
% Chg Prev Qtr SAAR	-1.96	-3.86	-2.19	6.96	-11.66	1.15	-8.14	-6.39	-5.73	-10.01	-7.35	-8.79	-6.06	-1.34	-2.03	-6.54
% Chg Same Qtr Last Yr	0.01	-1.57	-2.27	-0.35	-2.91	-1.67	-3.20	-6.38	-4.84	-7.58	-7.39	-7.98	-8.07	-1.34	-2.03	-6.54
MISCELLANEOUS DURABLE GOODS	16.1	15.8	15.4	15.4	15.3	15.3	15.2	15.1	15.0	14.8	14.7	14.5	14.4	15.9	15.3	14.9
% Chg Prev Qtr SAAR	-7.30	-6.71	-8.62	-0.88	-3.51	1.60	-2.46	-4.10	-2.04	-5.09	-1.99	-5.00	-2.94	-5.21	-3.83	-2.66
% Chg Same Qtr Last Yr	-4.74	-5.36	-7.24	-5.92	-4.98	-2.93	-1.33	-2.14	-1.77	-3.43	-3.32	-3.54	-3.77	-5.21	-3.83	-2.66

Table 10: Tennessee Nondurable Goods Manufacturing Employment, Seasonally Adjusted (thousands of jobs) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL NONDURABLE GOODS	158.6	157.6	156.2	155.8	154.4	153.7	152.8	152.1	150.1	147.8	144.9	145.9	144.6	157.8	154.2	148.7
% Chg Prev Qtr SAAR	-0.31	-2.32	-3.60	-1.08	-3.44	-1.77	-2.36	-1.96	-5.11	-5.96	-7.67	2.86	-3.56	-2.82	-2.27	-3.56
% Chg Same Qtr Last Yr	-2.60	-2.01	-2.63	-1.84	-2.61	-2.48	-2.17	-2.39	-2.81	-3.87	-5.20	-4.05	-3.66	-2.82	-2.27	-3.56
FOOD	35.1	34.6	34.1	33.7	34.2	34.6	34.7	34.9	34.3	33.5	33.5	33.8	33.2	34.8	34.3	34.1
% Chg Prev Qtr SAAR	-2.96	-5.37	-5.45	-4.77	6.35	4.05	1.82	2.26	-7.08	-9.29	0.88	2.87	-6.83	-3.04	-1.38	-0.75
% Chg Same Qtr Last Yr	-2.22	-3.24	-4.41	-4.64	-2.43	-0.09	1.78	3.61	0.17	-3.21	-3.43	-3.29	-3.22	-3.04	-1.38	-0.75
BEVERAGE & TOBACCO	5.9	5.7	5.5	5.4	5.4	5.4	5.4	5.3	5.3	5.2	5.0	4.9	4.8	5.8	5.4	5.2
% Chg Prev Qtr SAAR	-7.13	-11.41	-15.86	-4.57	2.81	-0.76	0.82	-8.98	-1.10	-7.98	-13.28	-9.85	-3.95	-6.11	-5.79	-4.14
% Chg Same Qtr Last Yr	-4.54	-5.70	-9.29	-9.84	-7.52	-4.86	-0.46	-1.63	-2.58	-4.41	-7.94	-8.16	-8.83	-6.11	-5.79	-4.14
TEXTILE MILLS, TEXTILE MILL PRODUCTS & APPAREL	19.9	19.3	18.6	18.7	18.2	17.7	17.5	16.9	16.3	16.1	15.8	15.1	14.7	19.4	18.0	16.3
% Chg Prev Qtr SAAR	-3.04	-11.98	-13.36	1.56	-9.82	-9.78	-5.05	-13.58	-11.90	-4.90	-6.95	-16.60	-12.33	-8.84	-7.36	-9.53
% Chg Same Qtr Last Yr	-7.74	-7.97	-8.70	-6.91	-8.58	-8.01	-5.88	-9.61	-10.13	-8.94	-9.40	-10.20	-10.31	-8.84	-7.36	-9.53
PAPER	18.7	18.9	18.7	19.3	18.9	18.9	18.7	18.6	18.6	18.3	18.3	18.3	18.3	18.8	18.9	18.5
% Chg Prev Qtr SAAR	-4.10	3.47	-2.73	12.68	-8.16	-0.91	-3.14	-1.27	-1.19	-5.13	-0.84	0.57	-1.11	-3.92	0.73	-2.47
% Chg Same Qtr Last Yr	-4.30	-2.58	-4.13	2.12	1.02	-0.06	-0.17	-3.42	-1.63	-2.70	-2.12	-1.67	-1.65	-3.92	0.73	-2.47
PRINTING & RELATED SUPPORT	19.7	19.7	19.6	19.1	19.0	18.6	18.3	18.2	17.8	17.7	17.4	17.4	17.0	19.6	18.8	17.8
% Chg Prev Qtr SAAR	6.15	-0.28	-2.95	-9.59	-2.04	-7.07	-6.10	-3.27	-8.27	-3.42	-4.94	-0.58	-8.81	-1.22	-4.33	-5.28
% Chg Same Qtr Last Yr	-1.52	0.71	-0.62	-1.83	-3.78	-5.46	-6.24	-4.64	-6.19	-5.29	-5.00	-4.34	-4.49	-1.22	-4.33	-5.28
CHEMICALS	27.7	27.4	27.3	27.7	27.4	27.0	26.6	26.3	26.2	25.9	25.8	25.4	25.2	27.6	27.2	26.1
% Chg Prev Qtr SAAR	-4.82	-4.89	-1.03	4.90	-4.31	-5.39	-5.00	-4.66	-2.41	-3.82	-1.06	-5.90	-3.04	-3.29	-1.75	-4.06
% Chg Same Qtr Last Yr	-3.49	-4.25	-3.38	-1.54	-1.41	-1.54	-2.54	-4.84	-4.37	-3.98	-3.00	-3.31	-3.47	-3.29	-1.75	-4.06
PLASTICS & RUBBER	28.6	29.2	29.7	29.5	29.1	29.3	29.4	29.2	29.2	28.7	26.5	28.7	29.1	28.9	29.3	28.4
% Chg Prev Qtr SAAR	6.78	8.75	7.02	-2.98	-4.94	3.50	0.52	-1.82	-0.30	-6.59	-27.95	38.20	5.14	2.60	1.48	-3.07
% Chg Same Qtr Last Yr	1.87	4.84	5.94	4.79	1.79	0.54	-1.03	-0.73	0.46	-2.09	-9.91	-1.87	-0.56	2.60	1.48	-3.07
MISCELLANEOUS NONDURABLE GOODS	3.0	2.9	2.7	2.5	2.3	2.2	2.1	2.6	2.4	2.4	2.4	2.2	2.3	2.8	2.3	2.4
% Chg Prev Qtr SAAR	30.14	-7.25	-23.56	-26.54	-35.83	-7.55	-18.39	123.00	-25.44	-1.11	11.81	-31.69	18.13	0.00	-20.11	7.64
% Chg Same Qtr Last Yr	4.72	6.43	-3.08	-9.26	-23.97	-24.03	-22.77	1.93	5.83	7.63	16.44	-13.37	-2.81	0.00	-20.11	7.64

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Table 11: Tennessee Average Annual Wage and Salary Rate by Sector, Not Seasonally Adjusted (2000 dollars) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL NONFARM	32652	33114	32699	33224	32664	32743	32597	33471	33147	32957	33922	34119	33747	32853	32807	33374
% Chg Same Qtr Last Yr	1.39	2.30	0.72	0.84	0.04	-1.12	-0.31	0.74	1.48	0.65	4.07	1.94	1.81	1.51	-0.14	1.73
NATURAL RESOURCES & MINING	32834	34778	35909	36925	34464	36576	36481	43987	36372	36434	43074	47759	46225	33920	36111	39967
% Chg Same Qtr Last Yr	1.77	8.98	7.27	14.82	4.96	5.17	1.59	19.12	5.54	-0.39	18.07	8.58	27.09	3.42	6.46	10.68
CONSTRUCTION	33851	33773	34442	35254	34600	34478	35838	36725	35205	34498	38216	36603	34752	34447	35042	36161
% Chg Same Qtr Last Yr	-2.31	1.28	-1.56	-1.31	2.21	2.09	4.05	4.17	1.75	0.06	6.63	-0.33	-1.29	-0.72	1.73	3.19
MANUFACTURING	38849	39337	39303	38826	38330	38656	38661	39444	38591	38809	39943	39625	39822	38986	38618	39197
% Chg Same Qtr Last Yr	2.66	3.66	0.52	0.96	-1.34	-1.73	-1.63	1.59	0.68	0.39	3.31	0.46	3.19	2.01	-0.94	1.50
DURABLE GOODS	37804	38671	38582	37985	37364	37810	37722	38426	37962	38166	39174	38802	38997	38285	37720	38432
% Chg Same Qtr Last Yr	1.16	3.08	-0.14	-0.26	-1.17	-2.23	-2.23	1.16	1.60	0.94	3.85	0.98	2.73	1.52	-1.48	1.89
NONDURABLE GOODS	40526	40410	40477	40220	39930	40047	40208	41154	39649	39892	41261	41043	41230	40116	40101	40489
% Chg Same Qtr Last Yr	5.06	4.65	1.65	2.99	-1.47	-0.90	-0.66	2.32	-0.71	-0.39	2.62	-0.27	3.99	2.86	-0.04	0.97
TRADE, TRANSPORTATION, UTILITIES	31271	31619	30815	31869	31595	31669	30939	31994	31759	31573	31949	32649	32348	31278	31518	31819
% Chg Same Qtr Last Yr	1.32	2.51	0.16	1.48	1.03	0.16	0.40	0.39	0.52	-0.30	3.27	2.05	1.85	1.28	0.77	0.95
WHOLESALE TRADE	44287	44972	45060	45262	44754	45182	45479	46345	46376	45531	47530	46847	46641	44760	45169	46445
% Chg Same Qtr Last Yr	3.51	3.73	3.63	1.21	1.05	0.47	0.93	2.39	3.63	0.77	4.51	1.08	0.57	3.67	0.91	2.83
RETAIL TRADE	22455	22561	21859	22865	22690	22470	21798	22654	22476	22395	22263	23405	23093	22342	22456	22447
% Chg Same Qtr Last Yr	-0.17	-0.52	-1.80	1.66	1.04	-0.40	-0.28	-0.92	-0.94	-0.33	2.13	3.32	2.74	-0.78	0.51	-0.04
TRANSPORTATION & UTILITIES	39367	39801	38560	39982	39802	39995	38655	39843	39237	39286	39794	40265	39896	39321	39608	39540
% Chg Same Qtr Last Yr	2.00	5.32	-1.34	1.08	1.10	0.49	0.25	-0.35	-1.42	-1.77	2.95	1.06	1.68	2.00	0.73	-0.17
INFORMATION	39220	39926	40986	40207	40047	39652	38530	41006	40139	37551	44704	38928	37995	39996	39609	40850
% Chg Same Qtr Last Yr	0.64	1.69	7.29	0.89	2.11	-0.69	-5.99	1.99	0.23	-5.30	16.02	-5.07	-5.34	3.22	-0.97	3.13
FINANCIAL ACTIVITIES	46690	47283	46807	46212	45038	45261	46275	47688	47248	47569	48692	49010	48549	46805	45697	47799
% Chg Same Qtr Last Yr	0.57	2.44	2.72	-0.49	-3.54	-4.28	-1.13	3.19	4.91	5.10	5.22	2.77	2.76	2.33	-2.37	4.60
PROFESSIONAL & BUSINESS SERVICES	34170	34505	33459	35197	34494	34593	33707	35771	35707	34661	36029	36816	36783	34157	34498	35542
% Chg Same Qtr Last Yr	1.34	2.42	-0.48	2.04	0.95	0.26	0.74	1.63	3.52	0.20	6.89	2.92	3.01	1.27	1.00	3.03
EDUCATION & HEALTH SERVICES	34506	34992	35003	35129	35354	34752	34876	34910	35817	35100	35725	36242	36147	34796	35028	35388
% Chg Same Qtr Last Yr	3.20	2.72	2.49	1.29	2.46	-0.68	-0.36	-0.63	1.31	1.00	2.43	3.82	0.92	3.02	0.67	1.03
LEISURE & HOSPITALITY	15347	15235	15957	16446	15184	15043	15914	16545	15307	15696	16484	16977	16169	15816	15647	16008
% Chg Same Qtr Last Yr	0.77	-1.41	-0.65	-1.66	-1.06	-1.26	-0.27	0.60	0.81	4.34	3.58	2.61	5.63	0.23	-1.07	2.31
OTHER SERVICES	30218	30098	29909	29994	29436	29885	30299	30567	30339	29925	31054	31288	30760	30353	29903	30471
% Chg Same Qtr Last Yr	1.34	3.96	2.01	-3.83	-2.59	-0.71	1.31	1.91	3.07	0.13	2.49	2.36	1.39	2.96	-1.48	1.90
GOVERNMENT	31372	32729	31058	31547	31419	32017	31036	31206	31817	32458	32098	32231	32308	31525	31505	31895
% Chg Same Qtr Last Yr	0.95	1.59	0.83	1.96	0.15	-2.18	-0.07	-1.08	1.27	1.38	3.42	3.29	1.54	0.98	-0.06	1.24
FEDERAL, CIVILIAN	52451	52268	51605	53061	52319	52043	51630	52945	52594	52735	52927	53928	53370	52064	52263	52800
% Chg Same Qtr Last Yr	4.99	4.01	2.57	2.18	-0.25	-0.43	0.05	-0.22	0.53	1.33	2.51	1.86	1.48	4.08	0.38	1.03
STATE & LOCAL	28444	29987	28324	28668	28566	29239	28302	28342	29071	29699	29367	29384	29533	28701	28694	29120
% Chg Same Qtr Last Yr	0.24	1.30	0.77	2.20	0.43	-2.49	-0.08	-1.14	1.77	1.57	3.76	3.68	1.59	0.56	-0.03	1.48

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Table 12: Tennessee Average Annual Wage and Salary Rate by Sector, Seasonally Adjusted (2000 dollars) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL NONFARM	32730	33143	32968	32845	32740	32777	32861	33087	33221	32985	34166	33748	33836	32853	32806	33365
% Chg Prev Qtr SAAR	1.99	5.14	-2.10	-1.48	-1.27	0.45	1.03	2.78	1.63	-2.81	15.10	-4.80	1.05	1.51	-0.14	1.71
% Chg Same Qtr Last Yr	1.38	2.31	0.71	0.85	0.03	-1.11	-0.32	0.74	1.47	0.64	3.97	2.00	1.85	1.51	-0.14	1.71
NATURAL RESOURCES & MINING	33342	35308	35743	35967	35009	37105	36319	42847	36961	36941	42893	46525	46968	33924	36100	39910
% Chg Prev Qtr SAAR	28.72	25.76	5.02	2.53	-10.23	26.19	-8.21	93.70	-44.63	-0.21	81.76	38.43	3.86	3.49	6.41	10.55
% Chg Same Qtr Last Yr	1.93	8.78	7.26	14.90	5.00	5.09	1.61	19.13	5.58	-0.44	18.10	8.58	27.07	3.49	6.41	10.55
CONSTRUCTION	34168	34667	34599	33871	34901	35354	35962	35442	35475	35307	38388	35298	35078	34420	35022	36153
% Chg Prev Qtr SAAR	-0.89	5.96	-0.78	-8.15	12.73	5.30	7.06	-5.66	0.37	-1.88	39.75	-28.51	-2.48	-0.72	1.75	3.23
% Chg Same Qtr Last Yr	-2.38	1.16	-1.62	-1.09	2.14	1.98	3.94	4.64	1.64	-0.13	6.75	-0.41	-1.12	-0.72	1.75	3.23
MANUFACTURING	38956	39412	39334	38613	38455	38709	38681	39242	38727	38850	39956	39432	39969	38984	38614	39194
% Chg Prev Qtr SAAR	7.77	4.77	-0.80	-7.13	-1.63	2.67	-0.29	5.94	-5.15	1.28	11.88	-5.14	5.55	2.01	-0.95	1.50
% Chg Same Qtr Last Yr	2.72	3.58	0.50	0.99	-1.29	-1.78	-1.66	1.63	0.71	0.36	3.30	0.48	3.21	2.01	-0.95	1.50
DURABLE GOODS	37959	38665	38544	37882	37521	37790	37671	38346	38123	38139	39108	38733	39165	38280	37716	38429
% Chg Prev Qtr SAAR	0.08	7.65	-1.25	-6.69	-3.75	2.89	-1.25	7.36	-2.31	0.17	10.55	-3.78	4.54	1.52	-1.47	1.89
% Chg Same Qtr Last Yr	1.19	3.03	-0.19	-0.18	-1.15	-2.26	-2.26	1.23	1.60	0.92	3.81	1.01	2.73	1.52	-1.47	1.89
NONDURABLE GOODS	40551	40625	40625	39817	39998	40228	40351	40737	39741	40054	41418	40628	41339	40120	40099	40487
% Chg Prev Qtr SAAR	20.79	0.73	0.01	-7.72	1.83	2.31	1.24	3.88	-9.42	3.18	14.34	-7.42	7.19	2.87	-0.05	0.97
% Chg Same Qtr Last Yr	5.16	4.56	1.68	2.94	-1.36	-0.98	-0.67	2.31	-0.64	-0.43	2.64	-0.27	4.02	2.87	-0.05	0.97
TRADE, TRANSPORTATION, UTILITIES	31135	31568	31394	31459	31462	31617	31514	31582	31633	31519	32539	32228	32223	31274	31513	31818
% Chg Prev Qtr SAAR	1.76	5.69	-2.20	0.84	0.03	1.98	-1.30	0.87	0.65	-1.43	13.60	-3.77	-0.06	1.27	0.76	0.97
% Chg Same Qtr Last Yr	1.31	2.51	0.14	1.48	1.05	0.15	0.38	0.39	0.54	-0.31	3.26	2.05	1.87	1.27	0.76	0.97
WHOLESALE TRADE	44346	45044	45199	44975	44828	45271	45598	46042	46469	45626	47644	46539	46737	44759	45168	46445
% Chg Prev Qtr SAAR	-0.89	6.45	1.38	-1.96	-1.30	4.01	2.91	3.95	3.76	-7.05	18.90	-8.96	1.71	3.67	0.91	2.83
% Chg Same Qtr Last Yr	3.58	3.77	3.57	1.19	1.09	0.50	0.88	2.37	3.66	0.78	4.49	1.08	0.58	3.67	0.91	2.83
RETAIL TRADE	22303	22419	22487	22505	22545	22323	22420	22297	22344	22242	22895	23037	22963	22336	22448	22444
% Chg Prev Qtr SAAR	3.09	2.09	1.22	0.32	0.71	-3.89	1.75	-2.18	0.86	-1.83	12.28	2.50	-1.27	-0.78	0.50	-0.02
% Chg Same Qtr Last Yr	-0.13	-0.55	-1.83	1.68	1.09	-0.43	-0.30	-0.93	-0.89	-0.36	2.12	3.32	2.77	-0.78	0.50	-0.02
TRANSPORTATION & UTILITIES	39207	40046	38966	39490	39618	40241	39075	39359	39038	39531	40236	39773	39688	39322	39606	39541
% Chg Prev Qtr SAAR	1.41	8.84	-10.36	5.49	1.30	6.45	-11.10	2.93	-3.22	5.16	7.32	-4.52	-0.86	1.99	0.72	-0.16
% Chg Same Qtr Last Yr	1.86	5.38	-1.29	1.08	1.05	0.49	0.28	-0.33	-1.46	-1.76	2.97	1.05	1.67	1.99	0.72	-0.16
INFORMATION	39299	39684	41181	40153	40182	39438	38635	40923	40327	37476	44970	38775	37971	39990	39602	40924
% Chg Prev Qtr SAAR	-4.92	3.97	15.96	-9.62	0.29	-7.20	-7.90	25.88	-5.69	-25.42	107.34	-44.73	-8.05	3.23	-0.97	3.34
% Chg Same Qtr Last Yr	0.91	1.81	7.09	0.89	2.25	-0.62	-6.18	1.92	0.36	-4.97	16.40	-5.25	-5.84	3.23	-0.97	3.34
FINANCIAL ACTIVITIES	46734	47417	46938	45932	45070	45387	46394	47389	47292	47734	48759	48716	48572	46813	45695	47793
% Chg Prev Qtr SAAR	5.02	5.97	-3.98	-8.30	-7.30	2.84	9.17	8.87	-0.82	3.79	8.87	-0.35	-1.18	2.33	-2.39	4.59
% Chg Same Qtr Last Yr	0.57	2.46	2.74	-0.51	-3.56	-4.28	-1.16	3.17	4.93	5.17	5.10	2.80	2.71	2.33	-2.39	4.59

(CONTINUED ON NEXT PAGE)

Table 12: Tennessee Average Annual Wage and Salary Rate by Sector, Seasonally Adjusted (2000 dollars) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
PROFESSIONAL & BUSINESS SERVICES	34057	34641	33947	34675	34364	34707	34231	35241	35558	34765	36299	36519	36683	34157	34494	35466
% Chg Prev Qtr SAAR	0.89	7.05	-7.78	8.87	-3.54	4.06	-5.38	12.34	3.64	-8.62	18.84	2.45	1.82	1.25	0.99	2.82
% Chg Same Qtr Last Yr	1.30	2.32	-0.39	2.04	0.90	0.19	0.84	1.63	3.47	0.17	6.04	3.63	3.17	1.25	0.99	2.82
EDUCATION & HEALTH SERVICES	34477	34974	35187	34986	35329	34752	35057	34757	35795	35025	35875	36119	36192	34793	35031	35363
% Chg Prev Qtr SAAR	-0.68	5.88	2.46	-2.26	3.99	-6.37	3.56	-3.38	12.50	-8.34	10.07	2.74	0.82	3.03	0.68	0.95
% Chg Same Qtr Last Yr	3.20	2.79	2.44	1.30	2.47	-0.63	-0.37	-0.65	1.32	0.78	2.33	3.92	1.11	3.03	0.68	0.95
LEISURE & HOSPITALITY	15744	15738	15768	15685	15575	15535	15719	15784	15695	16206	16302	16179	16579	15793	15628	15997
% Chg Prev Qtr SAAR	-4.36	-0.16	0.78	-2.10	-2.79	-1.02	4.84	1.65	-2.23	13.66	2.41	-2.98	10.25	0.22	-1.04	2.36
% Chg Same Qtr Last Yr	0.79	-1.52	-0.72	-1.48	-1.08	-1.29	-0.31	0.63	0.77	4.32	3.71	2.51	5.63	0.22	-1.04	2.36
OTHER SERVICES	30356	30246	29899	29717	29581	30024	30279	30293	30509	30043	31033	31031	30910	30349	29900	30470
% Chg Prev Qtr SAAR	-6.79	-1.44	-4.52	-2.41	-1.81	6.12	3.44	0.19	2.89	-5.98	13.85	-0.03	-1.54	2.97	-1.48	1.91
% Chg Same Qtr Last Yr	1.45	3.93	1.94	-3.81	-2.55	-0.74	1.27	1.94	3.14	0.07	2.49	2.43	1.31	2.97	-1.48	1.91
GOVERNMENT	31428	31885	31558	31799	31442	31234	31540	31443	31815	31690	32622	32471	32292	31519	31504	31893
% Chg Prev Qtr SAAR	2.90	5.94	-4.04	3.10	-4.41	-2.62	3.98	-1.23	4.82	-1.57	12.29	-1.84	-2.18	0.97	-0.05	1.23
% Chg Same Qtr Last Yr	0.84	1.74	0.85	1.91	0.05	-2.04	-0.06	-1.12	1.19	1.46	3.43	3.27	1.50	0.97	-0.05	1.23
FEDERAL, CIVILIAN	52725	51983	51580	53126	52489	51805	51712	52942	52704	52538	53053	53888	53458	52093	52283	52809
% Chg Prev Qtr SAAR	5.02	-5.52	-3.06	12.53	-4.71	-5.11	-0.72	9.85	-1.78	-1.25	3.98	6.45	-3.15	4.07	0.36	1.01
% Chg Same Qtr Last Yr	4.70	4.06	2.94	2.00	-0.45	-0.34	0.26	-0.35	0.41	1.41	2.59	1.79	1.43	4.07	0.36	1.01
STATE & LOCAL	28482	29129	28844	28923	28578	28446	28819	28586	29061	28917	29902	29635	29511	28692	28691	29117
% Chg Prev Qtr SAAR	2.42	9.40	-3.86	1.10	-4.68	-1.84	5.34	-3.19	6.82	-1.96	14.32	-3.52	-1.66	0.56	0.00	1.48
% Chg Same Qtr Last Yr	0.16	1.48	0.73	2.16	0.34	-2.35	-0.09	-1.16	1.69	1.66	3.76	3.67	1.55	0.56	0.00	1.48

Table 13: Tennessee Average Annual Wage and Salary Rate by Sector, Not Seasonally Adjusted (current dollars) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL NONFARM	35323	35996	35812	36586	36270	36739	36830	37983	38010	38034	39059	39622	39599	35610	36606	38271
% Chg Same Qtr Last Yr	4.22	5.06	3.83	3.62	2.68	2.06	2.84	3.82	4.80	3.52	6.05	4.32	4.18	4.20	2.80	4.55
NATURAL RESOURCES & MINING	35520	37805	39328	40661	38268	41040	41220	49916	41707	42047	49597	55462	54240	36779	40297	45817
% Chg Same Qtr Last Yr	4.61	11.92	10.58	17.99	7.74	8.56	4.81	22.76	8.99	2.45	20.32	11.11	30.05	6.19	9.57	13.70
CONSTRUCTION	36620	36712	37721	38821	38419	38686	40493	41675	40370	39813	44003	42507	40777	37333	39105	41465
% Chg Same Qtr Last Yr	0.43	4.01	1.47	1.41	4.91	5.38	7.35	7.35	5.08	2.91	8.67	2.00	1.01	1.90	4.74	6.04
MANUFACTURING	42026	42760	43045	42754	42560	43374	43683	44761	44252	44788	45991	46016	46727	42261	43093	44948
% Chg Same Qtr Last Yr	5.53	6.45	3.62	3.75	1.27	1.44	1.48	4.69	3.98	3.26	5.28	2.80	5.59	4.71	1.97	4.30
DURABLE GOODS	40896	42037	42256	41829	41487	42425	42622	43606	43532	44046	45106	45060	45759	41500	42091	44073
% Chg Same Qtr Last Yr	3.99	5.86	2.94	2.50	1.45	0.92	0.87	4.25	4.93	3.82	5.83	3.33	5.12	4.21	1.42	4.71
NONDURABLE GOODS	43840	43927	44330	44290	44337	44935	45430	46701	45465	46038	47509	47663	48379	43487	44748	46428
% Chg Same Qtr Last Yr	8.00	7.47	4.78	5.83	1.13	2.29	2.48	5.45	2.54	2.45	4.58	2.06	6.41	5.59	2.90	3.76
TRADE, TRANSPORTATION, UTILITIES	33829	34371	33749	35094	35082	35534	34957	36307	36418	36438	36787	37915	37956	33901	35167	36487
% Chg Same Qtr Last Yr	4.15	5.27	3.25	4.27	3.70	3.38	3.58	3.45	3.81	2.54	5.23	4.43	4.22	3.95	3.73	3.75
WHOLESALE TRADE	47909	48886	49351	49842	49693	50696	51386	52592	53180	52545	54727	54403	54728	48518	50404	53261
% Chg Same Qtr Last Yr	6.41	6.53	6.83	4.00	3.72	3.70	4.12	5.52	7.02	3.65	6.50	3.44	2.91	6.42	3.89	5.67
RETAIL TRADE	24292	24525	23940	25179	25194	25212	24630	25708	25774	25845	25635	27180	27097	24215	25054	25740
% Chg Same Qtr Last Yr	2.63	2.16	1.23	4.46	3.71	2.80	2.88	2.10	2.30	2.51	4.08	5.73	5.13	1.84	3.46	2.74
TRANSPORTATION & UTILITIES	42587	43265	42231	44028	44195	44877	43676	45213	44993	45339	45820	46760	46814	42618	44194	45341
% Chg Same Qtr Last Yr	4.86	8.16	1.71	3.87	3.78	3.73	3.42	2.69	1.81	1.03	4.91	3.42	4.05	4.69	3.70	2.60
INFORMATION	42428	43401	44889	44275	44467	44491	43535	46534	46028	43336	51474	45207	44583	43356	44192	46843
% Chg Same Qtr Last Yr	3.45	4.43	10.60	3.68	4.81	2.51	-3.02	5.10	3.51	-2.60	18.24	-2.85	-3.14	5.96	1.93	6.00
FINANCIAL ACTIVITIES	50509	51398	51263	50889	50009	50785	52286	54116	54179	54898	56065	56915	56967	50734	50992	54815
% Chg Same Qtr Last Yr	3.39	5.20	5.89	2.26	-0.99	-1.19	2.00	6.34	8.34	8.10	7.23	5.17	5.15	5.04	0.51	7.50
PROFESSIONAL & BUSINESS SERVICES	36965	37508	36645	38758	38301	38815	38086	40593	40945	40001	41485	42754	43161	37021	38490	40756
% Chg Same Qtr Last Yr	4.17	5.18	2.59	4.85	3.61	3.49	3.93	4.74	6.90	3.05	8.93	5.32	5.41	3.95	3.97	5.89
EDUCATION & HEALTH SERVICES	37328	38037	38336	38684	39256	38994	39406	39615	41071	40508	41135	42087	42414	37717	39085	40582
% Chg Same Qtr Last Yr	6.08	5.49	5.65	4.09	5.16	2.51	2.79	2.41	4.62	3.88	4.39	6.24	3.27	5.75	3.63	3.83
LEISURE & HOSPITALITY	16602	16561	17476	18110	16860	16879	17981	18775	17552	18114	18980	19715	18972	17140	17457	18355
% Chg Same Qtr Last Yr	3.59	1.24	2.41	1.05	1.55	1.92	2.89	3.67	4.11	7.32	5.56	5.01	8.09	2.87	1.85	5.14
OTHER SERVICES	32689	32717	32756	33029	32684	33532	34234	34687	34790	34535	35756	36335	36093	32896	33370	34942
% Chg Same Qtr Last Yr	4.18	6.76	5.15	-1.18	-0.01	2.49	4.51	5.02	6.44	2.99	4.45	4.75	3.75	5.67	1.44	4.71
GOVERNMENT	33938	35578	34015	34740	34887	35924	35067	35412	36485	37458	36958	37430	37909	34171	35154	36578
% Chg Same Qtr Last Yr	3.77	4.32	3.94	4.78	2.80	0.97	3.09	1.94	4.58	4.27	5.39	5.70	3.90	3.65	2.88	4.05
FEDERAL, CIVILIAN	56741	56817	56518	58431	58093	58394	58337	60082	60309	60859	60942	62626	62624	56432	58314	60548
% Chg Same Qtr Last Yr	7.93	6.82	5.73	5.00	2.38	2.78	3.22	2.83	3.81	4.22	4.47	4.23	3.84	6.83	3.34	3.83
STATE & LOCAL	30771	32596	31021	31569	31719	32808	31979	32162	33336	34274	33814	34124	34654	31112	32019	33397
% Chg Same Qtr Last Yr	3.04	4.03	3.88	5.02	3.08	0.65	3.09	1.88	5.10	4.47	5.74	6.10	3.95	3.23	2.91	4.30

Center for Business and Economic Research, University of Tennessee **Tennessee Econometric Model**

Table 14: Tennessee Average Annual Wage and Salary Rate by Sector, Seasonally Adjusted (current dollars) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL NONFARM	35407	36027	36107	36168	36354	36777	37129	37547	38095	38067	39339	39191	39703	35611	36607	38262
% Chg Prev Qtr SAAR	5.92	7.19	0.88	0.69	2.06	4.74	3.89	4.58	5.96	-0.29	14.05	-1.50	5.33	4.20	2.80	4.52
% Chg Same Qtr Last Yr	4.22	5.06	3.82	3.63	2.67	2.08	2.83	3.81	4.79	3.51	5.95	4.38	4.22	4.20	2.80	4.52
NATURAL RESOURCES & MINING	36069	38381	39146	39606	38873	41634	41037	48623	42383	42632	49388	54029	55111	36785	40288	45757
% Chg Prev Qtr SAAR	33.67	28.21	8.21	4.79	-7.20	31.58	-5.62	97.09	-42.27	2.37	80.10	43.23	8.25	6.27	9.52	13.57
% Chg Same Qtr Last Yr	4.78	11.71	10.57	18.07	7.77	8.48	4.83	22.77	9.03	2.40	20.35	11.12	30.03	6.27	9.52	13.57
CONSTRUCTION	36963	37684	37893	37298	38753	39669	40634	40220	40679	40746	44201	40992	41160	37309	39088	41462
% Chg Prev Qtr SAAR	2.92	8.03	2.24	-6.13	16.54	9.80	10.08	-4.01	4.64	0.67	38.48	-26.03	1.65	1.91	4.77	6.07
% Chg Same Qtr Last Yr	0.35	3.89	1.41	1.64	4.84	5.27	7.23	7.83	4.97	2.72	8.78	1.92	1.18	1.91	4.77	6.07
MANUFACTURING	42142	42843	43079	42520	42699	43434	43705	44532	44408	44835	46006	45793	46899	42259	43089	44945
% Chg Prev Qtr SAAR	11.92	6.82	2.22	-5.09	1.69	7.06	2.52	7.79	-1.11	3.90	10.87	-1.85	10.02	4.72	1.97	4.31
% Chg Same Qtr Last Yr	5.59	6.38	3.61	3.78	1.32	1.38	1.45	4.73	4.00	3.23	5.27	2.83	5.61	4.72	1.97	4.31
DURABLE GOODS	41064	42030	42213	41715	41662	42402	42564	43515	43716	44015	45030	44980	45956	41494	42086	44069
% Chg Prev Qtr SAAR	3.93	9.75	1.75	-4.64	-0.50	7.29	1.53	9.24	1.86	2.77	9.55	-0.44	8.96	4.21	1.43	4.71
% Chg Same Qtr Last Yr	4.03	5.81	2.89	2.57	1.46	0.88	0.83	4.32	4.93	3.80	5.79	3.37	5.12	4.21	1.43	4.71
NONDURABLE GOODS	43867	44160	44493	43846	44413	45138	45593	46228	45571	46224	47690	47181	48507	43493	44747	46428
% Chg Prev Qtr SAAR	25.44	2.70	3.05	-5.69	5.27	6.69	4.09	5.69	-5.56	5.86	13.30	-4.20	11.73	5.60	2.88	3.76
% Chg Same Qtr Last Yr	8.10	7.37	4.82	5.78	1.24	2.21	2.47	5.43	2.61	2.41	4.60	2.06	6.44	5.60	2.88	3.76
TRADE, TRANSPORTATION, UTILITIES	33681	34316	34382	34643	34934	35476	35607	35839	36273	36375	37467	37426	37811	33900	35165	36488
% Chg Prev Qtr SAAR	5.67	7.75	0.78	3.06	3.41	6.34	1.49	2.63	4.94	1.12	12.56	-0.43	4.17	3.95	3.73	3.76
% Chg Same Qtr Last Yr	4.15	5.27	3.23	4.28	3.72	3.38	3.56	3.45	3.83	2.53	5.22	4.43	4.24	3.95	3.73	3.76
WHOLESALE TRADE	47974	48965	49502	49526	49776	50797	51521	52248	53286	52656	54859	54045	54841	48517	50405	53262
% Chg Prev Qtr SAAR	2.92	8.52	4.46	0.19	2.04	8.46	5.82	5.77	8.18	-4.65	17.82	-5.80	6.02	6.41	3.89	5.67
% Chg Same Qtr Last Yr	6.48	6.56	6.77	3.98	3.76	3.74	4.08	5.50	7.05	3.66	6.48	3.44	2.92	6.41	3.89	5.67
RETAIL TRADE	24127	24370	24628	24782	25033	25047	25332	25302	25622	25668	26362	26752	26945	24211	25049	25739
% Chg Prev Qtr SAAR	7.05	4.09	4.30	2.53	4.11	0.22	4.63	-0.46	5.16	0.72	11.26	6.05	2.91	1.84	3.46	2.76
% Chg Same Qtr Last Yr	2.66	2.13	1.19	4.48	3.76	2.78	2.86	2.10	2.35	2.48	4.07	5.73	5.16	1.84	3.46	2.76
TRANSPORTATION & UTILITIES	42414	43531	42675	43486	43991	45153	44151	44664	44764	45622	46329	46188	46569	42622	44195	45345
% Chg Prev Qtr SAAR	5.31	10.97	-7.64	7.81	4.72	11.00	-8.59	4.73	0.90	7.88	6.35	-1.21	3.34	4.69	3.69	2.60
% Chg Same Qtr Last Yr	4.71	8.22	1.76	3.86	3.72	3.72	3.46	2.71	1.76	1.04	4.93	3.41	4.03	4.69	3.69	2.60
INFORMATION	42513	43138	45102	44216	44616	44251	43653	46439	46243	43250	51780	45029	44554	43350	44184	46928
% Chg Prev Qtr SAAR	-1.26	6.00	19.49	-7.63	3.67	-3.24	-5.30	28.08	-1.68	-23.49	105.46	-42.81	-4.15	5.97	1.92	6.21
% Chg Same Qtr Last Yr	3.73	4.56	10.40	3.68	4.95	2.58	-3.21	5.03	3.65	-2.26	18.62	-3.04	-3.65	5.97	1.92	6.21
FINANCIAL ACTIVITIES	50556	51543	51407	50579	50044	50926	52420	53778	54229	55088	56143	56574	56994	50745	50992	54809
% Chg Prev Qtr SAAR	9.06	8.04	-1.06	-6.28	-4.17	7.24	12.26	10.77	3.40	6.48	7.89	3.10	3.00	5.04	0.49	7.49
% Chg Same Qtr Last Yr	3.38	5.22	5.91	2.24	-1.01	-1.20	1.97	6.32	8.36	8.17	7.10	5.20	5.10	5.04	0.49	7.49

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Table 14: Tennessee Average Annual Wage and Salary Rate by Sector, Seasonally Adjusted (current dollars) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
PROFESSIONAL & BUSINESS SERVICES	36842	37656	37179	38184	38157	38944	38677	39992	40774	40121	41795	42409	43044	37023	38490	40671
% Chg Prev Qtr SAAR	4.77	9.14	-4.98	11.26	-0.28	8.50	-2.71	14.30	8.06	-6.25	17.76	6.00	6.13	3.93	3.96	5.66
% Chg Same Qtr Last Yr	4.13	5.08	2.68	4.86	3.57	3.42	4.03	4.73	6.86	3.02	8.06	6.04	5.57	3.93	3.96	5.66
EDUCATION & HEALTH SERVICES	37297	38017	38537	38526	39228	38994	39611	39442	41047	40421	41308	41944	42467	37715	39090	40554
% Chg Prev Qtr SAAR	3.14	7.95	5.58	-0.11	7.50	-2.37	6.48	-1.69	17.29	-5.96	9.07	6.30	5.09	5.75	3.64	3.75
% Chg Same Qtr Last Yr	6.09	5.56	5.60	4.10	5.18	2.57	2.79	2.38	4.63	3.66	4.28	6.34	3.46	5.75	3.64	3.75
LEISURE & HOSPITALITY	17032	17108	17270	17272	17294	17431	17761	17912	17998	18702	18771	18789	19454	17117	17439	18346
% Chg Prev Qtr SAAR	-0.68	1.79	3.85	0.06	0.50	3.21	7.81	3.43	1.94	16.61	1.48	0.38	14.92	2.87	1.88	5.20
% Chg Same Qtr Last Yr	3.61	1.13	2.34	1.24	1.54	1.89	2.85	3.70	4.07	7.30	5.69	4.90	8.09	2.87	1.88	5.20
OTHER SERVICES	32839	32879	32745	32724	32846	33688	34212	34377	34985	34671	35733	36036	36270	32893	33367	34941
% Chg Prev Qtr SAAR	-3.20	0.49	-1.61	-0.26	1.50	10.66	6.36	1.94	7.27	-3.54	12.82	3.43	2.63	5.69	1.44	4.72
% Chg Same Qtr Last Yr	4.28	6.73	5.09	-1.16	0.02	2.46	4.48	5.05	6.51	2.92	4.45	4.83	3.67	5.69	1.44	4.72
GOVERNMENT	33999	34660	34562	35017	34913	35046	35637	35681	36483	36572	37562	37708	37892	34165	35153	36575
% Chg Prev Qtr SAAR	6.86	8.01	-1.12	5.37	-1.19	1.54	6.91	0.50	9.29	0.98	11.27	1.57	1.96	3.65	2.89	4.04
% Chg Same Qtr Last Yr	3.66	4.48	3.97	4.72	2.69	1.12	3.11	1.90	4.50	4.35	5.40	5.68	3.86	3.65	2.89	4.04
FEDERAL, CIVILIAN	57038	56507	56491	58501	58282	58128	58429	60078	60435	60632	61087	62580	62727	56462	58335	60558
% Chg Prev Qtr SAAR	9.06	-3.67	-0.11	15.01	-1.49	-1.05	2.09	11.78	2.40	1.31	3.03	10.14	0.95	6.82	3.32	3.81
% Chg Same Qtr Last Yr	7.63	6.86	6.12	4.82	2.18	2.87	3.43	2.69	3.69	4.31	4.55	4.16	3.79	6.82	3.32	3.81
STATE & LOCAL	30812	31664	31590	31849	31732	31918	32562	32439	33324	33373	34430	34415	34628	31101	32015	33392
% Chg Prev Qtr SAAR	6.36	11.54	-0.94	3.33	-1.46	2.36	8.32	-1.50	11.37	0.58	13.29	-0.17	2.50	3.22	2.94	4.30
% Chg Same Qtr Last Yr	2.96	4.21	3.84	4.97	2.99	0.80	3.08	1.85	5.02	4.56	5.74	6.09	3.91	3.22	2.94	4.30

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Table 15: Tennessee Civilian Labor Force and Unemployment Rate, Not Seasonally Adjusted **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
CIVILIAN LABOR FORCE (THOUS).....	2879	2906	2912	2874	2909	2940	2959	2938	2984	3016	3023	3012	3034	2892	2920	2990
Percentage change.....	-0.31	0.52	0.49	0.17	1.02	1.18	1.61	2.24	2.58	2.59	2.15	2.53	1.67	0.23	1.00	2.39
EMPLOYED PERSONS (THOUS).....	2731	2748	2753	2697	2747	2783	2806	2773	2826	2860	2883	2855	2904	2734	2758	2836
Percentage change.....	0.24	0.92	0.54	-0.21	0.56	1.29	1.91	2.80	2.90	2.76	2.76	2.98	2.76	0.48	0.89	2.80
UNEMPLOYED PERSONS (THOUS).....	148	158	159	177	162	157	153	165	157	156	139	157	129	158	162	155
Percentage change.....	-9.47	-6.07	-0.37	6.43	9.55	-0.71	-3.63	-6.37	-2.86	-0.36	-9.08	-5.15	-17.91	-4.00	2.84	-4.68
PARTICIPATION RATE (PERCENT).....	61.7	62.2	62.3	61.4	62.1	62.6	62.9	62.2	63.0	63.6	63.5	63.1	63.4	62.0	62.3	63.1
Percentage change.....	-1.55	-0.51	-0.31	-0.39	0.68	0.66	0.90	1.34	1.49	1.51	1.07	1.45	0.61	-0.85	0.46	1.35
UNEMPLOYMENT RATE (PERCENT).....	5.1	5.4	5.5	6.1	5.6	5.3	5.2	5.6	5.3	5.2	4.6	5.2	4.3	5.5	5.6	5.2

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Table 16: Tennessee Civilian Labor Force and Unemployment Rate, Seasonally Adjusted **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
CIVILIAN LABOR FORCE (THOUS).....	2884	2890	2901	2898	2911	2927	2946	2964	2990	3003	3004	3040	3035	2892	2920	2990
% Chg Prev Qtr SAAR.....	-0.88	0.78	1.58	-0.45	1.84	2.13	2.61	2.59	3.43	1.79	0.13	4.85	-0.63	0.23	1.00	2.39
% Chg Same Qtr Last Yr.....	-0.18	0.26	0.48	0.25	0.94	1.27	1.53	2.29	2.69	2.60	1.98	2.53	1.51	0.23	1.00	2.39
EMPLOYED PERSONS (THOUS).....	2731	2730	2737	2737	2747	2765	2783	2811	2831	2848	2853	2893	2902	2734	2758	2836
% Chg Prev Qtr SAAR.....	-0.85	-0.10	1.04	0.00	1.45	2.62	2.66	4.00	2.89	2.41	0.77	5.72	1.17	0.48	0.89	2.80
% Chg Same Qtr Last Yr.....	0.29	0.61	0.54	0.02	0.60	1.27	1.68	2.68	3.04	2.99	2.51	2.93	2.50	0.48	0.89	2.80
UNEMPLOYED PERSONS (THOUS).....	153	160	164	161	164	162	162	154	159	155	151	146	133	158	162	155
% Chg Prev Qtr SAAR.....	-1.45	17.46	11.20	-7.65	8.61	-5.81	1.78	-19.41	13.53	-8.82	-11.13	-10.66	-31.43	-4.00	2.84	-4.68
% Chg Same Qtr Last Yr.....	-7.74	-5.37	-0.46	4.42	6.99	1.24	-0.97	-4.29	-3.22	-4.01	-7.21	-4.78	-16.06	-4.00	2.84	-4.68
PARTICIPATION RATE (PERCENT).....	61.8	61.9	62.1	61.9	62.2	62.3	62.6	62.8	63.2	63.3	63.1	63.7	63.5	62.0	62.3	63.1
% Chg Prev Qtr SAAR.....	-2.11	0.44	1.24	-0.78	1.50	1.05	1.53	1.50	2.34	0.72	-0.92	3.76	-1.66	-0.85	0.46	1.36
% Chg Same Qtr Last Yr.....	-1.43	-0.76	-0.31	-0.31	0.60	0.75	0.82	1.39	1.60	1.52	0.90	1.46	0.45	-0.85	0.46	1.36
UNEMPLOYMENT RATE (PERCENT).....	5.3	5.5	5.7	5.5	5.6	5.5	5.5	5.2	5.3	5.2	5.0	4.8	4.4	5.5	5.6	5.2

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Table 17: Tennessee Taxable Sales, Not Seasonally Adjusted (millions of 2000 dollars) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL TAXABLE SALES	19125	19132	20324	18203	19811	19877	21230	18702	20347	20159	21633	19410	20605	76293	79119	80841
% Chg Same Qtr Last Yr	2.26	0.53	1.19	2.77	3.58	3.89	4.45	2.74	2.71	1.42	1.90	3.79	1.27	2.25	3.70	2.18
AUTO DEALERS	2203	2359	2008	2106	2222	2317	1810	1916	2140	2197	1920	2030	2105	8704	8455	8172
% Chg Same Qtr Last Yr	-5.96	-4.97	-2.62	-1.23	0.83	-1.78	-9.86	-9.03	-3.68	-5.20	6.04	5.93	-1.61	-2.68	-2.85	-3.35
PURCHASES FROM MANUFACTURERS	932	996	1023	970	1090	1090	1160	966	1030	1022	1064	974	986	3832	4311	4082
% Chg Same Qtr Last Yr	0.63	4.73	-0.43	10.13	17.02	9.49	13.35	-0.40	-5.57	-6.26	-8.28	0.77	-4.27	2.74	12.50	-5.31
MISC DURABLE GOODS	3390	3343	3380	3165	3609	3653	3772	3424	3946	3808	3830	3499	3930	13082	14198	15008
% Chg Same Qtr Last Yr	8.09	3.91	4.39	6.58	6.45	9.27	11.61	8.21	9.35	4.23	1.53	2.19	-0.40	7.02	8.53	5.70
EATING AND DRINKING PLACES	1738	1769	1726	1700	1846	1804	1783	1755	1859	1879	1886	1811	1923	6876	7133	7379
% Chg Same Qtr Last Yr	4.10	3.92	4.52	3.45	6.23	1.98	3.28	3.24	0.70	4.15	5.76	3.18	3.45	5.02	3.73	3.44
FOOD STORES	1819	1824	1953	1746	1809	1839	1949	1717	1831	1845	1949	1753	1852	7322	7343	7343
% Chg Same Qtr Last Yr	-1.31	-1.66	-1.04	1.20	-0.57	0.84	-0.21	-1.66	1.23	0.35	-0.01	2.10	1.13	-1.48	0.30	-0.01
LIQUOR STORES	99	100	128	98	106	104	136	107	114	114	143	116	122	423	444	478
% Chg Same Qtr Last Yr	0.06	5.17	1.96	2.42	6.93	4.38	6.29	9.24	7.41	9.19	5.14	8.10	7.19	2.91	5.11	7.54
HOTELS AND MOTELS	457	482	444	368	490	505	470	396	501	531	505	406	536	1735	1833	1935
% Chg Same Qtr Last Yr	0.36	1.60	1.19	4.42	7.25	4.73	5.93	7.72	2.32	5.21	7.59	2.52	6.92	0.73	5.64	5.55
OTHER RETAIL AND SERVICE	5463	5388	6379	5294	5654	5512	6628	5361	5766	5629	6887	5637	5906	22354	23088	23644
% Chg Same Qtr Last Yr	2.81	0.55	0.03	3.31	3.48	2.31	3.90	1.28	1.98	2.12	3.92	5.13	2.43	1.82	3.28	2.41
MISC NONDURABLE GOODS	1449	1445	1771	1453	1496	1507	1882	1458	1544	1504	1894	1583	1559	6057	6337	6400
% Chg Same Qtr Last Yr	2.45	0.06	0.53	4.39	3.18	4.28	6.31	0.35	3.22	-0.14	0.62	8.61	0.99	1.71	4.64	0.99
TRANSPORTATION, COMMUNICATION	1574	1427	1513	1302	1490	1545	1639	1599	1617	1630	1555	1600	1685	5909	5976	6401
% Chg Same Qtr Last Yr	4.80	-1.74	5.75	-6.71	-5.36	8.32	8.39	22.81	8.53	5.45	-5.13	0.05	4.25	3.70	1.14	7.10
PER CAPITA ($)	3241	3233	3426	3060	3321	3325	3543	3114	3381	3342	3579	3204	3394	12909	13248	13416
% Chg Same Qtr Last Yr	1.29	-0.45	0.17	1.70	2.47	2.83	3.43	1.79	1.80	0.53	1.01	2.88	0.38	1.26	2.63	1.27

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Table 18: Tennessee Taxable Sales, Seasonally Adjusted (millions of 2000 dollars) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL TAXABLE SALES	18938	19071	19235	19561	19641	19812	20081	20064	20184	20099	20478	20806	20445	76309	79096	80826
% Chg Prev Qtr SAAR	-2.61	2.84	3.48	6.96	1.64	3.53	5.54	-0.33	2.41	-1.67	7.74	6.58	-6.77	2.34	3.65	2.19
% Chg Same Qtr Last Yr	2.35	0.59	1.27	2.61	3.71	3.88	4.40	2.57	2.76	1.45	1.97	3.70	1.29	2.34	3.65	2.19
AUTO DEALERS	2134	2166	2197	2189	2147	2125	1985	1992	2067	2012	2109	2109	2033	8708	8446	8179
% Chg Prev Qtr SAAR	-13.26	6.24	5.79	-1.47	-7.39	-4.11	-23.89	1.48	15.93	-10.24	20.63	0.17	-13.80	-2.48	-3.01	-3.15
% Chg Same Qtr Last Yr	-6.10	-5.34	-2.35	-1.00	0.63	-1.91	-9.66	-9.00	-3.74	-5.32	6.24	5.90	-1.67	-2.48	-3.01	-3.15
PURCHASES FROM MANUFACTURERS	921	985	971	1045	1086	1076	1102	1036	1030	1007	1011	1043	986	3831	4308	4084
% Chg Prev Qtr SAAR	-12.77	30.91	-5.48	33.75	16.71	-3.47	9.84	-21.89	-2.25	-8.46	1.36	13.31	-19.94	2.83	12.47	-5.21
% Chg Same Qtr Last Yr	1.52	4.80	-0.78	9.61	17.89	9.24	13.43	-0.85	-5.14	-6.40	-8.26	0.69	-4.22	2.83	12.47	-5.21
MISC DURABLE GOODS	3241	3293	3305	3449	3460	3586	3700	3722	3789	3733	3764	3798	3774	13083	14195	15008
% Chg Prev Qtr SAAR	-0.32	6.48	1.57	18.49	1.33	15.42	13.34	2.36	7.42	-5.83	3.40	3.67	-2.47	7.18	8.50	5.72
% Chg Same Qtr Last Yr	8.37	3.60	4.62	6.31	6.75	8.92	11.95	7.93	9.51	4.08	1.72	2.04	-0.39	7.18	8.50	5.72
EATING AND DRINKING PLACES	1692	1733	1744	1764	1800	1770	1799	1821	1812	1845	1901	1879	1874	6877	7132	7379
% Chg Prev Qtr SAAR	-3.58	9.89	2.51	4.84	8.21	-6.45	6.65	5.11	-1.92	7.38	12.74	-4.51	-1.00	5.05	3.71	3.46
% Chg Same Qtr Last Yr	4.15	4.16	4.36	3.30	6.32	2.13	3.15	3.21	0.71	4.24	5.70	3.19	3.43	5.05	3.71	3.46
FOOD STORES	1834	1820	1832	1861	1821	1834	1832	1829	1842	1840	1833	1867	1862	7324	7347	7343
% Chg Prev Qtr SAAR	-1.09	-3.01	2.60	6.52	-8.30	2.86	-0.47	-0.57	2.82	-0.38	-1.54	7.65	-1.07	-1.50	0.31	-0.05
% Chg Same Qtr Last Yr	-1.35	-1.82	-0.80	1.19	-0.71	0.76	0.00	-1.71	1.14	0.34	0.07	2.08	1.10	-1.50	0.31	-0.05
LIQUOR STORES	103	108	107	107	110	112	114	117	119	122	120	127	127	422	443	478
% Chg Prev Qtr SAAR	-5.34	19.52	-3.73	1.31	12.56	6.31	6.27	12.14	5.14	12.43	-7.36	24.73	1.59	2.98	4.99	7.70
% Chg Same Qtr Last Yr	0.02	4.81	2.16	2.49	7.03	3.94	6.54	9.28	7.43	8.95	5.27	8.11	7.18	2.98	4.99	7.70
HOTELS AND MOTELS	429	437	437	450	460	458	463	484	471	482	498	497	503	1735	1831	1936
% Chg Prev Qtr SAAR	-2.26	8.34	-0.03	11.71	9.53	-1.53	4.39	19.62	-10.92	10.14	14.24	-1.30	4.93	0.64	5.55	5.70
% Chg Same Qtr Last Yr	0.41	1.65	1.23	4.28	7.29	4.76	5.90	7.73	2.30	5.21	7.61	2.56	6.84	0.64	5.55	5.70
OTHER RETAIL AND SERVICE	5570	5610	5596	5756	5765	5747	5819	5817	5878	5873	6051	6110	6019	22362	23086	23619
% Chg Prev Qtr SAAR	-1.11	2.88	-1.02	11.93	0.62	-1.22	5.14	-0.15	4.27	-0.33	12.63	4.00	-5.82	1.91	3.24	2.31
% Chg Same Qtr Last Yr	2.82	0.77	0.10	3.04	3.48	2.44	3.99	1.07	1.97	2.20	3.97	5.04	2.40	1.91	3.24	2.31
MISC NONDURABLE GOODS	1507	1518	1521	1572	1558	1584	1617	1574	1611	1583	1626	1707	1628	6054	6331	6394
% Chg Prev Qtr SAAR	-0.40	2.85	0.98	13.98	-3.41	6.81	8.40	-10.17	9.90	-6.89	11.46	21.50	-17.31	1.79	4.57	1.00
% Chg Same Qtr Last Yr	2.81	0.25	0.31	4.20	3.41	4.39	6.26	0.11	3.40	-0.09	0.61	8.50	1.05	1.79	4.57	1.00
TRANSPORTATION, COMMUNICATION	1507	1402	1525	1370	1434	1520	1651	1672	1565	1602	1565	1669	1638	5912	5975	6405
% Chg Prev Qtr SAAR	7.70	-25.11	40.08	-34.88	20.26	26.00	39.42	5.18	-23.24	9.80	-8.91	29.19	-7.21	3.78	1.07	7.20
% Chg Same Qtr Last Yr	4.94	-1.31	5.59	-7.39	-4.80	8.43	8.30	22.09	9.13	5.44	-5.21	-0.21	4.64	3.78	1.07	7.20
PER CAPITA ($)	3209	3223	3242	3288	3293	3314	3351	3341	3354	3332	3388	3435	3368	12913	13246	13415
% Chg Prev Qtr SAAR	-3.53	1.73	2.36	5.81	0.55	2.61	4.61	-1.21	1.51	-2.53	6.80	5.65	-7.58	1.35	2.58	1.28
% Chg Same Qtr Last Yr	1.38	-0.39	0.25	1.54	2.59	2.82	3.38	1.62	1.86	0.56	1.08	2.79	0.41	1.35	2.58	1.28

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Table 19: Tennessee Taxable Sales, Not Seasonally Adjusted (millions of current dollars) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL TAXABLE SALES	20690	20797	22259	20045	21997	22303	23987	21223	23332	23264	24909	22540	24177	82726	88331	92728
% Chg Same Qtr Last Yr	5.12	3.24	4.31	5.61	6.32	7.24	7.76	5.88	6.07	4.31	3.84	6.21	3.62	4.97	6.78	4.98
AUTO DEALERS	2384	2564	2200	2320	2467	2600	2045	2175	2454	2535	2210	2357	2470	9433	9432	9374
% Chg Same Qtr Last Yr	-3.33	-2.41	0.39	1.49	3.50	1.38	-7.01	-6.25	-0.53	-2.50	8.07	8.40	0.68	-0.11	-0.01	-0.62
PURCHASES FROM MANUFACTURERS	1008	1082	1121	1068	1211	1223	1311	1097	1181	1179	1225	1131	1157	4155	4813	4682
% Chg Same Qtr Last Yr	3.45	7.55	2.64	13.17	20.11	13.02	16.94	2.64	-2.48	-3.59	-6.53	3.12	-2.05	5.48	15.83	-2.73
MISC DURABLE GOODS	3667	3634	3701	3485	4007	4099	4262	3886	4525	4394	4410	4064	4612	14185	15852	17215
% Chg Same Qtr Last Yr	11.11	6.71	7.62	9.52	9.26	12.79	15.14	11.51	12.93	7.20	3.47	4.58	1.92	9.86	11.76	8.59
EATING AND DRINKING PLACES	1880	1923	1891	1872	2050	2024	2015	1991	2132	2168	2171	2103	2257	7455	7961	8463
% Chg Same Qtr Last Yr	7.01	6.72	7.75	6.30	9.03	5.27	6.55	6.39	3.99	7.12	7.78	5.59	5.86	7.80	6.79	6.31
FOOD STORES	1968	1982	2139	1923	2008	2063	2202	1949	2100	2130	2244	2036	2173	7939	8197	8422
% Chg Same Qtr Last Yr	1.45	0.99	2.01	3.99	2.05	4.09	2.95	1.34	4.54	3.21	1.90	4.48	3.49	1.15	3.26	2.75
LIQUOR STORES	107	108	140	108	117	117	154	122	130	131	165	135	143	458	496	548
% Chg Same Qtr Last Yr	2.86	8.01	5.11	5.25	9.75	7.75	9.66	12.57	10.92	12.31	7.15	10.63	9.68	5.67	8.24	10.44
HOTELS AND MOTELS	494	524	486	405	544	567	531	450	575	613	582	472	629	1882	2047	2220
% Chg Same Qtr Last Yr	3.17	4.34	4.32	7.30	10.08	8.11	9.28	11.01	5.67	8.22	9.64	4.91	9.41	3.44	8.77	8.46
OTHER RETAIL AND SERVICE	5910	5857	6986	5830	6278	6185	7489	6084	6612	6496	7930	6546	6930	24244	25781	27123
% Chg Same Qtr Last Yr	5.69	3.26	3.12	6.16	6.22	5.61	7.19	4.37	5.32	5.04	5.90	7.59	4.81	4.54	6.34	5.20
MISC NONDURABLE GOODS	1568	1570	1939	1600	1661	1691	2127	1655	1770	1736	2181	1839	1829	6569	7078	7342
% Chg Same Qtr Last Yr	5.32	2.75	3.64	7.27	5.90	7.64	9.68	3.41	6.60	2.71	2.54	11.14	3.34	4.42	7.74	3.73
TRANSPORTATION, COMMUNICATION	1703	1551	1657	1434	1654	1734	1852	1815	1854	1881	1791	1858	1977	6406	6674	7340
% Chg Same Qtr Last Yr	7.73	0.91	9.01	-4.13	-2.86	11.81	11.82	26.56	12.08	8.46	-3.32	2.39	6.67	6.46	4.19	9.98
PER CAPITA ($)	3506	3515	3752	3369	3687	3730	4003	3534	3877	3857	4121	3721	3982	13997	14791	15389
% Chg Same Qtr Last Yr	4.12	2.23	3.26	4.50	5.17	6.14	6.71	4.89	5.14	3.40	2.94	5.28	2.72	3.95	5.67	4.05

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Table 20: Tennessee Taxable Sales, Seasonally Adjusted (millions of current dollars) **October 2007**

	Historical Data													Annual		
	2004:2	2004:3	2004:4	2005:1	2005:2	2005:3	2005:4	2006:1	2006:2	2006:3	2006:4	2007:1	2007:2	2004	2005	2006
TOTAL TAXABLE SALES	20487	20731	21066	21541	21809	22230	22689	22769	23145	23196	23579	24162	23990	82714	88269	92689
% Chg Prev Qtr SAAR	1.14	4.85	6.63	9.31	5.07	7.95	8.52	1.41	6.77	0.88	6.76	10.28	-2.82	5.04	6.72	5.01
% Chg Same Qtr Last Yr	5.21	3.30	4.40	5.44	6.45	7.23	7.70	5.70	6.13	4.34	3.92	6.12	3.65	5.04	6.72	5.01
AUTO DEALERS	2308	2355	2406	2410	2384	2384	2242	2261	2370	2322	2428	2450	2385	9439	9421	9380
% Chg Prev Qtr SAAR	-9.92	8.32	9.01	0.70	-4.26	-0.01	-21.74	3.25	20.87	-7.91	19.53	3.65	-10.15	0.09	-0.18	-0.44
% Chg Same Qtr Last Yr	-3.47	-2.79	0.66	1.73	3.29	1.25	-6.80	-6.22	-0.59	-2.62	8.26	8.37	0.62	0.09	-0.18	-0.44
PURCHASES FROM MANUFACTURERS	996	1071	1064	1150	1206	1208	1245	1175	1181	1163	1164	1211	1158	4152	4809	4683
% Chg Prev Qtr SAAR	-9.41	33.47	-2.60	36.70	20.65	0.66	12.94	-20.53	1.91	-6.09	0.44	17.24	-16.55	5.55	15.80	-2.61
% Chg Same Qtr Last Yr	4.36	7.62	2.28	12.64	21.00	12.76	17.02	2.18	-2.04	-3.73	-6.51	3.04	-1.99	5.55	15.80	-2.61
MISC DURABLE GOODS	3506	3579	3620	3798	3842	4024	4181	4224	4345	4308	4334	4411	4429	14182	15844	17210
% Chg Prev Qtr SAAR	3.52	8.56	4.66	21.10	4.75	20.35	16.54	4.15	12.00	-3.39	2.46	7.27	1.66	10.01	11.72	8.62
% Chg Same Qtr Last Yr	11.40	6.39	7.85	9.24	9.57	12.43	15.49	11.22	13.09	7.05	3.66	4.43	1.93	10.01	11.72	8.62
EATING AND DRINKING PLACES	1831	1884	1910	1943	1998	1986	2032	2067	2078	2129	2189	2182	2199	7455	7959	8462
% Chg Prev Qtr SAAR	0.13	12.03	5.63	7.15	11.87	-2.45	9.66	6.95	2.26	10.16	11.72	-1.20	3.19	7.83	6.77	6.33
% Chg Same Qtr Last Yr	7.07	6.97	7.58	6.15	9.13	5.42	6.41	6.36	4.00	7.21	7.71	5.60	5.84	7.83	6.77	6.33
FOOD STORES	1984	1978	2006	2049	2022	2058	2069	2075	2112	2123	2110	2168	2185	7938	8198	8421
% Chg Prev Qtr SAAR	2.72	-1.12	5.72	8.87	-5.20	7.25	2.34	1.17	7.21	2.20	-2.44	11.39	3.11	1.10	3.27	2.72
% Chg Same Qtr Last Yr	1.41	0.83	2.26	3.98	1.92	4.01	3.17	1.29	4.45	3.20	1.98	4.46	3.45	1.10	3.27	2.72
LIQUOR STORES	112	117	117	118	123	126	129	133	136	141	138	147	149	458	495	548
% Chg Prev Qtr SAAR	-1.69	21.85	-0.80	3.54	16.36	10.85	9.27	14.10	9.62	15.35	-8.20	29.05	5.90	5.70	8.10	10.67
% Chg Same Qtr Last Yr	2.82	7.64	5.31	5.32	9.85	7.29	9.91	12.61	10.95	12.05	7.28	10.63	9.68	5.70	8.10	10.67
HOTELS AND MOTELS	464	476	479	495	511	514	523	550	540	556	574	577	590	1881	2044	2220
% Chg Prev Qtr SAAR	1.49	10.46	3.02	14.17	13.23	2.68	7.33	21.72	-7.13	13.00	13.20	2.12	9.37	3.30	8.67	8.62
% Chg Same Qtr Last Yr	3.22	4.39	4.35	7.16	10.13	8.14	9.25	11.02	5.65	8.21	9.66	4.95	9.33	3.30	8.67	8.62
OTHER RETAIL AND SERVICE	6026	6098	6129	6338	6401	6448	6575	6601	6741	6778	6967	7096	7063	24239	25762	27087
% Chg Prev Qtr SAAR	2.70	4.89	1.99	14.39	4.02	3.00	8.11	1.60	8.71	2.25	11.61	7.61	-1.84	4.60	6.28	5.14
% Chg Same Qtr Last Yr	5.70	3.48	3.19	5.88	6.22	5.74	7.29	4.15	5.31	5.12	5.96	7.49	4.78	4.60	6.28	5.14
MISC NONDURABLE GOODS	1630	1650	1666	1731	1730	1778	1826	1786	1848	1827	1873	1983	1911	6563	7065	7333
% Chg Prev Qtr SAAR	3.43	4.86	4.06	16.49	-0.15	11.38	11.46	-8.60	14.58	-4.48	10.45	25.71	-13.81	4.47	7.66	3.78
% Chg Same Qtr Last Yr	5.68	2.95	3.40	7.08	6.14	7.75	9.62	3.17	6.78	2.76	2.53	11.03	3.40	4.47	7.66	3.78
TRANSPORTATION, COMMUNICATION	1630	1524	1670	1508	1593	1705	1866	1898	1795	1849	1802	1938	1922	6408	6672	7344
% Chg Prev Qtr SAAR	11.85	-23.65	44.34	-33.45	24.33	31.39	43.36	7.02	-19.97	12.64	-9.74	33.67	-3.28	6.53	4.12	10.08
% Chg Same Qtr Last Yr	7.87	1.35	8.85	-4.83	-2.28	11.92	11.73	25.82	12.70	8.45	-3.40	2.12	7.08	6.53	4.12	10.08
PER CAPITA ($)	3472	3504	3551	3621	3656	3718	3787	3792	3846	3846	3901	3989	3951	13996	14782	15384
% Chg Prev Qtr SAAR	0.19	3.71	5.48	8.14	3.94	7.00	7.57	0.52	5.83	0.00	5.83	9.32	-3.67	4.03	5.61	4.07
% Chg Same Qtr Last Yr	4.22	2.29	3.34	4.34	5.30	6.13	6.65	4.72	5.19	3.43	3.01	5.19	2.75	4.03	5.61	4.07

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The Impact of TennCare: A Survery of Recipients 2007. August 2007

Tennessee Business and Economic Outlook, Spring 2007.

The Economic Benefits of the U.S. Department of Energy for the State of Tennessee, 2006. May 2007.

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An Examination of Customer Satisfaction in the Tennessee BEST 529 College Savings Plan, State of Tennessee Treasury Department. October 2006.

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